भारतीय राष्ट्रीय महासागर सूचना सेवा केंद्र
Indian National Centre for Ocean Information Services
(पृथ्वी विज्ञान मंत्रालय भारत सरकार के अधीन एक स्वायत्त निकाय)
(An autonomous body under Ministry of Earth Sciences, Govt. of India)
"ओशियन वैली", प्रगति नगर(बी.ओ.), निज़ामपेट (एस.ओ.), हैदराबाद-500090
"Ocean Valley", Pragathi Nagar (B.O), Nizampet (S.O), Hyderabad – 500090

इंकॉइस:क्रय: 36/2026
Ref. INCOIS: PUR: 36/2026

दिनांक: 27.10.2026
Date: 27.10. 2026

सरकारी ई बाज़ार द्वारा निविदा सूचना आमंत्रण
Notice Inviting Global Tender (GTE) through Government E Market Place (GeM)

भारतीय राष्ट्रीय महासागर सूचना सेवा केंद्र, हैदराबाद भारत सरकार के पृथ्वी विज्ञान मंत्रालय के अंतर्गत एक स्वायत्त निकाय है।
Indian National Centre for Ocean Information Services (INCOIS), Hyderabad is an autonomous body under Ministry of Earth Sciences, Government of India.

निम्न विवरणों के लिए पंजीकृत विक्रेताओं से निविदाएं /बोलियां आमंत्रित की जाती हैं। जीईएम अधिप्रापण होने के नाते, बोलियां केवल **Government E- Market Place (GeM)/ http://gem.gov.in** द्वारा ऑनलाइन से ही जमा की जाएं। एनआईटी का संक्षिप्त विवरण नीचे दिया जा रहा है:
Global Tenders/Bids are invited from registered vendors of GeM for the following items. Being a GeM procurement, the bids has to be submitted online through **Government E- Market Place (GeM) http://gem.gov.in/** only. The brief details of GTE are appended below.

क्र. सं. Sl. No	कार्य का नाम Name of the Work	बोली संदर्भ सं. Bid Reference No.	बोली संख्या एवं दिनांक Bid Number and Date	बोली समाप्ति की तारीख और समय Bid end date and Time
(1)	इंकॉइस, हैदराबाद हेतु दीर्घावधि संचालन क्षमता वाले स्वायत्त जलमग्न ग्लाइडर की आपूर्ति, एक वर्ष की मानक वारंटी तथा द्वितीय, तृतीय, चतुर्थ एवं पंचम वर्ष के लिए चार वर्षीय वार्षिक अनुरक्षण अनुबंध (एएमसी) सहित। "Supply of Long Endurance Autonomous Underwater Glider along with one-year standard warranty and four years AMC (2nd , 3rd, 4th, & 5th year) at INCOIS, Hyderabad.	इंकॉइस:क्रय: 36/2026 INCOIS:PUR: 36/2026	जीईएम/2026/बी/8201344 दिनांक: 27.10.2026 GEM/2026/B/8201344 dated 27.10.2026	23.11.2026 17:00:00

जीईएम अधिप्रापण होने के नाते बोलियां केवल जीईएम पोर्टल अर्थात http://gem.gov.in के अंतर्गत बोली/आरए कॉलम द्वारा ऑनलाइन ही जमा करनी होती हैं। किसी भी प्रकार की सहायता के लिए कृपया जीईएम पोर्टल की हेल्प लाइन से संपर्क करें। निम्न अधिकारियों से भी संपर्क किया जा सकता है: श्री वी. सुब्रह्मण्यम (ईमेल: manyam@incois.gov.in;) / श्री आर. वी. गिरिधर (ईमेल: rvgiridhar@incois.gov.in)

Being a GeM procurement, the bid has to be submitted online through the GeM portal i.e., http://gem.gov.in under the Bids/RAs column. For any assistance, please contact help line of GeM portal. The following officials may also be contacted: Mr. V. Subrahmanyam (email: manyam@incois.gov.in), Mr. R.V. Giridhar (email rvgiridhar@incois.gov.in)

(वी. सुब्रह्मण्यम /V. Subrahmanyam)
प्रशासनिक अधिकारी (क्रय)/ Administrative Officer (Purchase)
निविदा आमंत्रण प्राधिकारी, इंकॉइस/
Tender Inviting Authority, INCOIS

बिड संख्या/Bid Number: GEM/2026/B/8201344
दिनांक /Dated: 27-10-2026

ग्लोबल निविदा बदस्तावेज़ / Global Tender Document

This Global Tender Bid is governed by General Terms and Conditions of Global Tender

बिड विवरण/Bid Details	
बिड बंद होने की तारीख/समय /Bid End Date/Time	23-11-2026 17:00:00
बिड खुलने की तारीख/समय /Bid Opening Date/Time	24-11-2026 17:00:00
बिड पेशकश वैधता (बंद होने की तारीख से)/Bid Offer Validity (From End Date)	180 (Days)
मंत्रालय/राज्य का नाम/Ministry/State Name	Ministry Of Earth Sciences
विभाग का नाम/Department Name	Department Of Earth Sciences
संगठन का नाम/Organisation Name	Earth Sciences Secretariate
कार्यालय का नाम/Office Name	Indian National Centre For Ocean Information Servi
शिकायत निवारण के संपर्क विवरण/ Contact details of Grievance redressal	HOD Email id :bala@incois.gov.in Buyer Email id: rvgiridhar@incois.gov.in
वस्तु श्रेणी /Item Category	GlobalTenderCategory (Q3)
वैश्विक निविदा शीर्षक /Global Tender Title	Supply of Long Endurance Autonomous Underwater Glider
पिछले 3 वित्तीय वर्षों का बिडर का न्यूनतम औसत वार्षिक वित्तीय टर्नओवर/Minimum Average Annual Turnover of the bidder (For the last 3 Financial Years)	675 Lakh (s)
उन्हीं/समान सेवा के लिए अपेक्षित विगत अनुभव के वर्ष/Years of Past Experience Required for same/similar service	3 Year (s)
टर्नओवर पात्रता मानदंड/Turnover eligibility criteria	To be verified by the buyer at the time of technical evaluation
एमएसएमई के लिए अनुभव के वर्षों और टर्नओवर से छूट प्रदान की गई है/MSE Relaxation for Years of Experience and Turnover	No
स्टार्टअप के लिए अनुभव के वर्षों और टर्नओवर से छूट प्रदान की गई है /Startup Relaxation for Years of Experience and Turnover	No

