भारतीय राष्ट्रीय महासागर सूचना सेवा केंद्र

Indian National Centre for Ocean Information Services

(पृथ्वी विज्ञान मंत्रालय भारत सरकार के अधीन एक स्वायत्त निकाय)

(An autonomous body under Ministry of Earth Sciences, Govt. of India)

"ओशियन वैली", प्रगति नगर(बी.ओ.), निज़ामपेट (एस.ओ.), हैदराबाद-500090

"Ocean Valley", Pragathi Nagar (B.O), Nizampet (S.O), Hyderabad – 500090

इंकॉइस:क्रय: 16/2026 दिनांक: 19.11.2026

Ref. INCOIS: PUR: 16/2026 Date: 19.11. 2026

सरकारी ई बाज़ार द्वारा निविदा सूचना आमंत्रण

Notice Inviting Global Tender (GTE) through Government E Market Place (GeM)

भारतीय राष्ट्रीय महासागर सूचना सेवा केंद्र, हैदराबाद भारत सरकार के पृथ्वी विज्ञान मंत्रालय के अंतर्गत एक स्वायत्त निकाय है।
Indian National Centre for Ocean Information Services (INCOIS), Hyderabad is an autonomous body under Ministry of Earth Sciences, Government of India.

निम्न विवरणों के लिए पंजीकृत विक्रेताओं से निविदाएं /बोलियां आमंत्रित की जाती हैं। जीईएम अधिप्रापण होने के नाते, बोलियां केवल **Government E- Market Place (GeM)/ http://gem.gov.in** द्वारा ऑनलाइन से ही जमा करनी होंगी। एनआईटी का संक्षिप्त विवरण नीचे दिया जा रहा है:
Global Tenders/Bids are invited from registered vendors of GeM for the following items. Being a GeM procurement, the bids has to be submitted online through **Government E- Market Place (GeM) http://gem.gov.in/** only. The brief details of GTE are appended below.

क्र. सं. Sl. No	कार्य का नाम Name of the Work	बोली संदर्भ सं. Bid Reference No.	बोली संख्या एवं दिनांक Bid Number and Date	बोली समाप्ति की तारीख और समय Bid end date and Time
(1)	**इंकॉइस, हैदराबाद में एक वर्ष की मानक वारंटी सहित होली-सॉक ड्रोग, डेटा लॉगर, उपग्रह संचारण प्रणाली, तापमान, विद्युत चालकता एवं वायुमंडलीय दाब सेंसर, ड्रोग ऑन/ऑफ सेंसर, बैटरी पैक तथा GPS मॉड्यूल से युक्त सतही वेग कार्यक्रम (SVP) के 20 नग ड्रिफ्टरों की आपूर्ति।** **Supply of 20 Nos. of Surface Velocity Program (SVP) Drifters with Holey-Sock Drogue, Data Logger, Satellite Transmission, Temperature, Conductivity and Atmospheric Pressure Sensors, Drogue On/Off Sensor, Battery Pack and GPS Module, along with a One-Year Standard Warranty at INCOIS, Hyderabad.**	इंकॉइस:क्रय: 16/2026 INCOIS:PUR: 16/2026	जीईएम/2026/बी/8289789 दिनांक: 19.11.2026 GEM/2026/B/8289789 dated 19.11.2026	16.12.2026 15:00:00

जीईएम अधिप्रापण होने के नाते बोलियां केवल जीईएम पोर्टल अर्थात http://gem.gov.in के अंतर्गत बोली/आरए कॉलम द्वारा ऑनलाइन ही जमा करनी होती हैं। किसी भी प्रकार की सहायता के लिए कृपया जीईएम पोर्टल की हेल्प लाइन से संपर्क करें। निम्न अधिकारियों से भी संपर्क किया जा सकता है: श्री वी. सुब्रह्मण्यम (ईमेल: manyam@incois.gov.in;) / श्री आर वी गिरिधर (ईमेल: rvgiridhar@incois.gov.in)

Being a GeM procurement, the bid has to be submitted online through the GeM portal i.e., http://gem.gov.in under the Bids/RAs column. For any assistance, please contact help line of GeM portal. The following officials may also be contacted: Mr. V. Subrahmanyam (email: manyam@incois.gov.in;) /Mr R.V Giridhar (email: rvgiridhar@incois.gov.in)

19/11

(वी. सुब्रह्मण्यम /V. Subrahmanyam)
(प्रशासनिक अधिकारी (क्रय)/ Administrative Officer (Purchase)
निविदा आमंत्रण प्राधिकारी, इंकॉइस/
Tender Inviting Authority, INCOIS

बिड संख्या/Bid Number: GEM/2026/B/8289789
दिनांक /Dated: 19-11-2026

ग्लोबल निविदा बदस्तावेज़ / Global Tender Document

This Global Tender Bid is governed by General Terms and Conditions of Global Tender

बिड विवरण/Bid Details	
बिड बंद होने की तारीख/समय /Bid End Date/Time	16-12-2026 15:00:00
बिड खुलने की तारीख/समय /Bid Opening Date/Time	17-12-2026 15:00:00
बिड पेशकश वैधता (बंद होने की तारीख से)/Bid Offer Validity (From End Date)	180 (Days)
मंत्रालय/राज्य का नाम/Ministry/State Name	Ministry Of Earth Sciences
विभाग का नाम/Department Name	Department Of Earth Sciences
संगठन का नाम/Organisation Name	Earth Sciences Secretariate
कार्यालय का नाम/Office Name	Indian National Centre For Ocean Information Servi
शिकायत निवारण के संपर्क विवरण/ Contact details of Grievance redressal	HOD Email id :bala@incois.gov.in Buyer Email id: rvgiridhar@incois.gov.in
वस्तु श्रेणी /Item Category	GlobalTenderCategory (Q3)
वैश्विक निविदा शीर्षक /Global Tender Title	Supply of Surface Velocity Program SVP Drifters
पिछले 3 वित्तीय वर्षों का बिडर का न्यूनतम औसत वार्षिक वित्तीय टर्नओवर/Minimum Average Annual Turnover of the bidder (For the last 3 Financial Years)	247 Lakh (s)
उन्हीं/समान सेवा के लिए अपेक्षित विगत अनुभव के वर्ष/Years of Past Experience Required for same/similar service	3 Year (s)
टर्नओवर पात्रता मानदंड/Turnover eligibility criteria	To be verified by the buyer at the time of technical evaluation
टर्नओवर के लिए एमएसई को छूट प्राप्त है / MSE Relaxation for Turnover	Yes | Complete
टर्नओवर के लिए स्टार्टअप को छूट प्राप्त है / Startup Relaxation for Turnover	Yes | Complete

बिड विवरण/Bid Details	
विक्रेता से मांगे गए दस्तावेज़/Document required from seller	Experience Criteria,Bidder Turnover,Certificate (Requested in ATC),OEM Authorization Certificate,Additional Doc 1 (Requested in ATC),Compliance of BoQ specification and supporting document *In case any bidder is seeking exemption from Experience / Turnover Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer
क्या आप निविदाकारों द्वारा अपलोड किए गए दस्तावेज़ों को निविदा में भाग लेने वाले सभी निविदाकारों को दिखाना चाहते हैं? संदर्भ मेनू है/Do you want to show documents uploaded by bidders to all bidders participated in bid?	Yes (Documents submitted as part of a clarification or representation during the tender/bid process will also be displayed to other participated bidders after log in)
बिड लगाने की समय सीमा स्वतः नहीं बढ़ाने के लिए आवश्यक बिड की संख्या। / Minimum number of bids required to disable automatic bid extension	1
दिनों की संख्या, जिनके लिए बिड लगाने की समय-सीमा बढ़ाई जाएगी। / Number of days for which Bid would be auto-extended	7
ऑटो एक्सटेंशन अधिकतम कितनी बार किया जाना है। / Number of Auto Extension count	1
बिड का प्रकार/Type of Bid	Two Packet Bid
डिलीवरी की स्वीकृत शर्तें / Allowed Terms of delivery	If the order is to be placed with an Indian firm, delivery at INCOIS, Hyderabad. If the order is to be placed with a foreign firm, the price quoted should be on INCOTERMS 2020 CIP, Hyderabad, India. The firm has to ship the goods with insurance coverage of 110% of the invoice value from the warehouse of origin to the warehouse at INCOIS, Hyderabad, India.
भुगतान की शर्तें / Payment terms	As per Section Ten of the General Conditions of Contract GCC, section 10, point no. 6, Page 15
तकनीकी मूल्यांकन के दौरान तकनीकी स्पष्टीकरण हेतु अनुमत समय /Time allowed for Technical Clarifications during technical evaluation	7 Days
मूल्यांकन पद्धति/Evaluation Method	Total value wise evaluation
वित्तीय दस्तावेज की आवश्यकता है / Financial Document Required	Yes
मध्यस्थता खंड/Arbitration Clause	Yes (Arbitration clause document) as per DoE OM No.F.1/2/2024-PPD dated 03.06.2024 Arbitration should not be routinely included in contracts
सुलह खंड/Mediation Clause	Yes (Mediation clause document) as per DoE OM No.F.1/2/2024-PPD dated 03.06.2024 mediation clause should not be routinely included in contracts and pre-litigation mediation can be taken up without any such clause also

ईएमडी विवरण/EMD Detail

एडवाईजरी बैंक/Advisory Bank	State Bank of India
ईएमडी राशि/EMD Amount	INR 990000 USD 10400

ईपीबीजी विवरण /ePBG Detail

एडवाइजरी बैंक/Advisory Bank	State Bank of India
ईपीबीजी प्रतिशत (%)/ePBG Percentage(%)	5.00
ईपीबीजी की आवश्यक अवधि (माह) /Duration of ePBG required (Months).	10

(a). जेम की शर्तों के अनुसार ईएमडी छूट के इच्छुक बिडर को संबंधित केटेगरी के लिए बिड के साथ वैध समर्थित दस्तावेज़ प्रस्तुत करने है। एमएसई केटेगरी के अंतर्गत केवल वस्तुओं के लिए विनिर्माता तथा सेवाओं के लिए सेवा प्रदाता ईएमडी से छूट के पात्र हैं। व्यापारियों को इस नीति के दायरे से बाहर रखा गया है।/EMD EXEMPTION: The bidder seeking EMD exemption, must submit the valid supporting document for the relevant category as per GeM GTC with the bid. Under MSE category, only manufacturers for goods and Service Providers for Services are eligible for exemption from EMD. Traders are excluded from the purview of this Policy.

(b).ईएमडी और संपादन जमानत राशि, जहां यह लागू होती है, लाभार्थी के पक्ष में होनी चाहिए। / EMD & Performance security should be in favour of Beneficiary, wherever it is applicable.

लाभार्थी /Beneficiary :
Director INCOIS
Payable at Hyderabad Indian National Centre for Ocean Information Services, Ministry of Earth Sciences, Pragathi Nagar Hyderabad -500090
(Director Incois)

बोली विभाजन लागू नहीं किया गया/ Bid splitting not applied.