बिड विवरण/Bid Details	
विक्रेता से मांगे गए दस्तावेज़/Document required from seller	Experience Criteria,Bidder Turnover,Certificate (Requested in ATC),OEM Authorization Certificate,Additional Doc 1 (Requested in ATC),Compliance of BoQ specification and supporting document *In case any bidder is seeking exemption from Experience / Turnover Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer
क्या आप निविदाकारों द्वारा अपलोड किए गए दस्तावेज़ों को निविदा में भाग लेने वाले सभी निविदाकारों को दिखाना चाहते हैं? संदर्भ मेनू है/Do you want to show documents uploaded by bidders to all bidders participated in bid?	Yes (Documents submitted as part of a clarification or representation during the tender/bid process will also be displayed to other participated bidders after log in)
बिड लगाने की समय सीमा स्वतः नहीं बढ़ाने के लिए आवश्यक बिड की संख्या। / Minimum number of bids required to disable automatic bid extension	1
दिनों की संख्या, जिनके लिए बिड लगाने की समय-सीमा बढ़ाई जाएगी। / Number of days for which Bid would be auto-extended	5
ऑटो एक्सटेंशन अधिकतम कितनी बार किया जाना है। / Number of Auto Extension count	1
बिड का प्रकार/Type of Bid	Two Packet Bid
डिलीवरी की स्वीकृत शर्तें / Allowed Terms of delivery	FOR, DDP, DAP, HYDERABAD FOR FOREIGN BIDDERS; FOR, INCOIS, HYDERABAD FOR INDIAN BIDDERS
भुगतान की शर्तें / Payment terms	AS PER PAGE 19 SECTION 14 OF THE TENDER DOCUMENT PAYMENT TERMS FOR BOTH DOMESTIC , FOREIGN CONTRACTS
तकनीकी मूल्यांकन के दौरान तकनीकी स्पष्टीकरण हेतु अनुमत समय /Time allowed for Technical Clarifications during technical evaluation	7 Days
मूल्यांकन पद्धति/Evaluation Method	Total value wise evaluation
वित्तीय दस्तावेज की आवश्यकता है / Financial Document Required	Yes
मध्यस्थता खंड/Arbitration Clause	Yes (Arbitration clause document) as per DoE OM No.F.1/2/2024-PPD dated 03.06.2024 Arbitration should not be routinely included in contracts
सुलह खंड/Mediation Clause	Yes (Mediation clause document) as per DoE OM No.F.1/2/2024-PPD dated 03.06.2024 mediation clause should not be routinely included in contracts and pre-litigation mediation can be taken up without any such clause also

ईएमडी विवरण/EMD Detail

एडवाईजरी बैंक/Advisory Bank	State Bank of India
ईएमडी राशि/EMD Amount	INR 2700000 USD 28500

ईपीबीजी विवरण /ePBG Detail

एडवाइजरी बैंक/Advisory Bank	State Bank of India
ईपीबीजी प्रतिशत (%)/ePBG Percentage(%)	3.00
ईपीबीजी की आवश्यक अवधि (माह) /Duration of ePBG required (Months).	12

(a). जेम की शर्तों के अनुसार ईएमडी छूट के इच्छुक बिडर को संबंधित केटेगरी के लिए बिड के साथ वैध समर्थित दस्तावेज़ प्रस्तुत करने है। एमएसई केटेगरी के अंतर्गत केवल वस्तुओं के लिए विनिर्माता तथा सेवाओं के लिए सेवा प्रदाता ईएमडी से छूट के पात्र हैं। व्यापारियों को इस नीति के दायरे से बाहर रखा गया है।/EMD EXEMPTION: The bidder seeking EMD exemption, must submit the valid supporting document for the relevant category as per GeM GTC with the bid. Under MSE category, only manufacturers for goods and Service Providers for Services are eligible for exemption from EMD. Traders are excluded from the purview of this Policy.

(b).ईएमडी और संपादन जमानत राशि, जहां यह लागू होती है, लाभार्थी के पक्ष में होनी चाहिए। / EMD & Performance security should be in favour of Beneficiary, wherever it is applicable.

लाभार्थी /Beneficiary :
PAYABLE AT HYDERABAD
DIRECTOR, INCOIS PAYABLE AT HYDERABAD; Indian National Centre for Ocean Information Services INCOIS, Ministry of Earth Sciences, Govt. of India, Ocean Valley, Pragathi Nagar BO, Nizampet SO, Hyderabad 500 090, Ph.No.040-2388 6000
(Director, Incois)

बोली विभाजन लागू नहीं किया गया/ Bid splitting not applied.