एमआईआई खरीद वरीयता / MII Purchase Preference

एमआईआई खरीद वरीयता / MII Purchase Preference	Yes
मेक इन इंडिया विक्रेताओं को खरीद में प्राथमिकता, यदि उनका मूल्य L1+X% तक की सीमा में है / Purchase Preference to MII sellers availabele upto price within L1+X%	20
मेक इन इंडिया खरीद में प्राथमिकता के लिए बिड की मात्रा का अधिकतम प्रतिशत / Maximum Percentage of Bid quantity for MII purchase preference	50

सार्वजनिक खरीद (मेक-इन-इंडिया को प्राथमिकता) आदेश 2017 के अनुसार केवल क्लास 1/क्लास 2 के स्थानीय आपूर्तिकर्ताओं को ही भागीदारी की अनुमति है दिनांक 16.09.2020 (समय-समय पर संशोधित एवं लागू) / Allow participation only from Class 1/Class 2 local suppliers as per the Public procurement(Preference to Make-in-india) order 2017 date 16.09.2020(as amended and applicable time to time)	No, we have got exemption from competent authority as defined in Dept of Expenditure OM dated 28.5.2020 : DOE Order (as amended and applicable time to time)

एमएसई खरीद वरीयता/MSE Purchase Preference

एमएसई खरीद वरीयता/MSE Purchase Preference	Yes
सूक्ष्म और लघु उद्यम मूल उपकरण निर्माताओं/सेवा प्रदाता को खरीद में प्राथमिकता, यदि उनका मूल्य L1+X% / Purchase Preference to MSE OEMs/ Service Provider available upto price within L1+X%	15
सूक्ष्म और लघु उद्यम मूल उपकरण निर्माता/सेवा प्रदाता को खरीद में प्राथमिकता के लिए बिड की मात्रा का अधिकतम प्रतिशत / Percentage of Bid quantity/amount for MSE OEMs/ Service Provider Purchase preference	25

1. If the bidder is a DPIIT registered Startup, the bidder shall be relaxed from the the eligibility criteria of "Bidder Turnover" as defined above subject to their meeting of quality and technical specifications. If the bidder is DPIIT Registered OEM of the offered products, it would be relaxed from the "OEM Average Turnover" criteria also subject to meeting of quality and technical specifications. The bidder seeking Relaxation from Turnover shall upload the supporting documents to prove his eligibility for Relaxation.
2. The minimum average annual financial turnover of the bidder during the last three years, ending on 31st March of the previous financial year, should be as indicated above in the bid document. Documentary evidence in the form of certified Audited Balance Sheets of relevant periods or a certificate from the Chartered Accountant / Cost Accountant indicating the turnover details for the relevant period shall be uploaded with the bid. In case the date of constitution / incorporation of the bidder is less than 3-year-old, the average turnover in respect of the completed financial years after the date of constitution shall be taken into account for this criteria.
3. Experience Criteria: In respect of the filter applied for experience criteria, the Bidder or its OEM of the product offered in the bid {themselves or through reseller(s)} should have regularly, manufactured and supplied same or similar Category Products to any Central / State Govt Organization / PSU for number of Financial years as indicated above in the bid document before the bid opening date. Copies of relevant contracts and delivery acceptance certificates like CRAC to be submitted along with bid in support of having supplied some quantity during each of the Financial year. In case of bunch bids, the category of primary product having highest value should meet this criterion.
4. Estimated Bid Value indicated above is being declared solely for the purpose of guidance on EMD amount and for determining the Eligibility Criteria related to Turn Over, Past Performance and Project / Past Experience etc. This has no relevance or bearing on the price to be quoted by the bidders and is also not going to have any impact on bid participation. Also this is not going to be used as a criteria in determining reasonableness of quoted prices which would be determined by the buyer based on its own assessment of reasonableness and based on competitive prices received in Bid / RA process.

एक्सेल में अपलोड किए जाने की आवश्यकता /Excel Upload Required :

PRICEBID - 1795009325.xlsx

GlobalTenderCategory

(क्रमशः श्रेणी 1 और श्रेणी 2 के स्थानीय आपूर्तिकर्ता के रूप में अर्हता प्राप्त करने के लिए आवश्यक/Minimum N/A and N/A Local

Content required for qualifying as Class 1 and Class 2 Local Supplier respectively)

क्रेता टेम्पलेट / Buyer Template	Download

क्रेता द्वारा जोड़ी गई बिड की विशेष शर्तें/Buyer Added Bid Specific Terms and Conditions

1. **Generic**

   OPTION CLAUSE: The Purchaser reserves the right to increase or decrease the quantity to be ordered up to 25 percent of bid quantity at the time of placement of contract. The purchaser also reserves the right to increase the ordered quantity up to 25% of the contracted quantity during the currency of the contract at the contracted rates. The delivery period of quantity shall commence from the last date of original delivery order and in cases where option clause is exercised during the extended delivery period the additional time shall commence from the last date of extended delivery period. The additional delivery time shall be (Increased quantity ÷ Original quantity) × Original delivery period (in days), subject to minimum of 30 days. If the original delivery period is less than 30 days, the additional time equals the original delivery period. The Purchaser may extend this calculated delivery duration up to the original delivery period while exercising the option clause. Bidders must comply with these terms.

2. **Service & Support**

   Dedicated /toll Free Telephone No. for Service Support : BIDDER/OEM must have Dedicated/toll Free Telephone No. for Service Support.

3. **Service & Support**

   Escalation Matrix For Service Support : Bidder/OEM must provide Escalation Matrix of Telephone Numbers for Service Support.

4. **Buyer Added Bid Specific ATC**

   Buyer Added text based ATC clauses

   Supply of 20 Nos. of Surface Velocity Program (SVP) Drifters with Holey-Sock Drogue, Data Logger, Satellite Transmission, Temperature, Conductivity and Atmospheric Pressure Sensors, Drogue On/Off Sensor, Battery Pack and GPS Module, along with a One-Year Standard Warranty at INCOIS, Hyderabad.

   Delivery Schedule: Within 240days from the date of acceptance to the Contract/Purchase Order. No part delivery will be entertained.

1. **Payment terms:**

   A. Material Component

   For domestic tender:

   90% of the total contract value will be released within 30 days upon successful delivery, a

nd acceptance of material at INCOIS, Hyderabad along with original Ink signed commercial invoice, applicable Test Certificate, Pre-shipment inspection/Q.C. passed certificate, Calibra tion Certificates and warranty undertaking.

The balance 10% shall be released upon successful completion of warranty period, or again st submission of 110% of equivalent Advance Bank Guarantee (ABG) valid for a period of 1 4 months from the date of acceptance.

For International Vendor:

90% of the contract value shall be released through Usance Letter of Credit against submis sion of Proforma Invoice, Order Acceptance, LC guidelines and other supporting documents .

The balance 10% shall be released through wire transfer upon successful completion of wa rranty period, or against submission of 110% of equivalent Advance Bank Guarantee (ABG) for a period of 14 months from the date of acceptance.

All bank charges outside India shall be borne by the supplier, while bank charges within In dia shall be borne by the purchaser.*Net payment will be released after statutory deductio ns.*

3. Warranty Clause:

The vendor should provide a standard warranty as follows:

The drifter should have a one-year standard warranty against manufacturing defects in the material. f. All the accessories, like cables, power supplies, cradles, Cradles, Chargers, etc., should be warranted for one year. The warranty does not cover any product damage due to mishandling or faulty power supply sources.

Performance acceptance at INCOIS: After receiving the drifter at INCOIS. All the drifters will undergo a land-based satellite communication test within 21 days of delivery of item at INCOIS Successful drifters will be accepted by INCOIS and warranty period will be started fr om the date of acceptance of drifter. If a drifter fails to meet the specified operational perfo rmance (supplier should provide the nominal values of sensors during the land-based satell ite communication test) or data availability due to manufacturing defects or design deficien cies, the supplier shall replace the complete drifter or defective subsystem at no additional cost within 90 days of notification.

Performance Acceptance after deployment: After deployment, each drifter functions i n accordance with the technical specifications and continuously acquires and transmits scie ntific data through the specified satellite communication system. A drifter shall be consider ed to have successfully met the performance requirements only if it provides continuous sci entific-quality data (Scientific-quality data are defined as data values that fall within the cli matological mean ±3 standard deviations) for at least 90 consecutive days within the warr anty period (whichever is earlier), with not less than 90% of the expected observations, aft er deployment, without any major hardware or communication failure attributable to the O EM. This warranty clause will cease to exist after one year of acceptance of the drifter at IN COIS, regardless of whether the floats are deployed. If a drifter is deployed during the final

90 days of the standard one-year warranty period, the supplier shall ensure its satisfactory performance for the remaining duration of the warranty period. If the deployment period cr osses the warranty period, this clause will not be valid.

The supplier will not be held responsible under the following circumstances:

a) In early failure cases, the supplier can prove he was not responsible for the irregular ity, or, if he provides credible circumstances showing he is not at fault (**including se nsor fouling, satellite-service interruptions, and failures outside the manuf acturer's control**), the case will be excluded from these statistics.
b) The affected drifter has grounded/beached, and no fault can be assigned to the sup plier.
c) The drifter failure/malfunctioning due to natural drift to shallow waters.
d) The function of the drifter was affected through no fault of the supplier and through the means of third parties, such as entanglement of the floats by fishing vandalism, t rawls, and wrong deployments, etc.

If the above-mentioned clauses are not met, the supplier will have to compensate with a ne w drifter at the customer's request within **90 days at no cost to INCOIS**. Undertaking mu st be provided for the same with the acceptance/acknowledgment of the Purchase Order.

3. **Pre-bid Conference:** INCOIS has made every effort to bring out the requirements to facilitate the Firms to make their proposals. However, keeping in view that Firms may have clarifications on certain points in the Document before submitting the Proposal, a Pre-bid meeting will be held at INCOIS, Hyderabad on December 01, 2026 at 11:00 hrs . During the pre-bid meeting, a brief presentation will be done by INCOIS on the bid re quirements. The firms should submit authorisation for Attending Pre bid Conference as per Annexure VII. The firms also are required to make a detailed presentation of their t echnical proposals (Company Profile, Proposed Products, Implementation Plan, etc.) if r equired. It is desired that the firm also demonstrate the features of the products that t hey have quoted. All the clarifications will be consolidated and shared to the vendors a fter the pre-bid meet and addendum/corrigendum will be added in the tender column of INCOIS website (if required only).

5. **Buyer Added Bid Specific ATC**

Buyer uploaded ATC document Click here to view the file.

अस्वीकरण/Disclaimer

The Additional Terms and Conditions (ATC) have been incorporated by the Buyer after approval of their Competent Authority. The Buyer ,is solely responsible for the impact of these clauses on the bidding process, its outcome, and consequences thereof including any restriction arising in the bidding process due to these ATCs and including the modification of technical specifications and / or terms and conditions governing the bid.All representations / grievances pertaining to the ATC clauses shall be raised with the buyer organization directly and not with GeM.If any of the clause(s) is/are incorporated by the Buyer regarding the following, the bid & resultant contract shall be treated as null & void. Further, GeM reserves the right, at its sole discretion, to cancel the bid forthwith, without issuance of any prior notice or intimation :-

1. Publishing Custom / BOQ bids for items for which regular GeM categories are available (unless such

Custom / BOQ item is bunched with the major regular product Category item).

2. Mandating procurement of / from specific Brand / Make / Model / Manufacturer / Dealer except in case of Single Bid / Proprietary Article Certificate (PAC) Buying.
3. Inclusion of disqualification criteria related to suspension of seller / service provider, where such suspension period has already expired.
4. Mandating submission of documents (other than EMD and signed Integrity Pact - which can be submitted within 5 days of bid opening) in physical form as a pre-requisite to qualify bidders.
5. Publishing bids on GeM for procurement of works.
6. Procurement of Goods by creating a Service bid on GeM & vice-versa.
7. Seeking sample with bid or approval of samples during bid evaluation process. However, trial / sample, as the case may be, shall be permitted in cases where trial / sample are allowed as per approved and published procurement policy of the Buyers' controlling Ministry / Department / State / Public Sector Enterprises Headquarters. If there is any violation of trial / sample clause with regard to approved policy of the Buyers' Ministry / Department / State / Public Sector Enterprises Headquarters, then this is to be determined and redressed by the concerned Buyer Organisation only.
8. Seeking experience from specific organization / department / institute only or from foreign / export experience.
9. Creating bid for items from incorrect categories.
10. Reference of conditions published on any external site or reference to external documents/clauses.
11. Asking for any Tender fee / Bid Participation fee, as the case may be.
12. Buyer added ATC Clauses which are in contravention of clauses defined in bid detail section, including specifications, EMD Detail, ePBG Detail and MII and MSE Purchase Preference sections of the bid, unless otherwise allowed by the applicable GeM GTC.
13. Any ATC clause in contravention with GeM GTC Clause 4 (xiii) (h) will be invalid. In case of multiple L1 bidders against a service bid, the buyer shall place the Contract by selection of a bidder amongst the L-1 bidders through a Random Algorithm executed by GeM system.
14. In a category based bid, adding additional items, through buyer added, additional scope of work/ additional terms and conditions/or any other document. If buyer needs more items along with the main item, the same must be added through bunching category based items or by bunching custom catalogues or bunching a BoQ with the main category based item, the same must not be done through ATC or Scope of Work.

Further, if any seller has any objection/grievance against these additional clauses or otherwise on any aspect of this bid, they can raise their representation against the same by using the Representation window provided in the bid details field in Seller dashboard after logging in as a seller. Buyer is duty bound to reply to all such representations and would not be allowed to open bids if he fails to reply to such representations.

All GeM Sellers/Service Providers shall ensure full compliance with all applicable labour laws, including the provisions, rules, schemes and guidelines under the four Labour Codes i.e. the Code on Wages, 2019; the Industrial Relations Code, 2020; the Occupational Safety, Health and Working Conditions Code, 2020; and the Code on Social Security, 2020 as and when notified and brought into force by the Government of India.

For all provisions of the Labour Codes that are pending operationalisation through rules, schemes or notifications, the corresponding provisions of the pre-existing labour enactments (such as The Minimum Wages Act, 1948, The Payment of Wages Act, 1936, The Payment of Bonus Act, 1965, The Equal Remuneration Act, 1976, The Payment of Gratuity Act, 1972, etc. and relevant State Rules) shall continue to remain applicable.

The Seller/ Service Providers shall, therefore, be responsible for ensuring compliance under:

- **All notified and enforceable provisions of the new Labour Codes as mentioned hereinabove; and**
- **All operative provisions of the erstwhile Labour Laws until their complete substitution.**

All obligations relating to wages, social security, safety, working conditions, industrial relations etc. and any other statutory requirements shall be strictly met by the Seller/ Service Provider. Any non-compliance shall constitute a breach of the contract and shall entitle the Buyer to take appropriate action in accordance with the contract and applicable law.

This Bid is governed by the General Terms and Conditions, conditions stipulated in Bid and Service Level Agreement specific to the Service, as the case may be, as provided in the Marketplace.

However, in case of Service, if any condition specified in General Terms and Conditions is contradicted by the conditions stipulated in Service Level Agreement specific to said Service, then it will over-ride the conditions in the General Terms and Conditions.

यह बिड सामान्य शर्तों के अंतर्गत भी शासित है /This Bid is also governed by the General Terms and Conditions

जेम की सामान्य शर्तों के खंड 26 के संदर्भ में भारत के साथ भूमि सीमा साझा करने वाले देश के बिडर से खरीद पर प्रतिबंध के संबंध में भारत के साथ भूमि सीमा साझा करने वाले देश का कोई भी बिडर इस निविदा में बिड देने के लिए तभी पात्र होगा जब वह बिड देने वाला सक्षम प्राधिकारी के पास पंजीकृत हो।बिड में भाग लेते समय बिडर को इसका अनुपालन करना होगा और कोई भी गलत घोषणा किए जाने व इसका अनुपालन न करने पर अनुबंध को तत्काल समाप्त करने और कानून के अनुसार आगे की कानूनी कार्रवाई का आधार होगा।/In terms of GeM GTC clause 26 regarding Restrictions on procurement from a bidder of a country which shares a land border with India, any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority. While participating in bid, Bidder has to undertake compliance of this and any false declaration and non-compliance of this would be a ground for immediate termination of the contract and further legal action in accordance with the laws.

---धन्यवाद/Thank You---

INCOIS: PUR 16 / 2026 **18.11.2026**

Global Tender Enquiry (GTE)

Supply of 20 Nos. of Surface Velocity Program (SVP) Drifters with Holey-Sock Drogue, Data Logger, Satellite Transmission, Temperature, Conductivity and Atmospheric Pressure Sensors, Drogue On/Off Sensor, Battery Pack and GPS Module, along with a One-Year Standard Warranty at INCOIS, Hyderabad

Dear Sirs,

On behalf of Director, INCOIS Global tenders are invited under "Two Bid System" (Part -I Techno Commercial Bid, Part- II Financial Bid) from reputed Manufacturers/ Authorized Agents for Supply of SVP drifters with Holy-sock drogue with data logger and satellite transmission, equipped with temperature, conductivity, and atmospheric pressure sensor, along with drogue on/off sensor, Battery pack, and GPS module.

1.	**Name of the work**	:	**Supply of 20 Nos. of Surface Velocity Program (SVP) Drifters with Holey-Sock Drogue, Data Logger, Satellite Transmission, Temperature, Conductivity and Atmospheric Pressure Sensors, Drogue On/Off Sensor, Battery Pack and GPS Module, along with a One-Year Standard Warranty at INCOIS, Hyderabad.**
2.	**BID Reference No.**	:	INCOIS:PUR: 16/2026 dated 18.11.2026
3.	**Earnest Money Deposit (EMD)**	:	**Rs. 9,90,000/- (Rupees Nine lakhs ninety thousand only) or USD 10,400/- (USD ten thousand four hundred only)**
4.	**Pre Bid Conference (Hybrid)**	:	01.12.2026 at 11:00 Hrs at INCOIS, Hyderabad

The offers, in the prescribed format, shall be submitted through online Government e-Marketplace at http://gem.gov.in.

Being a GeM procurement, the bid has to submitted online throughthe Gem portalie., http://gem.gov.in. For any assistance, please contact help line of GeM portal. The following officials may also be contacted: Mr.V.Subrahmanyam (email: manyam@incois.gov.in; PhoneNo. 040 2388 6022)/Mr. R V Giridhar (email: rvgiridhar@incois.gov.in Phone No. 040-238 86055).

Postal/ Location Address
Indian National Centre for Ocean Information Services INCOIS, Ministry of Earth Sciences, Govt. of India, Ocean Valley, Pragathi Nagar (BO), Nizampet (SO), Hyderabad 500 090, Ph.No.040-2388 6000

Index:

Sl No.	Description	Page No.
1.	Introduction	02
2.	Scope of the Work	02
3.	Technical Specifications	03
4.	List of Deliverables	04
5.	Eligibility Criteria	04
6.	Warranty Clause	06
7.	Contents of the Bid	07
8.	Technical Evaluation Criteria	12
9.	Commercial Evaluation Criteria	12
10.	General Terms and Conditions	13
11.	Technical Clarifications	17
12.	Pre-bid Conference	17
13.	Contact details	17
14.	Eligibility Declaration (Annexure -I)	19
15.	OEM Authorization Format (Annexure -II)	21
16.	BG format for Bid Security (Annexure -III)	22
17.	BG Format for Performance Security (Annexure -IV)	23
18.	Declaration By Agents / Associates of Foreign Principals(Annexure -V)	24
19.	Authorization for Attending Pre-bid Conference (Annexure -VI)	26
20.	Manual for Foreign Seller Registration and Bid Submission (Annexure VII)	27

1. Introduction

The Indian National Centre for Ocean Information Services (INCOIS), Hyderabad, an autonomous body under Ministry of Earth Sciences (MoES), Govt. of India is engaged in providing ocean information and advisory services. INCOIS deals with the projects related to tsunami early warning system, ocean state forecast, ocean observing systems, ocean modelling, satellite oceanography, coastal geospatial applications, ocean data and information management and web-based services relevant to societal needs.

2. Scope of the Work

a) Supply of 20 SVP drifters equipped with sea surface temperature, sea surface salinity, and barometer sensors with satellite communication.

b) The drifters should be deployment-ready (calibrated, assembled, ballasted, weighted, and tested) and should be equipped with sensors as mentioned in the technical specification.

c) Drifter should be equipped with a Global Positioning System (GPS) or similar module (to estimate latitude and longitude of sampling location), and a 'drogue on' or 'submergence and strain gauge' sensor to understand whether the drogue is attached or not, and a sensor for battery voltage.

d) The Drifters should be able to transmit real-time/near-real-time data via satellite over the Indian Ocean **through Iridium**/iridium SBD

e) The supplier is responsible for integrating and testing the data logger with sensors to ensure near-real-time data reception at INCOIS.

f) The supplier should bear a minimum of 12 months of telemetry charges (if any) from the date of deployment and of positioning of data to the global telecommunication system (GTS) as per the WMO prescribed format. Payment shall be released quarterly, upon submission of

the original invoice, on a prorated basis calculated according to the number of days the drifter remains activated during each month. This includes Iridium/Iridium SBD telemetry, data processing, archiving of raw data, handling/archiving of quality-controlled data, data availability to users through portal/API, and data distribution/submission support, such as GTS/GDP. All the necessary software support shall be provided by vendors.

g) The data should be delivered to INCOIS via ftp or, web portal, or Application Programming Interface (API), and software to decode the data acquired from the drifter should be provided by the supplier.

h) The supplier should facilitate obtaining raw and processed user-friendly data (CSV, Microsoft Excel, XML, JSON, or HTML) to INCOIS.

i) The bidder should make the communication test for the data reception from the buoys for at least three days, before dispatching the buoys to INCOIS from the bidder's premises. The test data should be available to INCOIS to evaluate the reception and quality of the observations based on land-based testing before finalizing and dispatching the instrument

j) The entire Drifter should be certified by quality assurance tests for buoys, sensors, and communication performed by the bidder before delivery to INCOIS.

k) The final order quantity may vary within 25% of the prescribed quantity.

l) After the acceptance of the PO, drifters should be delivered at INCOIS within 240 days.

3. Technical Specifications:

a) To provide satellite-tracked drifters that are capable of measuring ocean temperature, salinity, latitude and longitude position by GPS, sensor for battery voltage and 'drogue on' or 'submergence and strain gauge' sensor to understand whether drogue is attached or not continuously with one-hour sampling interval. These buoys should be able to transmit data to INCOIS in real-time **through Iridium/Iridium SBD** communication.

b) Buoys must have a sufficient energy (or battery) source in their standard configuration to perform the above functions for a nominal period of 12 months, ~24 data sets/day.

c) Buoys must provide measurements at a one-hour temporal resolution, and they should be available to INCOIS.

d) The drogue style of the buoy should be a holey sock with seven sections.

e) The drifter should work where the water depth is greater than 20 m.

f) The drag area ratio (the ratio of drogue drag area to the total drag area of non-drogue elements of Drifter) should be greater than or equal to 40, and the supplier should provide the calculation drag area ratio of each drifting buoy.

g) The surface buoy unit should be high-impact ABS.

h) Further, the Drifter should be able to survive shock and vibration associated with the impact on sea surface during deployment.

i) The tether for the drogue should be a plastic-jacketed galvanized steel wire rope. .

j) The drogue and tether are bound with paper tape, which dissolves in the water, and the tether should be wrapped around a water-soluble cardboard tube to protect it from kinking. The drifter need not be supplied through a water-soluble deployment box.

k) Buoy should be capable of being launched from a Research vessel or commercial vessel with a deployment free fall height of 5 m into water. Also, the buoy should be deployable from a stationary/moving research vessel with at least 2 kt speed.

l) Buoys storage life should be a minimum of 12 months within a temperature range from 10°C to +40°C.

m) Buoys must be delivered in boxes sufficiently strong enough to protect the buoys prior to deployment, while in transit, and onboard ship or aircraft. Defective buoys (without the fault of the INCOIS) will be returned to the Original Equipment Manufacturer (OEM) at the OEM's expense.

n) Buoy boxes must be built to accommodate stacked loading and be movable with a forklift or pallet jack, and be suitable for export to most countries (e.g., all wood components of appropriately treated plywood).

o) The supplier is responsible for integrating and testing the data logger with sensors to ensure real-time data reception at INCOIS.

p) The damaged and malfunctioned buoys should be replaced/repaired by the OEM at their

own expense (including shipping costs in both directions). The replaced/repaired buoy should arrive at INCOIS, Hyderabad, within **90- days** of notification to the vendors by INCOIS of a problem. In this scenario customs clearance at Hyderabad airport will be borne by INCOIS

q) Suppliers should provide subsequent training/advice/manual for INCOIS personnel for buoy testing and repair as requested by INCOIS.

r) Buoys capable of self-activation upon deployment or pull-pin magnet to activate the buoy before the deployment.

s) Buoys certifiable for air shipments (domestic and international).

t) The buoys will be deployed in the Indian Ocean Region (between 40°E to 120°E; 30°S to 26°N)

u) The functioning/performance of all the buoy systems at each region and the periodic data transmission are the responsibility of the manufacturer, irrespective of the seasonal variation.

v) The vendor should provide calibration and quality control inspection certificates of temperature and pressure sensors.

w) The Bidder should provide a warranty for the buoy as mentioned in item 6.

x) The vendor should have experience in manufacturing a similar configuration of a drifter with sea surface temperature, barometric pressure and sea surface salinity and should be demonstrated the system in the past with evidence from published papers. A copy of the publication should be attached as supporting information.

y) Sensor type: The details of the thermistor sensor for SST measurements is mentioned below (Preferably seabird SBE37 for temperature and conductivity and Vaisala PTB110 for barometric pressure sensor).