एमएसई खरीद वरीयता/MSE Purchase Preference

एमएसई खरीद वरीयता/MSE Purchase Preference	No

एमएसई के लिए सक्षम प्राधिकारी का विवरण:/Details of the Competent Authority for MSE

सक्षम प्राधिकारी का नाम/Name of Competent Authority	DR T BALA KRISHNAN NAIR
सक्षम प्राधिकारी का पदनाम/Designation of Competent Authority	DIRECTOR, INCOIS
सक्षम प्राधिकारी का कार्यालय/विभाग/प्रभाग/Office / Department / Division of Competent Authority	INCOIS
सीए अनुमोदन संख्या/CA Approval Number	36-2026
सक्षम प्राधिकारी अनुमोदन तिथि/Competent Authority Approval Date	29-09-2026
सक्षम प्राधिकारी द्वारा प्रदान की गई स्वीकृति का संक्षिप्त विवरण//Brief Description of the Approval Granted by Competent Authority	GLOBAL TENDER ENQUIRY PROPOSAL FOR SEEKING APPROVAL OF COMPETENT AUTHORITY IS ENCLOSED

Competent Authority Approval for not opting Micro and Small Enterprises Preference : View Document

एमआईआई खरीद वरीयता/MII Purchase Preference

एमआईआई खरीद वरीयता/MII Purchase Preference	No

एमआईआई के लिए सक्षम प्राधिकारी का विवरण:/Details of the Competent Authority for MII

सक्षम प्राधिकारी का नाम/Name of Competent Authority	DR T M BALA KRISHNAN NAIR
सक्षम प्राधिकारी का पदनाम/Designation of Competent Authority	DIRECTOR, INCOIS
सक्षम प्राधिकारी का कार्यालय/विभाग/प्रभाग/Office / Department / Division of Competent Authority	INCOIS
सीए अनुमोदन संख्या/CA Approval Number	36-2026
सक्षम प्राधिकारी अनुमोदन तिथि/Competent Authority Approval Date	29-09-2026
सक्षम प्राधिकारी द्वारा प्रदान की गई स्वीकृति का संक्षिप्त विवरण/Brief Description of the Approval Granted by Competent Authority	GLOBAL TENDER ENQUIRY PROPOSAL FOR SEEKING APPROVAL OF COMPETENT AUTHORITY IS ENCLOSED

Competent Authority Approval for not opting Make In India Preference : View Document

1. The minimum average annual financial turnover of the bidder during the last three years, ending on 31st March of the previous financial year, should be as indicated above in the bid document. Documentary evidence in the form of certified Audited Balance Sheets of relevant periods or a certificate from the Chartered Accountant / Cost Accountant indicating the turnover details for the relevant period shall be uploaded with the bid. In case the date of constitution / incorporation of the bidder is less than 3-year-old, the average turnover in respect of the completed financial years after the date of constitution shall be taken into account for this criteria.
2. Experience Criteria: In respect of the filter applied for experience criteria, the Bidder or its OEM of the product offered in the bid {themselves or through reseller(s)} should have regularly, manufactured and supplied same or similar Category Products to any Central / State Govt Organization / PSU for number of Financial years as indicated above in the bid document before the bid opening date. Copies of relevant contracts and delivery acceptance certificates like CRAC to be submitted along with bid in support of having supplied some quantity during each of the Financial year. In case of bunch bids, the category of primary product having highest value should meet this criterion.

एक्सेल में अपलोड किए जाने की आवश्यकता /Excel Upload Required :

PRICE BID - 1793012429.xlsx

GlobalTenderCategory

क्रेता टेम्पलेट / Buyer Template	Download

क्रेता द्वारा जोड़ी गई बिड की विशेष शर्तें/Buyer Added Bid Specific Terms and Conditions

1. **Generic**

   OPTION CLAUSE: The Purchaser reserves the right to increase or decrease the quantity to be ordered up to 25 percent of bid quantity at the time of placement of contract. The purchaser also reserves the right to increase the ordered quantity up to 25% of the contracted quantity during the currency of the contract at the contracted rates. The delivery period of quantity shall commence from the last date of original delivery order and in cases where option clause is exercised during the extended delivery period the additional time shall commence from the last date of extended delivery period. The additional delivery time shall be (Increased quantity ÷ Original quantity) × Original delivery period (in days), subject to minimum of 30 days. If the original delivery period is less than 30 days, the additional time equals the original delivery period. The Purchaser may extend this calculated delivery duration up to the original delivery period while exercising the option clause. Bidders must comply with these terms.

2. **Forms of EMD and PBG**

   Bidders can also submit the EMD with Payment online through RTGS / internet banking in Beneficiary name

   DIRECTOR, INCOIS
   Account No.
   10442322840
   IFSC Code
   SBIN0001676
   Bank Name
   STATE BANK OF INDIA
   Branch address
   HAL CAMPUS
   .
   Bidder to indicate bid number and name of bidding entity in the transaction details field at the time of on-line transfer. Bidder has to upload scanned copy / proof of the Online Payment Transfer along with bid.

3. **Certificates**

   Bidder's offer is liable to be rejected if they don't upload any of the certificates / documents sought in the Bid document, ATC and Corrigendum if any.

4. **Generic**

   Buyer Organization specific Integrity Pact shall have to be complied by all bidders. Bidders shall have to upload scanned copy of signed integrity pact as per Buyer organizations policy along with bid. Click here to view the file

5. **Buyer Added Bid Specific ATC**

   Buyer Added text based ATC clauses

   Supply of Long Endurance Autonomous Underwater Glider along with one-year standar d warranty and four years AMC, other items (2nd, 3rd, 4th & 5th Year, Other items-Opti onal) at INCOIS, Hyderabad''

   Technical Bid: Technical bid should contain filled-in Table - 1 and Table-2 at page 13 of the ten der document along with legible documentary proof, without which the offer will not be consider ed further.

   Payment terms:

A. Material Component

For domestic tender:

90% of the total contract value will be released within 30 days upon successful delivery, commiss ioning, data validation and acceptance of material at INCOIS, Hyderabad along with original Ink si gned commercial invoice, applicable Test Certificate, Pre-shipment inspection/Q.C. passed certific ate, Calibration Certificates and warranty undertaking.

10% shall be released upon successful completion of warranty period, or against submission of an equivalent Performance Bank Guarantee (PBG)/Bank Guarantee valid for a period of 14 months.