Expected accuracy and range for temperature and pressure sensors		
Sensor	**Measurement Range**	**Accuracy**
Thermistor sensor for SST measurement (Seabird SBE 37)	-5°C to 35°C	± 0.002°C or better
Barometric pressure sensor (Vaisala PTB110)	850-1050 hPa	± 1 hpa or better
Conductivity (Seabird SBE 37)	0-7 Sm^{-1}	± 0.0003 Sm^{-1}

4. List of Deliverables:

Supply of 20 Nos Drifters equipped with drogue, GPS, drogue on/off sensor, sea surface temperature, sea surface salinity, and barometric pressure.

5. Eligibility Criteria : Onlythosebiddersfulfillingthefollowingcriteriashouldrespondtothetender.

i. The bidder should be either registered Indian under Indian Company Act 1956 or reputed foreign firm with experience of supply and maintenance of oceanographic instruments.

ii. Bidder must be a Company registered under Indian Company Act 1956/Companies Act, 2013 or firms registered under any applicable Indian statute (Partnership Act, LLP Act etc). Registration certificate to be submitted. Proofs for Registration of company, PAN and GST certificates to be submitted.

iii. OEM should have mandatory prior experience in the Supply of SVP drifters with Holy-sock drogue with data logger and satellite transmission, equipped with temperature, conductivity, and atmospheric pressure sensor, along with drogue on/off sensor, Battery pack, and GPS module meeting the specifications outlined in the tender document

iv. Bidder must submit a self-declaration / Eligibility declaration that their firm is not barred by any organization under MoES (Annexure -I).

v. Bidder shall provide a single point of contact (SPOC) and escalation matrix (name/phone/email) for coordination during execution and warranty period.

vi. One Indian Channel Partner/Agent can participate in a tender on behalf of one manufacturer only. No offer will be entertained if the same Indian Agent/representative is representing another manufacturer for the same item.

vii. If Indian Agent/representative is representing a Foreign Firm should submit Declaration By Agent of Foreign Principles Format (Annexure - V) on company letter head with authorized signatures.

viii. Each Original Equipment Manufacturer (OEM) shall be permitted to participate in the tender either directly or through multiple System Integrators (SIs)/ its sole authorized distributor / dealer / Indian agent. In case of participation through an SI, a Manufacturer Authorization Form (MAF), specifically issued by the OEM with reference to this tender, shall be submitted as per Annexure-II.

ix. Consortium:

- A bidding firm may be a corporation/company or consortium of companies/corporations. Consortium shall mean more than one company with complementing skills joining together to undertake the scope of the work defined.
- In case of consortium applicant, consortia shall submit a valid Memorandum of Association (MoA) agreement among the members signed by the authorized signatories of the companies dated prior to the submission of the bid.
- If the Bidder had formed an association, each member of the association may be evaluated separately/jointly as per the qualification/eligibility.
- The MoA shall specify the prime bidder, stake of each member and outline the roles and responsibilities of each member. The MoA shall be exclusively for this project and should confirm that each member of the consortia is liable jointly and severally for execution of the contract.
- The bidder and consortium companies must be a Company registered under Indian Companies Act 1956 or may be reputed foreign bidder.
- In the event of consortium, one of the partners shall be designated as "Prime Bidder". Each member of the consortium shall be equally responsible, jointly and separately for execution of the contract.
- A bidding company/ consortium cannot be part of more than one consortium. Any member of consortium cannot bid separately as a sole bidder. The bidder (all consortium partners) must have company registration certificate, valid GST registration certificate and Income Tax return with Audit report from CA. Bidder shall provide an attested copy of all the above certificates along with this document.
- Where the Bid is made by a Consortium, the bid shall specifically indicate the members of the consortium by whom and/or on whose behalf the Bid is being made and shall indicate with reference to each whether such member contributes directly to the work or not and, if so, to what extent he contributes to the said work. In the event of a person/firm who is not a member of the said consortium, details of name and address of such person/firm shall be accompanied by valid proof of authority drawn in favour of Consortium to bind such person/firm.
- Tenderer must submit Quotations with technical compliance statement for all the specifications along with the detailed data sheets/ catalogues. Relevant remarks can be provided in the compliance statement . Quotations without technical compliance and data sheets/catalogues will not be considered.

x. The bidder should have an end-to-end arrangement with the OEM/(s) to Supply of tendered items. In this case each of the partners should have a specified annual turnover.

xi. The bidder should have an average annual financial turnover of Rs. 02.47 Crores or more during the last three years ending March 31, 2026 or end of the last financial year. Proof of turnover and Proof of annual profit certificate issued by the chartered accountant to be submitted.

xii. Tenderer (OEM/SI) should have past experience in similar nature of works of similar volume in last three years ending previous day of last date of submission of the online Bid. Out of which
one work of value Rs. 03.96 Cr or above or
two works each of value Rs. 02.47 Cr or above or
three works each of value Rs.01.98 Cr or above.
Client certificates/Work Completion Certificate/ Experience certificate along with the P.O no. as a reference to be enclosed in this regard.

xiii. Bidder should submit the EMD (as per clause 03 under section 10 of General terms and conditions), without which the bid stands invalid.

xiv. **Start ups**: In order to promote make in India and startups, the prior turnover and prior experience for all startups shall be relaxed subject to their meeting of quality, technical specifications and tender conditions as per tender. The bidder who intends to participate as "start up" company should enclose the certificate towards startup enterprise registration/recognition issued by Department for Promotion of Industry and Internal Trade (DPIIT), Ministry of Commerce and the certificate should be certified by the Chartered Accountant or should be registered with GeM as startup. Applicable certificate should be enclosed.

Note: Bidder's offer is liable to be rejected if they don't upload any of the certificates/ documents sought in the Bid document, ATC and corrigendum if any.

6. Warranty Clause:

The vendor should provide a standard warranty as follows:

The drifter should have a one-year standard warranty against manufacturing defects in the material. f. All the accessories, like cables, power supplies, cradles, Cradles, Chargers, etc., should be warranted for one year. The warranty does not cover any product damage due to mishandling or faulty power supply sources.

Performance acceptance at INCOIS: After receiving the drifter at INCOIS. All the drifters will undergo a land-based satellite communication test within 21 days of delivery of item at INCOIS Successful drifters will be accepted by INCOIS and warranty period will be started from the date of acceptance of drifter. If a drifter fails to meet the specified operational performance (supplier should provide the nominal values of sensors during the land-based satellite communication test) or data availability due to manufacturing defects or design deficiencies, the supplier shall replace the complete drifter or defective subsystem at no additional cost within 90 days of notification.

Performance Acceptance after deployment: After deployment, each drifter functions in accordance with the technical specifications and continuously acquires and transmits scientific data through the specified satellite communication system. A drifter shall be considered to have successfully met the performance requirements only if it provides continuous scientific-quality data (Scientific-quality data are defined as data values that fall within the climatological mean ±3 standard deviations) for at least 90 consecutive days within the warranty period (whichever is earlier), with not less than 90% of the expected observations, after deployment, without any major hardware or communication failure attributable to the OEM. This warranty clause will cease to exist after one year of acceptance of the drifter at INCOIS, regardless of whether the floats are deployed. If a drifter is deployed during the final 90 days of the standard one-year

warranty period, the supplier shall ensure its satisfactory performance for the remaining duration of the warranty period. If the deployment period crosses the warranty period, this clause will not be valid.

The supplier will not be held responsible under the following circumstances:

a) In early failure cases, the supplier can prove he was not responsible for the irregularity, or, if he provides credible circumstances showing he is not at fault **(including sensor fouling, satellite-service interruptions, and failures outside the manufacturer's control)**, the case will be excluded from these statistics.
b) The affected drifter has grounded/beached, and no fault can be assigned to the supplier.
c) The drifter failure/malfunctioning due to natural drift to shallow waters.
d) The function of the drifter was affected through no fault of the supplier and through the means of third parties, such as entanglement of the floats by fishing vandalism, trawls, and wrong deployments, etc.

If the above-mentioned clauses are not met, the supplier will have to compensate with a new drifter at the customer's request within **90 days at no cost to INCOIS**. Undertaking must be provided for the same with the acceptance/acknowledgment of the Purchase Order.

7. **Contents of the Bid:** The quote should be submitted in two bid format.

Part-I Technical Bid: Technical bid should contain filled-in Table - 1 along with legible documentary proof, without which the offer will not be considered further.

Part-II Commercial Bid: Commercial Bid should contain filled-in Table - 3. Please confirm whether prices are Quoted in commercial bid or not (Yes / No). Strictly do not mention/quote prices here.

Table 1: Eligibility Compliance - to be submitted on firms letter head duly signed and stamped

Sl. No.	Description	Compliance status Yes / No	Page number against the Proof attached.	Remarks/ Deviations, if any
General				
1.	Name of the Bidder:			
2.	The bidder is a 1) Registered Indian under Indian Company Act 1956 / 2) Foreign firm /3) OEM/(s) / 4) Consortium details 5) System Integrator			
3.	Bidder Address and contact details like E Mail , Phone etc.,			
4.	Single Point of Contact : Name E-mail: Ph No.			
5.	MSME / NSIC certificate details if any Registration/ License from the Government: GST Registration No. PAN Number			
6.	Details of Original Equipment Manufacturer (OEM) / Indian Channel Partner/Agent			

<table>
<tr><td></td><td></td><td></td><td></td><td></td></tr>
<tr><td>7.</td><td>Full Bank Details:
(Note: Bank Details provided cannot be changed during Contract, unless special request from the company)</td><td></td><td></td><td></td></tr>
<tr><td>8.</td><td>The Bidder should have an average annual financial turnover of Rs.2.47 Cr or more during the last three years ending March 31, 2026. Proof of turnover and Proof of annual profit certificate issued by the chartered accountant to be submitted.
<table><tr><th>Financial year</th><th>Details of Turnover</th><th>Details of Profit</th><th>Details of Net worth</th></tr><tr><td>2025-26</td><td></td><td></td><td></td></tr><tr><td>2024-25</td><td></td><td></td><td></td></tr><tr><td>2023-24</td><td></td><td></td><td></td></tr></table></td><td></td><td></td><td></td></tr>
<tr><td>9.</td><td>Tenderer (OEM/SI) should have past experience in similar nature of works in last three years ending previous day of last date of submission of the online Bid. Out of which
a) one work of value Rs. 3.96 Cr or more or
b) two works of value Rs. 2.47Cr or more
c) three works of value Rs 1.98 Cr. Or more,
Client certificates/Work Completion Certificate/ Experience certificate along with the P.O no. as a reference to be enclosed in this regard.
Experience details: Details are to be provided on the letter head duly signed and stamped by the authorized signatory along with copies of contract orders.
<table><tr><th>Sl.No</th><th>Contract Order details</th><th>Scope of work</th><th>Period of contract</th><th>Contract Value</th></tr><tr><td></td><td></td><td></td><td></td><td></td></tr><tr><td></td><td></td><td></td><td></td><td></td></tr></table></td><td></td><td></td><td></td></tr>
<tr><td>10.</td><td>Earnest Money Deposit (EMD):</td><td></td><td></td><td></td></tr>
<tr><td>11.</td><td>Escalation matrix with full contact details, for the resolution of reported issues during contract period.</td><td></td><td></td><td></td></tr>
<tr><td>12.</td><td>The bidder should be either registered Indian under Indian Company Act 1956 or reputed foreign firm with experience of supply and maintenance of oceanographic instruments.</td><td></td><td></td><td></td></tr>
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<tr><td>14.</td><td>OEM should have mandatory prior experience in</td><td></td><td></td><td></td></tr>
</table>