For International Vendor:

90% of the contract value shall be released through Usance Letter of Credit against submission of Proforma Invoice, Order Acceptance, LC guidelines and other supporting documents.

The balance 10% shall be released through wire transfer upon successful completion of warranty p eriod, or against submission of an equivalent Performance Bank Guarantee (PBG)/Bank Guarantee valid for a period of 14 months.

All bank charges outside India shall be borne by the supplier, while bank charges within India shall be borne by the purchaser.*Net payment will be released after statutory deductions.*

Service Component AMC (Both Indian and Foreign Firms)

100% of payment for each completed 12 months/1year AMC will be paid through wire transfer on pro rata basis, against successful completion of services (on need basis only), upon submission of invoice, service reports, log reports, calibration reports etc. after the satisfactory completion/ acce ptance of services.

Net payment will be released after statutory deductions. No advance payment will be allowed and no other payment terms will be considered.

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6. **Buyer Added Bid Specific ATC**

   Buyer uploaded ATC document Click here to view the file.

7. **Rate Contract**

   Performance Security: Against all Purchase Orders placed by any buyer against the Rate Contract Catalogue, the seller would be required to furnish a performance security of 3 % of total contract value of the relevant Purchase Order as per GeM GTC.

8. **Rate Contract**

   The Purchase orders placed through the rate of this bid shall be placed by . The order shall be placed by buyer separately based on the requirement.

9. **Rate Contract**

Bidder's offer is liable to be rejected if they dont upload any of the certificates / documents sought in the Bid document, ATC and Corrigendum if any.

10. **Rate Contract**

    Escalation Matrix For Service Support : Bidder/OEM must provide Escalation Matrix of Telephone Numbers for Service Support.

11. **Generic**

    Installation, Commissioning, Testing, Configuration, Training (if any - which ever is applicable as per scope of supply) is to be carried out by OEM / OEM Certified resource or OEM authorised Reseller.

अस्वीकरण/Disclaimer

The Additional Terms and Conditions (ATC) have been incorporated by the Buyer after approval of their Competent Authority. The Buyer ,is solely responsible for the impact of these clauses on the bidding process, its outcome, and consequences thereof including any restriction arising in the bidding process due to these ATCs and including the modification of technical specifications and / or terms and conditions governing the bid.All representations / grievances pertaining to the ATC clauses shall be raised with the buyer organization directly and not with GeM.If any of the clause(s) is/are incorporated by the Buyer regarding the following, the bid & resultant contract shall be treated as null & void. Further, GeM reserves the right, at its sole discretion, to cancel the bid forthwith, without issuance of any prior notice or intimation :-

1. Publishing Custom / BOQ bids for items for which regular GeM categories are available (unless such Custom / BOQ item is bunched with the major regular product Category Item).
2. Mandating procurement of / from specific Brand / Make / Model / Manufacturer / Dealer except in case of Single Bid / Proprietary Article Certificate (PAC) Buying.
3. Inclusion of disqualification criteria related to suspension of seller / service provider, where such suspension period has already expired.
4. Mandating submission of documents (other than EMD and signed Integrity Pact - which can be submitted within 5 days of bid opening) in physical form as a pre-requisite to qualify bidders.
5. Publishing bids on GeM for procurement of works.
6. Procurement of Goods by creating a Service bid on GeM & vice-versa.
7. Seeking sample with bid or approval of samples during bid evaluation process. However, trial / sample, as the case may be, shall be permitted in cases where trial / sample are allowed as per approved and published procurement policy of the Buyers' controlling Ministry / Department / State / Public Sector Enterprises Headquarters. If there is any violation of trial / sample clause with regard to approved policy of the Buyers' Ministry / Department / State / Public Sector Enterprises Headquarters, then this is to be determined and redressed by the concerned Buyer Organisation only.
8. Seeking experience from specific organization / department / institute only or from foreign / export experience.
9. Creating bid for items from incorrect categories.
10. Reference of conditions published on any external site or reference to external documents/clauses.
11. Asking for any Tender fee / Bid Participation fee, as the case may be.
12. Buyer added ATC Clauses which are in contravention of clauses defined in bid detail section, including specifications, EMD Detail, ePBG Detail and MII and MSE Purchase Preference sections of the bid, unless otherwise allowed by the applicable GeM GTC.
13. Any ATC clause in contravention with GeM GTC Clause 4 (xiii) (h) will be invalid. In case of multiple L1 bidders against a service bid, the buyer shall place the Contract by selection of a bidder amongst the L-1 bidders through a Random Algorithm executed by GeM system.
14. In a category based bid, adding additional items, through buyer added, additional scope of work/ additional terms and conditions/or any other document. If buyer needs more items along with the main item, the same must be added through bunching category based items or by bunching custom catalogues or bunching a BoQ with the main category based item, the same must not be done through ATC or Scope of Work.

Further, if any seller has any objection/grievance against these additional clauses or otherwise on any aspect of

this bid, they can raise their representation against the same by using the Representation window provided in the bid details field in Seller dashboard after logging in as a seller. Buyer is duty bound to reply to all such representations and would not be allowed to open bids if he fails to reply to such representations.

All GeM Sellers/Service Providers shall ensure full compliance with all applicable labour laws, including the provisions, rules, schemes and guidelines under the four Labour Codes i.e. the Code on Wages, 2019; the Industrial Relations Code, 2020; the Occupational Safety, Health and Working Conditions Code, 2020; and the Code on Social Security, 2020 as and when notified and brought into force by the Government of India.

For all provisions of the Labour Codes that are pending operationalisation through rules, schemes or notifications, the corresponding provisions of the pre-existing labour enactments (such as The Minimum Wages Act, 1948, The Payment of Wages Act, 1936, The Payment of Bonus Act, 1965, The Equal Remuneration Act, 1976, The Payment of Gratuity Act, 1972, etc. and relevant State Rules) shall continue to remain applicable.

The Seller/ Service Providers shall, therefore, be responsible for ensuring compliance under:

- **All notified and enforceable provisions of the new Labour Codes as mentioned hereinabove; and**
- **All operative provisions of the erstwhile Labour Laws until their complete substitution.**

All obligations relating to wages, social security, safety, working conditions, industrial relations etc. and any other statutory requirements shall be strictly met by the Seller/ Service Provider. Any non-compliance shall constitute a breach of the contract and shall entitle the Buyer to take appropriate action in accordance with the contract and applicable law.

This Bid is governed by the General Terms and Conditions, conditions stipulated in Bid and Service Level Agreement specific to the Service, as the case may be, as provided in the Marketplace.

However, in case of Service, if any condition specified in General Terms and Conditions is contradicted by the conditions stipulated in Service Level Agreement specific to said Service, then it will over-ride the conditions in the General Terms and Conditions.

यह बिड सामान्य शर्तों के अंतर्गत भी शासित है /This Bid is also governed by the General Terms and Conditions

जेम की सामान्य शर्तों के खंड 26 के संदर्भ में भारत के साथ भूमि सीमा साझा करने वाले देश के बिडर से खरीद पर प्रतिबंध के संबंध में भारत के साथ भूमि सीमा साझा करने वाले देश का कोई भी बिडर इस निविदा में बिड देने के लिए तभी पात्र होगा जब वह बिड देने वाला सक्षम प्राधिकारी के पास पंजीकृत हो।बिड में भाग लेते समय बिडर को इसका अनुपालन करना होगा और कोई भी गलत घोषणा किए जाने व इसका अनुपालन न करने पर अनुबंध को तत्काल समाप्त करने और कानून के अनुसार आगे की कानूनी कार्रवाई का आधार होगा।/In terms of GeM GTC clause 26 regarding Restrictions on procurement from a bidder of a country which shares a land border with India, any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority. While participating in bid, Bidder has to undertake compliance of this and any false declaration and non-compliance of this would be a ground for immediate termination of the contract and further legal action in accordance with the laws.

---धन्यवाद/Thank You---

INCOIS: PUR 36 / 2026 26.10.2026

Global Tender Enquiry (GTE) for "Supply of Long Endurance Autonomous Underwater Glider along with one-year standard warranty and four years AMC, other items (2nd, 3rd, 4th & 5th Year, Other items-Optional) at INCOIS, Hyderabad"

Dear Sirs,

On behalf of Director, INCOIS Global tenders are invited under "Two Bid System" (Part -I Techno Commercial Bid, Part- II Financial Bid) from reputed Manufacturers and service providers/ Authorized Agents for Supply of Long Endurance Autonomous Underwater Glider .

1.	**Name of the work**	:	**Supply of Long Endurance Autonomous Underwater Glider along with one-year standard warranty and four years AMC (2nd, 3rd, 4th & 5th Year) at INCOIS, Hyderabad**
2.	**BID Reference No.**	:	INCOIS:PUR: 36/2026 dated 26.10.2026
3.	**Earnest Money Deposit (EMD)**	:	Rs. 27,00,000/- (Rupees Twenty Seven Lakhs only) or USD 28,500.00 (USD twenty eight thousand five hundred only)
4.	**Last date for seeking clarifications**	:	As per GeM bid
5.	**Pre Bid Conference (Hybrid)**	:	10.11.2026 at 11 00Hrs INCOIS, Hyderabad
6.	**Due date Bid submission**	:	23.11.2026 at 17:00 Hrs
7.	**Bid opening date**	:	24.11.2026 at 17:00 Hrs

The offers, in the prescribed format, shall be submitted through online Government e- Marketplace at http://gem.gov.in..

For any assistance, please contact help line of GeM portal. The following officials may also be contacted Mr. V. Subrahmanyam (email: manyam@incois.gov.in; Phone No. 040 23886022)/Mr. R.V Giridhar (email: rvgiridhar@incois.gov.in Phone No. 040-23886055)

Postal/ Location Address
Indian National Centre for Ocean Information Services INCOIS, Ministry of Earth Sciences, Govt. of India, Ocean Valley, Pragathi Nagar BO, Nizampet SO, Hyderabad 500 090, Ph.No.040-2388 6000

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1. Introduction

INCOIS, under the Deep Ocean Mission (DOM), requires sustained subsurface ocean observations to support ocean forecasting, climate studies, and marine research. Existing observing systems such as moorings, ships, and satellites have limitations in providing continuous measurements over large oceanic regions and extended durations. As a pilot initiative to evaluate and establish long-endurance autonomous ocean observing capability, INCOIS proposes the procurement of one Long-Endurance Autonomous Underwater Glider with a typical operational endurance of 1.5 to 2 years. The platform will enable persistent and cost-effective observations of key oceanographic and biogeochemical parameters in remote and data-sparse regions with minimal ship support. The proposed procurement will serve as a technology demonstration and operational trial under the Deep Ocean Mission, helping assess the platform's performance, reliability, and scientific utility for future large-scale deployments. The system will complement existing observing networks, strengthen India's autonomous ocean observing capability, and provide valuable datasets for scientific and operational applications.

2. Scope of the Work

2.1 Supply, delivery, installation, testing, commissioning, training, warranty support, and post-warranty Annual Maintenance Contract (AMC), if applicable, for One (01) Long-Endurance Autonomous Underwater Glider (1000 m Depth Rated) capable of sustained autonomous ocean observations with a typical operational endurance of 1.5 to 2 years.

2.2 The scope shall include the complete glider platform, scientific sensors, lithium primary battery packs, communication systems, mission management and data acquisition system, deployment and recovery accessories, field laptop, transportation and storage accessories, tools, consumables, spares, software licenses, documentation, and all other items required for full operational capability.