	the Supply of SVP drifters with Holy-sock drogue with data logger and satellite transmission, equipped with temperature, conductivity, and atmospheric pressure sensor, along with drogue on/off sensor, Battery pack, and GPS module meeting the specifications outlined in the tender document			
15.	Bidder shall provide a single point of contact (SPOC) and escalation matrix (name/phone/email) for coordination during execution and warranty period.			
16.	One Indian Channel Partner/Agent can participate in a tender on behalf of one manufacturer only. No offer will be entertained if the same Indian Agent/representative is representing another manufacturer for the same item.			
17.	If Indian Agent/representative is representing a Foreign Firm should submit Declaration By Agent of Foreign Principles Format (Annexure – V) on company letter head with authorized signatures.			
18.	Each Original Equipment Manufacturer (OEM) shall be permitted to participate in the tender either directly or through multiple System Integrators (SIs)/ its sole authorized distributor / dealer / Indian agent. In case of participation through an SI, a Manufacturer Authorization Form (MAF), specifically issued by the OEM with reference to this tender, shall be submitted as per Annexure-II			
19.	In case of consortium, Compliance to all the terms in sl no. ix under section 5 of Eligibility Criteria			
20.	Tenderer must submit Bid with technical compliance statement for all the specifications along with the detailed data sheets/ catalogues. Relevant remarks can be provided in the compliance statement if required. Bids without technical compliance, along with Self Declaration at Annexure-III and data sheets/catalogues will not be considered			
21.	Bidder self-declaration/ Eligibility declaration as per Annexure - I			
22.	If Indian Agent/representative is representing a Foreign Firm should submit Declaration By Agent of Foreign Principles Format (Annexure – VII) on company letter head with authorized signatures			
23.	Bidder should provide list of clients and their contact details and the Supply of SVP drifters' installation/commissioning reports.			
24.	Start ups: In order to promote make in India and startups, the prior turnover for all startups shall be relaxed subject to their meeting of quality,			

	technical specifications and bid conditions as per bid. The bidder who intends to participate as "start up" company should enclose the certificate towards startup enterprise registration/recognition issued by Department for Promotion of Industry and Internal Trade (DPIIT), Ministry of Commerce & Industry. Applicable certificate should be enclosed.			
25.	Signature on all the pages of the tender document, including addendum, if any, issued by INCOIS			
Technical				
26.	Whether the offered drifters are satellite-tracked and capable of measuring ocean temperature, salinity, GPS latitude/longitude, battery voltage and drogue status ('drogue on' or 'submergence and strain gauge') continuously at a one-hour sampling interval, with real-time transmission to INCOIS through Iridium / Iridium SBD?			
27.	Whether the drifters can transmit real-time / near-real-time data via satellite over the Indian Ocean through Iridium / Iridium SBD?			
28.	Whether the supplier will bear a minimum of 12 months of telemetry charges (if any) from the date of deployment and position the data on the GTS in WMO-prescribed format, including Iridium/Iridium SBD telemetry, data processing, archiving of raw data, handling/archiving of quality-controlled data, data availability through portal/API, data distribution/submission support (GTS/GDP) and all necessary software support; and whether the bidder accepts quarterly payment on original invoice, prorated by the number of days each drifter remains activated in each month?			
29.	Whether the data will be delivered to INCOIS via FTP, web portal or API, and whether the supplier will provide the software to decode the data acquired from the drifter?			
30.	Whether the supplier will provide raw and processed user-friendly data (CSV, Microsoft Excel, XML, JSON or HTML) to INCOIS?			
31.	Whether the bidder will carry out a communication test of data reception from the buoys for **at least three days** at its premises before dispatch, and make the test data available to INCOIS for evaluation before finalising and dispatching?			
32.	Whether the buoy has sufficient energy (battery) in its standard configuration to perform the above functions for a nominal period of 12			

	months at ~24 data sets/day?			
33.	Whether the drogue is a holey sock with seven sections?			
34.	Whether the drag area ratio (drogue drag area to total drag area of non-drogue elements) is ≥ 40 (Please provide the calculation table)			
35.	Whether the surface buoy unit is made of high-impact ABS?			
36.	Whether the drogue tether is a plastic-jacketed galvanized steel wire rope?			
37.	Whether the drogue and tether are bound with water-soluble paper tape?			
38.	Whether the offered sensors are Sea-Bird SBE37 for temperature and conductivity and Vaisala PTB110 for barometric pressure ?			
39.	Whether brochures of the SBE37 and Vaisala PTB110 sensor are furnished?			
40.	Whether the vendor has experience in manufacturing drifters of similar configuration (SST, barometric pressure and SSS), demonstrated with evidence from published papers? (Copy of publication to be attached.)			
41.	Whether the drifters will be delivered at INCOIS within **240 days** of acceptance of the PO?			
42.	Does the bidder unconditionally accept all the terms and conditions in the tender document?			

Bidders should fill and submit the technical compliance sheet with authorized signatory along with supporting documents along with Techno-Commercial bid. Offers received without the compliance sheet will be summarily rejected.

Part –II Commercial Bid:

NOTE:

- Part/conditional/incomplete Bids will not be accepted.
- Price bid is to be submitted on-line in enclosed price bid format only. Price bids submitted in any other formats will be summarily rejected.
- INCOIS reserves the right to split and place the order separately to different vendors if that is found to be economically beneficial to INCOIS.

Table 2: Commercial Terms Compliance (Unpriced Bid):
(Amount in INR/USD/EURO/JPY)

Sl No.	Particulars	Qty	**Please confirm whether prices are Quoted in commercial bid or not. (Yes / No) <u>Please do not mention /quote prices here.</u>**
1.	Supply of SVP drifter with a drogue with sea surface temperature, sea surface salinity, and atmospheric pressure sensor, with satellite communication activation fee, with a one-year standard warranty	20 Nos	

2.	Satellite communication charges 24 data per day for 365 days	20 Nos.	
3.	Shipping charges - freight charges, packing, and insurances etc.,	1 Shipment	

8. Technical Evaluation Criteria:

The following elements will be the primary considerations in evaluating all submitted proposals and in the selection of a vendor or vendors:

- Completeness of the Proposal
- Financial Status of the Firm
- Track Record of similar projects executed
- Technical Compliance of the Products Quoted
- Price & Acceptance to Payment Terms

- The purpose of two bid systems (technical and commercial) is to evaluate all the firms on technical basis with reference to the tendered specifications, performance of similar service rendered elsewhere and obtaining users views with reference to the earlier services. This will enable the technical committee to arrive at a fair recommendation in the interest of the organization.
- In the event of seeking any clarification from various bidders by INCOIS, the bidders are required to furnish only technical clarifications that are asked for. No amendment to commercial bid will be entertained at that stage. Further, during this process, if any bidder indicates the price during the clarification, such bids also will not be considered for further evaluation.
- Technical bids will be opened on due date.
- The bids submitted will be examined vis-a-vis the tendered specifications and evaluation is made accordingly.
- Bids complete in all respects will qualify for further evaluation.
- The Bidders, whose accuracies of the equipment is acceptable to the committee; those bids will only be considered as the technically qualified bids.
- After completion of technical evaluation, the commercial bid of the technically qualified bidders will be opened through e-Portal.

9. Commercial Evaluation Criteria

- Generally the contract is awarded to the technically qualified eligible bidder whose bid has been determined as the lowest evaluated bid.
- The exchange rate applied for conversion of foreign currency to INR, will be the State Bank of India (SBI) Bill Currency Selling Exchange Rate prevailing on the deadline date of the bid submission, in case of extension or auto extension of the Bid submission due date, the revised rate due date of the Bid participation shall be treated as the relevant date for exchange rate consideration. This procedure is in strict compliance with Section 07, Point 7.5.2 (1) of the Manual for Procurement of Goods issued by the Ministry of Finance, Government of India.
- Notwithstanding anything stated above, INCOIS reserves the right to assess Bidder's capability and capacity to perform the contract. Should circumstances warrant such an assessment in the overall interest of the organization, INCOIS reserves the right to reject any or all tenders/ bids at any time prior to award of contract, without assigning reasons thereof, and without thereby incurring any liability to the affected Bidder or Bidders.
- If the order is to be placed on foreign firm, Price quoted should be on INCO TERMS 2020 CIP , Hyderabad, India. The firm has to ship the goods with the insurance coverage of 110% of invoice value from the warehouse of origin to the warehouse at INCOIS,

Hyderabad, India. The item will be cleared at Hyderabad airport by INCOIS, and all the payment towards customs clearance at Hyderabad airport and transportation of material from Hyderabad airport to INCOIS will be borne by INCOIS.

- The un-satisfactory performance / delay in services during warranty period may lead to forfeiture of balance warranty amount, which is at the discretion of Director, INCOIS after ascertaining the circumstances.

Foreign bidders should give quote/price on the INCO term of CIP, Hyderabad, India basis

10. General Conditions of Contracts (GCC)

SlNo.	Details
1.	**Validity Period:** Bids/Offers shall have the validity period of 180 days from the tender closing date.
2.	The bidder should specifically/particularly state GST if any applicable as extra and the rate at which the same is chargeable, failing which, the prices quoted will be deemed to be inclusive of such levies. If a particular bidder is not registered under the GST Act, the prices quoted by him will be treated as net and inclusive of all taxes and statutory levies and that any future claims made by him for reimbursement of those levies on account of retrospective registration under the GST Act will under no circumstances be entertained by the INCOIS and that liability for payment of these levies will be wholly and exclusively that of the bidder quoting against our bid

3.	**Earnest Money Deposit (EMD): Bid Security ofRs. Rs. 9,90,000/- (Rupees Nine lakhs ninety thousand only) or USD-10,400/- (USD ten thousand four hundred only)has to be submitted as per the following form/ options:** 1. Demand Draft 2. Insurance Security Bond 3. e-Bank Guarantee 4. Fixed Deposit in favor of Director, INCOIS payable at Hyderabad with validity for a period of 45 days beyond the bid validity period. 5. Bank Guarantee format for Bid Security **Annexure-IV** 6. Online payment through NEFT/RTGS as per Bank details given below: foreign bank guarantees needs confirmation by an Indian nationalized bank **Name of the Bank: SBI, HAL Campus** **Branch: HAL Campus** **Account Name: Director, INCOIS** **Account No.10442322840** **IFSC Code: SBIN0001676** The scanned copy of the same is to be uploaded to Portal while submitting the bid. Bank Guarantee should be sent by the issuing banker directly to the office of INCOIS, Hyderabad. The original DDs / Financial instruments if any should reach to INCOIS within 5 working days of Bid opening, failing which the bid may treated as incomplete & may lead to rejection of the bid by buyer without making any reference to the bidder. The Bidder shall submit the Earnest Money Deposit (EMD) in full as specified in this tender document. All bank charges, transaction fees, currency conversion fees, or any other incidental expenses incurred during the transfer of the EMD shall be borne solely by the Bidder. The net Amount received in the buyers designated bank account must match the exact EMD amount required. Any bid where the EMD received is short or deficient due to bank deductions shall be rejected as non-responsive. Bidders classified as Micro and Small Enterprises (MSEs), holding a valid Udyam Registration Certificate or NSIC Registration Certificate, and Startups recognized by DPIIT shall be eligible for EMD exemption, provided they are manufacturers of the offered product or service providers for the offered service (Primary Product/Service), as applicable. Such bidders shall submit valid documentary evidence/certificates establishing their eligibility along with the bid at the time of submission.
4.	**Delivery Schedule:** Within 240days from the date of acceptance to the Contract/Purchase Order. No part delivery will be entertained.
5.	**Acceptance of the order:** The Successful bidder shall formally accept the Purchase order Within 15 days from the date of issue of the PO/Order. If the acceptance communication is not received within 15 days, then PO would be deemed to have been as accepted and binding on the successful bidder.