2.3 The bidder shall provide onsite training at INCOIS, Hyderabad/OEM Facility, covering system

operation, mission planning, deployment and recovery procedures, data processing, maintenance, and troubleshooting. technical support during the warranty period, including remote operational support for deployments, recoveries, and mission execution, shall also be included.

2.4 Training Requirements: The bidder shall provide training on the operation, maintenance, and data management of the supplied glider system. The training shall be conducted either at INCOIS, Hyderabad, for up to ten (10) personnel, or at the OEM's facility for up to two (02) personnel, as mutually agreed between INCOIS and the supplier. The training programme shall cover system configuration, mission planning, glider piloting, deployment and recovery procedures, communication systems, sensor operation, data acquisition and processing, ballasting, preventive maintenance, troubleshooting, safety procedures, and operational best practices. The training shall include both classroom sessions and hands-on practical training using the supplied system. In the case of onsite training at INCOIS, the Institute shall arrange the necessary field logistics, including vessel support for deployment and recovery demonstrations. The bidder shall provide training manuals, operation and maintenance documentation, and remote technical support during the warranty period to ensure effective knowledge transfer and operational readiness.

3. Technical Specifications

3.1. Table 1 Basic Technical Specifications:

Sl. No.	Parameter	Minimum Technical Requirement
1	Platform Type	Long-Endurance buoyancy-driven Autonomous Underwater Glider capable of autonomous ocean observations.
2	Operating Depth	Minimum 1000 m depth rating.
3	Buoyancy Engine Capacity	Minimum ±2.0 L (2000 cc total displacement) or higher.
4	Mission Endurance	Minimum 15 months continuous operation with all mandatory sensors installed and operating under standard oceanographic mission conditions.
5	Energy System	High-capacity lithium battery system with integrated Battery Management System (BMS). Total available energy shall be adequate to achieve the specified endurance. Detailed power budget calculation shall be provided.
6	Operational Range	Minimum 5,000 km with all mandatory sensors operational.
7	Horizontal Speed	Minimum average speed through water: 0.5 m/s (approximately 1 knot) and capability for higher-speed transit using an integrated thruster.
8	Operating Area	Arabian Sea, Bay of Bengal, Equatorial Indian Ocean, Southern Indian Ocean, and other open-ocean environments.
9	Deployment Capability	Suitable for deployment and recovery from research vessels, merchant vessels, fishing vessels, and small boats.
10	Hybrid Propulsion	Integrated thruster system for enhanced transit speed, maneuverability, station keeping, and operation in strong currents.
11	Primary Communication	Iridium satellite communication (RUDICS or equivalent) and/or Starlink satellite communication for command, control, telemetry, and piloting.
12	Secondary Communication	Argos PTT or equivalent independent emergency location beacon.
13	Short-Range Communication	License-free RF modem with minimum 10 km range.
14	Navigation	GPS, dead-reckoning navigation, heading control, waypoint navigation, pressure sensor, and autonomous mission execution.
15	Altimeter	Integrated altimeter with minimum 100 m range and resolution of 0.5 m or better.

16	Emergency Recovery	Automatic abort and emergency surfacing system in case of leak detection, excessive depth, mission anomaly, navigation failure, communication loss, extended submergence, or subsystem failure.
17	Emergency Surfacing	Vehicle shall be capable of surfacing after abort condition even in the event of buoyancy engine malfunction through an independent recovery mechanism.
18	Internal Storage	Sufficient solid-state memory for storage of engineering and scientific data for the full mission duration.
19	Power Supply	Laboratory power supply compatible with 230 VAC ±10%, 50 Hz, Indian electrical standard.
20	Onboard Safety Systems	Leak detector, recovery strobe, emergency location beacon, altimeter-based bottom avoidance, low-battery protection and fault monitoring systems.
21	Piloting	It should be pilotable from a remote station through Primary and Secondary servers. Software for piloting via Internet through iridium satellite telemetry should be supplied. Navigation based on Heading and Waypoints.
22	Warranty	The Vendor shall provide a comprehensive warranty of **one (1) year** for the glider vehicle and all supplied scientific sensors from the date of acceptance by INCOIS. During the warranty period, the Vendor shall, at no additional cost to INCOIS, provide all services necessary to maintain the system in full operational condition, including one-time comprehensive calibration, servicing, health assessment, refurbishment, repair, and replacement of defective components, as required. The OEM/Vendor shall arrange and bear all costs associated with warranty services on a **warehouse-to-warehouse basis**, including pickup, transportation, freight, packing, insurance, calibration, repair, refurbishment, and return delivery of the glider, sensors, and associated equipment. In the event that the equipment is exported for repair, refurbishment, or calibration and re-imported into India, all related costs shall be borne by the OEM/Vendor, **except applicable customs duties and taxes payable on re-import into India, which shall be borne by INCOIS.**
23	Accessories for glider deployment/recovery.	set of necessary accessories and tools to be provided for glider deployment and Recovery using a small boat and from a large ship.
24	Remote station setup and servers for maintaining a fleet of gliders	Establish a base station- Primary server in India and Secondary server (back up) in OEM facility for controlling, data downloading and piloting gliders (at least ten nos.); and provide associated required software online technical support for 10 years.
25	Field Computer/Laptop	The field Laptop (Marine grade/Tough Book) for each glider should support the necessary software for piloting, testing, maintenance, deployment, Recovery and calibration.
26	Software (Glider SFMC license for minimum 10 years)	Editable/pre-loadable mission planning, monitoring and control programs should be supplied. Glider mission control & data downloading software for piloting should be supplied. Geographical coordinate-based Glider path planning control software should be supplied. Software for data downloading, plotting, and exporting to ASCII format should be supplied.
27	Toolkits	Necessary tools for opening/closing/Assembly/ballasting (including vacuum pump, lead weights, pie weight for the ballasting of the vehicles) for user-level refurbishments.