6.	**Payment terms:** **A. Material Component** **In case of Placement of Order on Indian Firm:** 90% of the total contract value will be released within 30 days upon successful delivery, and acceptance of material at INCOIS, Hyderabad along with original Ink signed commercial invoice, applicable Test Certificate, Pre-shipment inspection/Q.C. passed certificate, Calibration Certificates and warranty undertaking. The balance 10% shall be released upon successful completion of warranty period, or against submission of 110% of equivalent Advance Bank Guarantee (ABG) valid for a period of 14 months from the date of acceptance of the material. **In case of Placement of Order on Foreign Firm:** 90% of the contract value shall be released through Usance Letter of Credit against submission of Proforma Invoice, Order Acceptance, LC guidelines and other supporting documents. The balance 10% shall be released through wire transfer upon successful completion of warranty period, or against submission of 110% of equivalent Advance Bank Guarantee (ABG) for a period of 14 months from the date of acceptance of the material. All bank charges outside India shall be borne by the supplier, while bank charges within India shall be borne by the purchaser.*Net payment will be released after statutory deductions.*
7.	**Security Deposit:** Successful bidder has to submit 05% of the order value within 15 days of acceptance of the order with validity up to 10 months towards Security Deposit by means of following form/options: a) Demand Draft b) Insurance Security Bond c) e-Bank Guarantee d) Fixed Deposit in favor of Director, INCOIS payable at Hyderabad e) BG at Annexure -III f) Online payment through NEFT/RTGS as per Bank details given below: Name of the Bank: SBI, HAL Campus Branch: HAL Campus Account Name: Director, INCOIS Account No.10442322840 IFSC Code: SBIN0001676 Demand Draft drawn in favor of Director, INCOIS payable at Hyderabad or Bank Guarantee from any Nationalized Bank valid for upto6 months. This deposit will be free of interest and is refundable after the satisfactory execution of the contract and complete fulfillment of contractual obligations. Security Deposit is liable to forfeiture in the event of : a. Non Execution order during validity period of the contract b. If the service of the successful bidder is found to be unsatisfactory and fails to adhere to our tender terms and conditions. c. Any unilateral revision/decision made by the successful bidder during the validity period of the contract.
8.	**Warranty clause:** As per section 06 of the above.

9.	***Force Majeure Clause:*** A Force Majeure (FM) means extraordinary events or circumstances beyond human control, such as an event described as an act of God (like a natural calamity) or events such as a war, strike, riots, crimes (but not including negligence or wrong-doing, predictable/seasonal rain and any other events specifically excluded in the clause). An FM clause in the contract frees both parties from contractual liability and obligation when prevented by such events from fulfilling their obligations under the contract. An FM clause does not entirely excuse a party's non-performance but only suspends it for the duration of the FM. The firm must give notice of FM within a reasonable time as the conditions permit (not later than 14 days after its occurrence), and it cannot be claimed ex-post facto. There may be an FM situation affecting the purchase organisation only. In such a situation, the purchase organisation is to communicate with the supplier along similar lines as above for further necessary action. If the performance in whole or in part or any obligation under this contract is prevented or delayed by any reason of FM for a period exceeding 90 (ninety) days, either party may, at its option, seek to terminate the contract without any financial repercussion on either side. Notwithstanding the punitive provisions contained in the contract for delay or breach of contract, the supplier would not be liable for imposition of any such sanction so long as the delay and/or failure of the supplier in fulfilling its obligations under the contract is the result of an event covered in the FM clause.
10.	Preference to Make In India: Public Procurement (Preference to Make in India) Order, 2017 (PPP-MII Order) gives priority to domestic suppliers to promote local manufacturing. **Supplier Classifications** • **Class-I local supplier:** Has local content of **50% or more.** • **Class-II local supplier:** Has local content of **20% to less than 50%.** **Non-local supplier:** Has local content of **less than 20%**
11.	Any bidder from a country which shares a land border with India shall be eligible to bid in this tender only if the bidder is registered with the Competent Authority, i.e. the Registration Committee constituted by the Department for Promotion of Industry and Internal Trade (DPIIT), in terms of Department of Expenditure O.M. No. F.7/10/2021-PPD dated 23.02.2023 read with O.M. F.No. 6/18/2019-PPD dated 23.07.2020 and the amendments thereto. The bidder shall submit a certificate to this effect in the bid. If the certificate is found false, this would be a ground for immediate termination and further legal action in accordance with law.
12.	Price bid is to be submitted on-line in enclosed price bid format only. Price bids submitted in any other formats will be summarily rejected.
13.	Where the Bid is made by a Consortium, the bid shall specifically indicate the members of the consortium by whom and/or on whose behalf the Bid is being made and shall indicate with reference to each whether such member contributes directly to the work or not and, if so, to what extent he contributes to the said work. In the event of a person/firm who is not a member of the said consortium, details of name and address of such person/firm shall be accompanied by valid proof of authority drawn in favor of Consortium to bind such person/firm.
14.	Proof for fulfillment of eligibility criteria mentioned above should be submitted along with the tender. If the tender is submitted without valid documents, INCOIS shall consider the bid offered as non responsive. Tenders received without proof of eligibility criteria will be rejected

15.	**Termination for default**: Where the Contractor commits a material breach – including a repeated breach after a Performance Improvement Notice INCOIS may, after issuing 15 (fifteen) days' written notice to cure and the Contractor having failed to cure within that period, terminate the contract in whole or in part and forfeit the Performance Guarantee in full. INCOIS may additionally get the balance work executed at the Contractor's risk and cost and recover the excess expenditure from any sum due to the Contractor or from the Performance Guarantee. INCOIS may also terminate the contract for convenience on 90 (ninety) days' written notice, in which case the Contractor is paid for services satisfactorily rendered up to the date of termination and the Performance Guarantee is released, with no further claim on either side. Termination does not prejudice any accrued right or remedy of either party.
16.	(a) Any dispute or difference arising out of or in connection with this contract shall first be settled amicably by discussion between INCOIS and Contractor, within 30 days of a written dispute notice by either party. (b) Failing amicable settlement, the dispute shall be referred to a Dispute Resolution Committee comprising representatives of INCOIS and contractor, chaired by an officer nominated by the Director, INCOIS, which shall Endeavour to resolve the matter within 30 days of its constitution. (c) Failing resolution under (b), the parties may by mutual written consent refer the dispute to mediation under the Mediation Act, 2023. (d) Arbitration shall not be a method of dispute resolution under this contract. Disputes not resolved through (a) to (c) shall be adjudicated by the courts at Hyderabad, Telangana, which alone shall have jurisdiction. This contract is subject to the laws of India alone.

11. **Technical Clarifications:** If firms require clarifications on certain points in the document, they can be submitted through GeM as per timelines. Note: Firms may submit a combined/consolidated query only once and no subsequent clarifications can be entertained. Queries should be forwarded through GEM only.

12. **Pre-bid Conference:** INCOIS has made every effort to bring out the requirements to facilitate the Firms to make their proposals. However, keeping in view that Firms may have clarifications on certain points in the Document before submitting the Proposal, a Pre-bid meeting will be held at INCOIS, Hyderabad on December 01, 2026 at 11:00 hrs. During the pre-bid meeting, a brief presentation will be done by INCOIS on the bid requirements. The firms should submit authorisation for Attending Pre bid Conference as per Annexure VII. The firms also are required to make a detailed presentation of their technical proposals (Company Profile, Proposed Products, Implementation Plan, etc.) if required. It is desired that the firm also demonstrate the features of the products that they have quoted. All the clarifications will be consolidated and shared to the vendors after the pre-bid meet and addendum/corrigendum will be added in the tender column of INCOIS website (if required only).

13. **Contact details:**

Dr Girish Kumar
Scientist
040-23886094
girish@incois.gov.in

Shri V Subrahmanyam
Purchase Officer,
040-2388 6022 / 2388 6055
manyam@incois.gov.in&
rvgiridhar@incois.gov.in

Declaration:

I _____, years and residing at _____, son/daughter of _____, aged _____ years, State and Sole Proprietor / Managing Partner / Director of _____, after having carefully studied the GeM Bid No. _____ dated _____, floated by the Institute, hereby undertake that

I agree to and shall abide by the terms prescribed in the said tender document for "Supply of 20 Nos. of Surface Velocity Program (SVP) Drifters with Holey-Sock Drogue, Data Logger, Satellite Transmission, Temperature, Conductivity and Atmospheric Pressure Sensors, Drogue On/Off Sensor, Battery Pack and GPS Module, along with a One-Year Standard Warranty at INCOIS, Hyderabad"

Signature of the Tenderer/ Authorised Signatory & date

Name OFFICE SEAL, Address

Note: The bidder /tenderer has to sign & stamp on all pages of tender document and upload the same

Annexure -I

Eligibility Declarations

(To be submitted as part of Technical bid)
(On Company Letter-head)
(Along with supporting documents)
Ref: Your Tender Document No. INCOIS: PUR:16/2026; Tender Title: **Supply of 20 Nos SVP drifters with Holy-sock drogue with data logger and satellite transmission, equipped with temperature, conductivity, and atmospheric pressure sensor, along with drogue on/off sensor, Battery pack, and GPS module with one-year standard warranty at INCOIS, Hyderabad**

Bidder's Name_____
[Address and Contact Details]
Bidder's Reference No._____ Date.....
Note: The list below is indicative only. You may attach more documents as required to confirm your eligibility criteria.]
Eligibility Declarations
(Please tick appropriate boxes or cross out any declaration not applicable to the bidder)
We hereby confirm that we comply with all the stipulations of tender document and declare as under and shall provide evidence of our continued eligibility to the Procuring Entity as may be requested:
Legal Entity of Bidder:_____
Bidder/ Agent Status: _____

We solemnly declare that we (including our affiliates or subsidiaries or constituents):

(a) are not insolvent, in receivership, bankrupt or being wound up, not have our affairs administered by a court or a judicial officer, not have our business activities suspended and are not the subject of legal proceedings for any of these reasons;
(b) (including our Contractors/ subcontractors for any part of the contract):
    i) Do not stand declared ineligible/ blacklisted/ banned/ debarred by the Procuring Organization or its Ministry/ Department from participation in its Tender Processes; and/ or
    ii) Are not convicted (within three years preceding the last date of bid submission) or stand declared ineligible/ suspended/ blacklisted/ banned/ debarred by appropriate agencies of Government of India from participation in Tender Processes of all of its entities, for offences mentioned in Tender Document in this regard. We have neither changed our name nor created a new "Allied Firm", consequent to the above disqualifications.
(c) Do not have any association (as bidder/ partner/ Director/ employee in any capacity) with such retired public official or near relations of such officials of Procuring Entity, as counter-indicated, in the Tender Document.
(d) We certify that we fulfil any additional eligibility Criteria mentioned prescribed in Tender Document.

(e) We have no conflict of interest, which substantially affects fair competition. The prices quoted are competitive and without adopting any unfair/ unethical/ anti-competitive means. No attempt has been made or shall be made by us to induce any other bidder to submit or not to submit an offer to restrict competition.

Restrictions on procurement from bidders from a country or countries, or a class of countries under Rule 144 (xi) of the General Financial Rules 2017:

"We have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India and on sub-contracting to contractors

from such countries, and solemnly certify that we fulfil all requirements in this regard and are eligible to be considered. We certify that:

we are not from such a country or, if from such a country, we are registered with the Competent Authority (copy enclosed). and;

we shall not subcontract any work to a contractor from such countries unless such contractor is registered with the Competent Authority.

MSME Status:

Having read and understood the Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012 (as amended and revised till date), and solemnly declare the following:

a) We are - Micro/ Small/ Medium Enterprise/ SSI/ Govt. Deptt. /PSU/ Others:.....

b) We attach herewith, Udhyam Registration Certificate with the Udhyam Registration Number as proof of our being MSE registered on the Udhyam Registration Portal. The certificate is the latest up to the deadline for submission of the bid.

c) Whether Proprietor/ Partner belongs to SC/ ST or Women category. (Please specify names and percentage of shares held by SC/ ST Partners):.....

Start-up Status

we confirm that we are/ are not a Start-up entity as per the definition of the Department of Promotion of Industrial and Internal Trade - DPIIT.

Make in India Status:

Having read and understood the Public Procurement (Preference to Make in India PPP - MII) Order, 2017 (as amended and revised till date) and related notifications from the relevant Nodal Ministry/ Department, and solemnly declare the following:

a) **Self-Certification for the category of suppliers:**

(Provide a certificate from statutory auditors/ cost accountant in case of Tenders above Rs 10 Crore for Class-I or Class-II Local Suppliers).Details of local content and location(s) at which value addition is made are as follows:

Local Content and %age

Location(s) of value addition

Therefore, we certify that we qualify for the following category of the supplier (tick the appropriate category):

□ Class-I Local Supplier/

□ Class-II Local Supplier/

□ Non-Local Supplier.

b) **We also declare that.**

□ There is no country whose bidders have been notified as ineligible on a reciprocal basis under this order for the offered Services, or

□ We do not belong to any Country whose bidders are notified as ineligible on a reciprocal basis under this order for the offered Services.

Penalties for false or misleading declarations:

We hereby confirm that the particulars given above are factually correct and nothing is concealed and undertake to advise any future changes to the above details. We understand that any wrong or misleading self-declaration would violate the Code of Integrity and attract penalties as mentioned in this Tender Document.