28	Spare parts	Assured availability of necessary spare parts, including battery for at least 5 years from the date of purchase.
29	Ballasting	Before delivering to the customer site, the gliders must be well-ballasted, as per the user's desired mission location. (INCOIS will share location information after obtaining the acceptance of the Purchase Order.)
30	Glider Vehicle and Sensor calibration	One-time Glider vehicle and onboard sensors calibration and refurbishment in the first year after successful deployment and Recovery -as part of the warranty clause and part of AMC for the subsequent years after the first year of the standard warranty period (if INCOIS takes AMC). The vendor will bear the associated transportation and other related costs except the Customs Duty payment for re-import followed by reparation/ calibration which shall be borne by INCOIS.
31	Short range communication	The system shall be supplied with a license-free Radio Frequency (RF) modem with a minimum communication range of 10 km, along with all necessary satellite communication equipment for remotely monitoring and controlling the deployed glider in the ocean. The supplier shall provide the required piloting software for installation on a field laptop to support glider piloting, ballasting, deployment, recovery, and mission operations through RF and satellite communication links.
32	Accessories for glider deployment/recovery.	Accessories which may help in the deployment and retrieval of a glider from a small boat and from a large ship.
33	Sea Trial, Acceptance Test	A Sea Trial shall be organized by INCOIS, with the participation of the Supplier/OEM representatives, within 45 to 60 days from the date of delivery of the gliders. The Sea Trial shall be conducted in Indian shallow waters (Chennai, Kochi, Goa, or Visakhapatnam) at water depths of approximately 30 to 50 m to verify compliance with the specified technical, operational, performance, and scientific data requirements of the gliders. Final acceptance of the system shall be subject to the successful completion of the Sea Trial and certification by INCOIS through a Sea Trial Report and/or Acceptance Certificate. Any defects, deficiencies, non-conformities, or performance deviations identified during the Sea Trial shall be rectified by the Supplier/OEM, at its own cost, within a mutually agreed timeframe and under the warranty provisions, without any additional financial liability to INCOIS.
34	Annual maintenance contract (AMC) posts the warranty period.	Annual maintenance for the glider (including vehicle & sensors) for four years after the 1st year of the standard warranty.

3.2. Table -2, Sensor's Specifications:

Sl.	Sensor		Rage	Accuracy	Resolution
1.	Non-Pumped CTD	Temperature	-5°C to +42°C	± 0.002°C	<0.001°C
		Conductivity	0 to 85mS/cm	±0.003mS/cm	<0.001mS/cm
		Pressure	0-1000 decibar	±0.05% FS	<0.001% FS
2.	Dissolved Oxygen (optical)		0-500 µM	± 8 µM	<1 µM
3.	Chlorophyll-a Fluorescence (470/695 nm)		0–30µg/L Chl-a	Factory calibrated	0.01 µg/L
4.	Turbidity		0.01-25 NTU	Factory Calibrated	0.01 NTU
5.	Optical Backscatter @ 700 nm		0–3 m^{-1}	Factory calibrated	0.001 m^{-1}
6.	CDOM Fluorescence (370/460 nm)		0–375 ppb	Factory calibrated	0.01 pb

3.3. Other Requirements:

3.3.1. Gliders must be delivered in sufficiently sturdy boxes to protect the instrument before deployment, while in transit, and onboard ship or aircraft. Defective gliders (at no fault of INCOIS) will be returned to the Contractor at the Contractor's expense.

3.3.2. Glider boxes must be built to accommodate stacked loading as per applicable international packing standards and movable with a forklift or pallet jack, and be suitable for export to most countries.

3.3.3. Gliders must pass pre-deployment and site acceptance tests for performance to the satisfaction of INCOIS personnel. The failed gliders should be replaced/repaired by the Contractor at the Contractor's expense (including shipping costs in both directions) and arrive at INCOIS, Hyderabad, within 120 Days of notification of a problem reported by INCOIS and subject to availability of the faulty glider for shipping from INCOIS premises. In such cases warranty period may extend with the date of supply of replaced/repaired glider.

3.3.4. Suppliers should provide INCOIS with any specialized tools required for glider refurbishment, battery replacement, periodic maintenance/repair/service and provide subsequent advice for INCOIS personnel in glider testing and repair as requested by INCOIS.

3.3.5. The Technical documentation (Manuals including sensors calibration certificates, FCP, Ballast sheet and etc) – one set hard copy and digital soft copy having detailed instructions for Installation, Operations, Maintenance, and troubleshooting is to be delivered along with the delivery of the material.

3.3.6. Suppliers should provide a sample raw and processed data of the glider (for all the sensors) along with a decoding manual and software for the easy processing of the glider data.

3.3.7. Gliders are certifiable for air freight shipments (domestic and international).

3.3.8. For Iridium communication, the Contractor must procure the required SIM card and incorporate the same in the glider, whereas for ARGOS telemetry, INCOIS will be providing the required ARGOS ID obtained from CLS. Only the recurring cost for transmission will be borne by INCOIS (both ARGOS and Iridium communications), and all other charges towards installation, commissioning, etc., will be borne by the Contractor.

3.3.9. Year-wise breakup for four years of AMC (Optional) after the expiry of the one-year standard warranty period should be offered in the financial Bid, and INCOIS reserves the right to select any of these two or none of it.

3.3.10. The Rate towards the supply of sensors, spares and services, as detailed below in Table-3, for four years from the date of acceptance, for a unit quantity, should be provided in two categories, i.e., main component and optional component. The rate for the optional components will also be considered for evaluation. However, it is mandatory to quote for the sensors, spare parts, and services in the price bid, without which the offer will be rejected. INCOIS reserves the right to select any of these for any period.