.....

(Signature with date)

.....

(Name and designation)

Duly authorized to sign bid for and on behalf of

.....

.....

[name & address of Bidder and seal of company]

Annexure -II

OEM's Authorization Format

(On Company Letter Head)
(To be submitted as part of Technical bid)
OEM's Name_____
[Address and Contact Details]
OEM's Reference No._____ Date.....

The Director
Indian National Center for Ocean Information Services (INCOIS)
Pragathi Nagar -Hyderabad - 500090

Dear Sirs,
Ref. Your Tender Document No. 16/2026 Tender Title: **Supply of 20 Nos SVP drifters with Holy-sock drogue with data logger and satellite transmission, equipped with temperature, conductivity, and atmospheric pressure sensor, along with drogue on/off sensor, Battery pack, and GPS module with one-year standard warranty at INCOIS, Hyderabad.**
Subject Matter of Procurement

We, ----------, are proven and reputable manufacturers of the Tendered Goods. We have factories at----------. We hereby authorize M/s----------(*name and address of the authorized dealer)* to submit a bid, process the same further and enter into a contract with you against above referred Tender Process for the supply of above Goods manufactured by us. Their registration number with us is ....., dated/ since.....
We further confirm that no Contractor or firm or individual other than Messrs. ..... (*name and address of the above-authorized dealer*) is authorized for this purpose.
As principals, we commit ourselves to extend our full support for warranty obligations, as applicable as per the Tender Document, for the Goods and incidental Works/ Services offered for supply by the above firm against this Tender Document.
Our details are as under:

Name of the Company:.....

Complete Postal Address: .....

Pin code/ ZIP code: .....

Telephone nos. (with country/ area codes): .....

Fax No.: (with country/ area codes): .....

Mobile Nos.: (with country/ area codes): .....

Contact persons/ Designation: .....

Email IDs: .....

We enclose herewith, as appropriate, *our ---------- (Bye-Laws/ Registration Certificate/ Memorandum of Association/ Partnership Agreement/ Power of Attorney/ Board Resolution*)

Yours faithfully,

.....

[signature with date, name, and designation]

for and on behalf of M/s.....

[name & address of the OEM and seal of company]

DA: As above

ANNEXURE-III

Bank Guarantee Format for Bid Security

Whereas.....[1] (hereinafter called "the Bidder") has submitted its bid dated.....(date of submission of bid) for the supply of .....(being the provision of Supply and Installation Setup for Supply of20 Nos SVP drifters with Holy-sock drogue with data logger and satellite transmission, equipped with temperature, conductivity, and atmospheric pressure sensor, along with drogue on/off sensor, Battery pack, and GPS module with one-year standard warranty at INCOIS, Hyderabad under tender No. INCOIS: PUR 16/2026)(herein after called "the Bid").

KNOW ALL PEOPLE by these presentsthat WE .....(name of bank) of.....(name of country), having our registered office at .....(address of bank) (hereinafter called "the Bank"), are bound unto.....(name of Purchaser) (hereinafter called "the Purchaser") in the sum of____for which payment well and truly to be made to the said Purchaser, the Bank binds itself, its successors, and assigns by these presents. Sealed with the Common Seal of the said Bank this___day of_20____.

THE CONDITIONS of this obligation are:

1. If the Bidder Withdraws its Bid during the period of bid validity specified by the Bidder on the Bid Form; or

2. If the Bidder, having been notified of the acceptance of its bid by the Purchaser during the period of bid validity:

(a) fails or refuses to execute the Contract Form if required; or

(b) fails or refuses to furnish the performance security, in accordance with the instruction to Bidders.

We undertake to pay the Purchaser up to the above amount up on receipt of its first written demand, without the Purchaser having to substantiate its demand, provided that in its demand the Purchaser will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This Guarantee will remain in force up to and including 45 days after the period of bid validity, i.e., up to..... And any demand in respect thereof should reach the bank not later than this date.

(Signature of the Bank)

Name of the Bidder

ANNEXURE-IV

Bank Guarantee Format for Performance Security

To

The Director
Indian National Centre for Ocean Information Services (INCOIS)
Ocean Valley, Pragathi Nagar (BO), Nizampet (SO)
Pragathi Nagar
Hyderabad-500 090

Whereas..... (name and address of the contractor) (hereinafter called "the contractor") has undertaken, in pursuance of contract no ..... date..... to ..... (Description of Services) (hereinafter called "the contract").
And whereas you have stipulated it in the said contract that the contractor shall furnish you with a bank guarantee by a Commercial bank for the sum specified therein as security for compliance with its obligations as per the contract.
And, whereas we have agreed to give the contractor such a bank guarantee.
Now Therefore we hereby affirm that we are guarantors and responsible to you, on behalf of the contractor, up to a total of .....(amount of the guarantee in words and figures), and we undertake to pay you, upon your first written demand declaring the contractor to be in default under the contract and without cavil or argument, any sum or sums within the limits of (amount of guarantee) as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.
We hereby waive the necessity of your demanding the said debt from the contractor before presenting us with demand. We further agree that no change or addition to or other modification of the terms of the contract to be performed there under or of any of the contract documents which may be made between you and the contractor shall in any way release us from any liability under this guarantee, and we hereby waive notice of any such change, addition, or modification.

This guarantee shall be valid until the .....day of .....20.....

Our.....branch at.....*(Name & Address of the .....*(branch) is liable to pay the guaranteed amount depending on the filing of a claim and any part thereof under this Bank Guarantee only and only if you serve upon us at our .....* branch a written claim or demand and received by us at our .....* branch on or before Dt..... Otherwise, the bank shall be discharged of all liabilities under this guarantee after that.

(Signature of the authorized officer of the Bank)

.....
.....
Name and designation of the officer
.....
Seal, name & address of the Bank and address of Branch

Annexure-V

Declaration by Agents/ Associates of Foreign Principals

(Required only for Agents/ Associates of Foreign Principals)

(On Company Letter Head)
(Along with supporting documents, if any)
(To be submitted as part of Technical bid)
Agent's Name_____
[Address and Contact Details]
Principal's Reference No._____ Date.....
The Director
INCOIS
Hyderabad

Dear Sirs,

Ref. Your Tender Document No. Tend No.16/2026; Tender Title: **Supply of 20 Nos SVP drifters with Holy-sock drogue with data logger and satellite transmission, equipped with temperature, conductivity, and atmospheric pressure sensor, along with drogue on/off sensor, Battery pack, and GPS module with one-year standard warranty at INCOIS, Hyderabad.**

We, ..., are a bonafide business as per Indian Laws. We have been retained as agent/ associates by our foreign principals/OEM, Messrs..... (*name and address of the principal*) to associate with them for participation in this Tender Process.

We understand that any failure or non-disclosures, or mis-declarations by us, shall be treated as a violation of the Code of Integrity. Our Bids shall be liable to be rejected as nonresponsive, in addition to other punitive actions by the Procuring Entity as per the Tender Document.

The required details are as follows.

(a) Name of the Agent/ Associate:.....
(b) Documents regarding ownership pattern: as appropriate – Bye Laws/ Registration Certificate/ Memorandum of Association/ Partnership Agreement/ Power of Attorney/ Board Resolution.
(c) Year of establishment.....
(d) Sister Concerns.....,
(e) Corporate Identity No. (CIN): .....
(f) Aadhar Card of Owner/ CEO/ Partner
(g) PAN number: .....
(h) Complete Postal Address: .....
(i) Pin code/ ZIP code: .....
(j) Telephone nos. (with country/ area codes): .....
(k) Mobile Nos.: (with country/ area codes): .....
(l) Contact persons/ Designation: .....
(m) Email IDs: .....
(n) Type of GST Registration (Registered, Unregistered, Composition, SEZ, RCM etc.): .....
(o) GSTIN number: ..... in Consignor and Consignee States
(p) Registered office from where agency/association services would be mainly provided for GST Purpose: .....

(q) Contact Names, Nos. & email IDs for GST matters (Please mention primary and secondary contacts): .....

Details required from the foreign principal/ OEM are given below.

(a) Name of the Company:.....
(b) Nationality/ Country of operation/ incorporation.....
(c) Status:

- manufacturer or
- agents of manufacturer holding the Letter of Authority of the Principal, specifically authorizing the agent to make an offer in India in response to tender either directly or through the agents/ representatives.

(d) Complete Postal Address: .....
(e) Telephone nos. (with country/ area codes): .....
(f) Mobile Nos.: (with country/ area codes): .....
(g) Contact persons/ Designation: .....
(h) Email IDs: .....

Because of price-sensitive information, agency/ dealership/ any other agreement with foreign principals/ OEM shall be submitted as per ITB-clause 3.5, on-demand, after the Financial bid opening. It shall contain details of payments of all commissions, gratuities, or fees concerning the tender process or execution of the contract that we have paid/ received, or shall pay/ receive, as per the following format:

Name of Recipient	Address	Services to be provided	Amount and Currency

Our principals have authorized us to confirm that the commission/ remuneration, if any, tous under the contract shall be paid in India, in equivalent Indian Rupees, on satisfactory completion of the Project or supplies of Goods and Spares.

We enclose herewith: as appropriate, our ---------- Bye-Laws/ Registration Certificate/ Memorandum of Association/ Partnership Agreement/ Power of Attorney/ Board Resolution

Yours faithfully,
.....
.....
[signature with date, name, and designation]
for and on behalf of M/s.....

[name & address of the OEM and seal of company]

ANNEXURE-VI

Authorization for Attending Pre-bid Conference

(On company letter head duly signed and stamped by the authorized signatory)

Bidder's Name_____
[Address and Contact Details]
Bidder's Reference No._____ Date.....
To
The Director, INCOIS
INCOIS

Ref: Tender Document No. INCOIS: PUR:16/2026; Tender Title: **Supply of 20 Nos SVP drifters with Holy-sock drogue with data logger and satellite transmission, equipped with temperature, conductivity, and atmospheric pressure sensor, along with drogue on/off sensor, Battery pack, and GPS module with one-year standard warranty at INCOIS, Hyderabad.**

Subject: Authorization for attending Pre-bid Conference on _____ (date).

Following persons are hereby authorized to attend the Pre-bid Conference for the tender mentioned above on behalf of _____ (Bidder) in order of preference given below.

Sr.	Name	Government Photo ID Type/ Number

Note:
Maximum of two representatives (carrying valid Government photo IDs) shall be permitted to attend the Pre-bid opening. An alternate representative shall be permitted when regular representatives are not able to attend.
Permission to enter the hall where the pre-bid conference is conducted may be refused if authorization as prescribed above is not submitted.

Signatures of bidder
or
Officer authorized to sign the bid.
Documents on behalf of the bidder
[name & address of Bidder and seal of company]

ANNEXURE-VII

General Terms and Conditions of Global Tender (GT-GTC) on GeM

1. Introduction

A. This document is an electronic record published by GeM under the provisions of the Information Technology Act, 2000 as amended up to date and the rules made there under (as applicable) and shall act as valid agreement between Seller / Service Provider and Buyer. Further the use of GeM Portal for Sale / Purchase of Goods / Services and the resulting Global tender and Purchase Order placed against such Global Tender shall be governed by the following set of Terms and Conditions:

(i) General terms and conditions on GeM (GeM GTC);
(ii) General Terms and Conditions of Global Tender (GT-GTC) on GeM;
(iii) Category Specific Special Terms and Conditions applicable for the Goods / Service category – as available on GeM Portal (STC);
(iv) BID / Reverse Auction specific ATC as contained in the relevant bid document (ATC).

B. The above terms and conditions are in reverse order of precedence i.e. ATC supersedes Category Specific STC which supersedes GTC of GT which supersede GEM GTC – only in case of any conflicting provisions. In respect of all terms and conditions of GeM GTC, where there is no overriding / superseding terms and conditions in - GTC of GT or STC or ATC, the General Terms and Conditions on GeM will be applicable.

C. The above set of conditions along with Scope of supply including price as enumerated in the Contract Document shall be construed to be part of the contract.

2. General Terms and Definitions:
   1. Global Tender: A Global Tender (GT) is a procurement method adopted whereby bids are invited from both domestic and foreign suppliers. In a global tender, foreign bidders are permitted to quote and receive payment in freely convertible foreign currencies which are allowed / stipulated by the buyer in bid document. Bids are evaluated in a common currency (in INR) using a pre-specified exchange rate criterion. Trade terms, taxes, duties, and payment conditions are as defined by the buyer in the bidding documents.
   2. Foreign seller: A Foreign Seller is a supplier or vendor registered, incorporated, or legally established outside India, duly registered on the Government e-Marketplace (GeM) through the prescribed Foreign Seller Registration process, possessing a valid Class-3 Organizational Digital Signature Certificate (DSC) issued by an Indian Certifying Authority approved by Indian CCA, and having successfully completed the mandatory Registration Verification (RV), as amended from time to time. Such Foreign Seller(s) are permitted to participate only in Global Tender (GT) bids on GeM and are not eligible to participate in regular (domestic) GeM bids, reverse auctions, or other procurement modes, except where explicitly enabled under Global Tendering provisions. A Foreign Seller participating in a Global Tender is subject to compliance with applicable Indian laws, import and customs regulations, taxation requirements, and Government procurement policies, including restrictions and guidelines issued by the Government of India from time to time.

3. Registration of Foreign Sellers on GeM

a. VPN Access is required: Foreign users must use a Virtual Private Network (VPN) to securely connect to Indian servers when accessing GeM from outside India.
b. Valid Class 3 Digital Signature Certificate (DSC): A Class 3 Organizational DSC issued by a licensed Indian Certifying Authority (CA) (refer: *https://cca.gov.in*) is mandatory for:
    i. Account registration on GeM
    ii. Participation in bidding and contractual activities
    iii. Important conditions:
        1. Only Organizational DSCs are accepted.
        2. Both Organization Name and Authorized Person's Name on the DSC must match the details used for GeM registration.
c. Registration Verification: All sellers incorporated outside of India must complete Document-Based Registration Verification after creating a GeM login through the Foreign Seller Registration section, providing the following details:
    i. Business/Organization Name: As per DSC*
    ii. Authorized Personnel Full Name: As per DSC*
    iii. Tax/Business ID Number: As per the country of incorporation
    iv. Mobile Number
    v. Email Address
d. The organizational seller profile on GeM will be marked as complete only after the successful completion of registration verification.
e. Documents Required for Registration Verification: Foreign sellers must upload the following documents during the verification stage. All documents must be clearly legible, valid, and duly attested as prescribed.

Document Type	Required Attestation Method
Certificate of Incorporation / Business Registration	Any one of the following: • Attested by Embassy/High Commission of the applicant's Native Country (if applicant is currently outside their native country), OR • *Apostilled* in the Native Country, after Public Notary (if part of the Hague Convention), OR • *Consularized* in the Native Country after, Public Notary (if not part of the Hague Convention)
Valid Tax Identification Number Proof (TIN / VAT / equivalent used during registration)	Any one of the following: • Attested by Embassy/High Commission of the applicant's Native Country (if applicant is currently outside their native country), OR • *Apostilled* in the Native Country, after Public Notary (if part of the Hague Convention), OR • *Consularized* in the Native Country after, Public Notary (if not part of the Hague Convention)
Key Person's ID (Passport or equivalent)	Organization-attested with official seal and authorized signatory
Authorization Letter for individual operating the GeM account	Must be issued on the organization letterhead with seal and signature of authorized signatory competent for issuing such authorization.
Beneficial Ownership Declaration (Annexure I)	Organization-attested with seal and authorized signatory

List of Directors / Partners / Proprietors and their nationalities	Organization-attested with seal and authorized signatory

f. Note:
   i. **Please ensure that all details provided match the DSC information, as any discrepancies may prevent further progress of the profile.*
   ii. To avoid delays, foreign organizations are strongly advised to gather all required documents in advance and ensure proper attestation (Embassy / Apostille / Consularization as applicable) before initiating registration on GeM. Timely preparation of prerequisites ensures a smooth and efficient onboarding experience.

4. Participation of bidders in GT
   a. Foreign Seller(s) are permitted to participate only in Global Tender (GT) bids on GeM and are not eligible to participate in regular (domestic) GeM bids, reverse auctions, or other procurement modes, except where explicitly enabled under Global Tendering provisions.
   b. In Global Tenders (GT) published on GeM, Indian bidders may be required to quote prices in Indian Rupees (INR) only, or in INR with a clearly identified foreign currency component attributable to imported inputs, where such quotation is expressly permitted in the bid document. In cases where a foreign currency component is allowed, the tender shall specify the manner of disclosure, applicable exchange rate, and evaluation methodology to ensure transparency, uniformity in price comparison, and compliance with Government procurement and foreign exchange regulations.
5. Price Evaluation and Foreign Trade Provisions
   a. Exchange Rate Conversion for Price Evaluation
   For the purpose of price comparison and evaluation in a Global Tender (GT) published on GeM, bids quoted in foreign currency shall be converted into Indian Rupees (INR) using the exchange rate, reference source, and date as stipulated by the Buyer in the Bid / Tender documents. Unless otherwise specified by the Buyer, the applicable exchange rate shall be the selling rate of the foreign currency as quoted / published by the State Bank of India (SBI) as on the date of closure of the GT bid participation period. It is clarified that in case of extension or auto-extension of the bid participation period, the revised last date of bid participation shall be treated as the relevant date for exchange rate consideration.

   b. Loading of Costs by Buyer for Uniform Price Comparison
   As stipulated by the Buyer in the tender documents, and based on the applicable Incoterms and evaluation methodology, the Buyer may, for the purpose of uniform and equitable price comparison, load or factor in applicable costs and levies, including but not limited to freight, handling charges, insurance, customs duties, IGST, customs clearance charges, and any other statutory or incidental costs, wherever required.

   c. Revenue Charges / Transaction charges payable to GeM by the seller The Seller shall be liable to pay to GeM the applicable Annual Maintenance Charges (AMC) and Transaction Charges (TC) in respect of the orders received, in accordance with the prevailing GeM Revenue Policy, as amended from time to time. All sellers participating in GTE (Indian or Foreign) shall be required to pay same TC % as per revenue policy of GeM applicable for Global Tender Enquiry.
   d. Earnest Money deposit

In a Global Tender (GT) published on GeM, the Buyer may, at their discretion, stipulate the requirement of Earnest Money Deposit (EMD) and specify the currency of EMD in the bid documents. The EMD terms, including amount, currency, validity, mode,exemption (if any), and forfeiture conditions, shall be as stipulated by the Buyer in the tender documents.

e. Performance security
The successful Seller shall furnish a Performance Security, as stipulated by the Buyer in the bid documents and the resultant Purchase Order (PO), to secure due and faithful performance of the contract. The amount, form, currency, validity period, and submission timeline of the Performance Security shall be as specified by the Buyer in bid document. The Performance Security may be required in Indian Rupees or in a permitted foreign currency and mode, as defined in the tender, and shall remain valid for the period prescribed to cover contractual obligations, including warranty or defect liability, where applicable. The conditions governing invocation, forfeiture, and release of the Performance Security shall be as set out in the bid documents and shall be binding on the Seller.

f. Additional conditions
In a Global Tender Enquiry (GTE), the **Buyer shall clearly and unambiguously specifyin the tender documents the following elements**:

1. In a Global Tender Enquiry (GTE), the tender document shall clearly specify the applicable Incoterms (such as FOB, CIF, CIP, etc.), the port of shipment and/or port or place of destination, the responsibility for customs clearance and payment of customs duty, IGST, and other applicable taxes and levies, the insurance obligations and coverage requirements, and the allocation of exchange rate risk, which shall generally be borne by the bidder, unless otherwise stipulated by the Buyer in the bid documents.
2. Payment to the Seller shall be made strictly in accordance with the payment terms as defined by the Buyer in the bid documents and the resulting Purchase Order (PO), including the applicable milestones, timelines, currency of payment, and mode of payment. The Seller shall ensure full compliance with all applicable laws, rules, and regulations, including but not limited to the anti-profiteering provisions under the Goods and Services Tax (GST) Act, and shall pass on to the Buyer any benefit arising out of reduction in tax rates or availability of input tax credit, in accordance with the applicable legal provisions.
3. The delivery terms, including the delivery schedule, mode of delivery, place of delivery, and associated conditions, shall be clearly stipulated in the bid documents by the Buyer. The Seller shall be responsible for complying with the delivery obligations as specified, including adherence to timelines, packaging, logistics, and any other conditions linked to the applicable Incoterms and contractual requirements, unless otherwise stipulated by the Buyer in the bid documents.

6. Compliance with Applicable Laws and Government Regulations (Global Tender): In the context of a Global Tender (GT), the Seller shall comply with all applicable laws, rules, regulations, orders, and guidelines of the Government of India, as well as those of any statutory and regulatory, insofar as they relate to international trade and government procurement. This shall include, but not be limited to, compliance with GeM policies for Global Tendering, customs and import/export regulations, foreign exchange management laws (including FEMA and RBI guidelines), taxation laws (including GST,

customs duty, IGST, and related levies), sanctions and trade restriction notifications issued by the Government of India from time to time, and any other applicable Acts, rules, or directions. The Seller shall ensure that all goods, services, and transactions under the Global Tender conform to the conditions stipulated in the bid documents and Purchase Order, and any non-compliance shall be solely attributable to the Seller and dealt with in accordance with the tender and contract terms.

Appendix

BENEFICIAL OWNERSHIP DECLARATION

Name of the Entity / Seller / Service Provider: .....

1. I hereby declare that I have read and understood clause 26 of GeM GTC regarding Compliance of Restrictions under Rule 144 (xi) of GFR 2017 which places restrictions on procurement from a bidder of a country which shares a land border with India. I hereby declare that the above-named Entity / Seller / Service Provider is not required to have any registration with the competent authority as per provisions of clause 26 of GeM GTC.

2. It is certified that the above-named Entity / Seller / Service Provider is not:

a. An entity incorporated, established, or registered in a country sharing land border with India; or

b. A subsidiary of an entity incorporated, established, or registered in a country sharing land border with India; or

c. An entity substantially controlled through entities incorporated, established, or registered in a country sharing land border with India; or

d. An entity whose beneficial owner* is situated in a country sharing land border with India; or

e. An Indian (or other) agent or reseller of such an entity; or

f. A natural person who is a citizen of a country sharing land border with India; or

g. A consortium or joint venture where any member of the consortium or joint venture falls under any of the above

3. I fully understand that any false declaration and non-compliance of the above would be a ground for immediate termination of any and all contracts and further legal action in accordance with the laws.

4. I have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India; I certify that the Entity / Seller / Service Provider is not from such a country and does not have any specified Transfer of Technology (TOT) from such a country or, if from such a country or if having specified ToT from such a country has been registered with the Competent Authority. I hereby certify that this Entity / Seller / Service Provider fulfils all requirements in this regard and is eligible to be considered for procurement on GeM

Signature.....

..... (Name)

Signed in the capacity as .....

*The beneficial owner for the above purpose of will be as under:

(i) In case of a company or Limited Liability Partnership, the beneficial owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person, has a controlling ownership interest or who exercises control through other means. Explanation –

a. "Controlling ownership interest" means ownership of or entitlement to more than twenty-five per cent. of shares or capital or profits of the company;

b. "Control" shall include the right to appoint majority of the directors or to control the management or policy decisions including by virtue of their shareholding or management rights or shareholders agreements or voting agreements;

(ii) In case of a partnership firm, the beneficial owner is the natural person(s) who, whether acting alone or together, or through one or more juridical person, has ownership of entitlement to more than fifteen percent of capital or profits of the partnership;

(iii) In case of an unincorporated association or body of individuals, the beneficial owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person, has ownership of or entitlement to more than fifteen percent of the property or capital or profits of such association or body of individuals;

(iv) Where no natural person is identified under (1) or (2) or (3) above, the beneficial owner is the relevant natural person who holds the position of senior managing official;

(v) In case of a trust, the identification of beneficial owner(s) shall include identification of the author of the trust, the trustee, the beneficiaries with fifteen percent or more interest in the trust and any other natural person exercising ultimate effective control over the trust through a chain of control or ownership.

Signature.....

..... (Name)

Signed in the capacity as .....

For more details:

The official GeM manual providing the step-by-step procedure for registration and bid submission by foreign bidders is available at the link below:
https://assets-bg.gem.gov.in/resources/upload/shared_doc/training_content/Global-Tender-Seller-1-1777823439.pdf