Table-3, Sensor Spares and Services

Sl.	Particulars	Qty	Price
A.	**Main Components**		
1	Long Endurance Autonomous Underwater Gliders with base package, standard deliverables, shipping containers, and ready-to-deploy configuration.	1	
2	Non-Pumped CTD rated 1000 dbar	1	
3	Dissolved Oxygen Optical sensor rated 1000 dbar	1	
4	Chlorophyll rated 1000 dbar	1	
5	Backscatter sensor rated 1000 dbar	1	
6	CDOM (optical) sensor rated 1000 dbar		
7	Turbidity (optical) sensor rated 1000 dbar	1	
8	Necessary accessories for glider deployment and Recovery.	1	
9	Battery Pack (Full Set) w/t higher Capacity for long endurance.	1	
10	Necessary toolkits (for gliders opening/Closing/assembly, including spare ballasting weights for the user level ballasting, vacuum pumps, and tubes.)	1	

11	Communication system and necessary tools for field operations during deployment/recovery.	1	
12	Glider Dolly Assembly		
13	Remote station setup, including Primary server in INCOIS & Secondary servers in INCOIS/OEM facility and necessary software updates for 5 years of support/AMC.	1	
14	Services towards maintenance of secondary servers/ host with 5 years support/AMC.	1	
B.	**Optional Components-** Placement of orders, as and when required, shall be at the sole discretion of the Director, INCOIS. The rate for the optional components will also be considered for evaluation		
13.	Wings 2 sets for each glider (other than standard deliverables)	1	
14.	Field Laptop (Marine grade /Tough Book) for each glider.	1	
15.	Acoustic Doppler Current Profiler (ADCP)	1	
16.	Fish Tag Detection	1	
17.	Biospherical Par	1	
18.	Nitrate	1	
19.	Shadowgraph	1	
20.	Turbulence	1	
21.	Turbidity	1	
22.	Hydrophones	1	
23.	Hybrid Thruster	1	

3.3.11. Confidentiality and data protection clause: The manufacturer or the authorized Bidder will respect and protect the confidentiality of all the information (data) received from the deployed gliders and will not, without prior written consent from the INCOIS, disclose any such information to the third party.

4. List of Deliverables:

4.1. Supply of One (1) No. Long -Endurance Autonomous Underwater Glider (1000 m Depth Rated), complete with integrated scientific payloads, propulsion system, communication system, onboard electronics, and lithium primary battery pack.

4.2. Supply of One (1) Set Mission Management and Data Reception System (Dockserver or equivalent), including all required software, licenses, and associated accessories.

4.3. Supply of One (1) No. Marine-grade field laptop pre-configured for glider operations and mission management.

4.4. Supply of One (1) Set of deployment, recovery, transportation, communication, and handling accessories required for field operations.

4.5. Supply of One (1) Set of operational accessories comprising tool kit, ballasting kit, consumables kit, spare hardware kit, and glider dolly assembly.

4.6. Submission of complete technical documentation, including operation and maintenance manuals, software documentation, calibration certificates, factory acceptance test reports, and other relevant documents.

4.7. Provision of installation, commissioning, acceptance testing, onsite training at INCOIS and/or the OEM's facility, and comprehensive warranty support, including remote technical assistance and operational support during the warranty period.

4.8. Supply of One (1) No. OEM-approved high-capacity lithium primary battery pack (Optional).

4.9. Supply of One (1) No. Spare Non-Pumped CTD Sensor (1000 dbar) (Optional).

4.10. Supply of One (1) No. Spare Optical Dissolved Oxygen Sensor (Optional).

4.11. Supply of One (1) No. Spare Bio-optical (CDOM/Chlorophyll/Backscatter) Sensor (Optional).

4.12. Supply of One (1) No. Spare Turbidity Sensor (Optional).

4.13. Supply of One (1) Set Glider Dolly Assembly (Optional).

4.14. Supply of One (1) Set Start-up Tool Kit and Ballasting Accessories (Optional).

4.15. Supply of One (1) Set Recommended Spares Kit for one year of operation (Optional).

4.16. Delivery of all supplied items to INCOIS, Hyderabad, including packing, freight, and insurance on a CIP basis.

4.17. Provision of Annual Maintenance Contract (AMC) and Service Support for the 1st, 2nd, 3rd, and 4th years after the warranty period (Optional).

5. Eligibility Criteria

i. The bidder should be either registered Indian under Indian Company Act 1956 or reputed foreign firm with experience of supply and maintenance of oceanographic instruments.

ii. Bidder must be a Company registered under Indian Company Act 1956/Companies Act, 2013 or firms registered under any applicable Indian statute (Partnership Act, LLP Act etc). Registration certificate to be submitted. Proofs for Registration of company, PAN and GST certificates to be submitted. or reputed foreign firm with experience of supply and maintenance of oceanographic instruments.

iii. The bidder should provide profile of their company including its infrastructure, technical manpower and their expertise, specific to Supply and services of Long Endurance Autonomous Underwater Glider. General description of Infrastructure, Man Power and Expertise not related to this tender are not acceptable. Profile of OEM including its infrastructure, technical manpower and expertise specific to this tender requirement are to be provided, if the OEM Manufacturer Authorization Letter and their expertise are to be counted.

iv. Bidder shall provide a single point of contact (SPOC) and escalation matrix (name/phone/email) for coordination during execution and AMC period.

v. One Indian Channel Partner/Agent can participate in a tender on behalf of one manufacturer only. No offer will be entertained if the same Indian Agent/representative is representing another manufacturer for the same item.

vi. If Indian Agent/representative is representing a Foreign Firm should submit Declaration By Agent of Foreign Principles Format (Annexure – V) on company letter head with authorized signatures.

vii. Each OEM is allowed to bid directly or through multiple system integrators (SI) / Bidder for this tender. (Manufacturer Authorization Form (MAF) from OEM with specific reference to this tender is to be attached). Annexure - II

viii. Quotation should be submitted by the original manufacturer / supplier or its sole authorized distributor / dealer / Indian agent/representative . In case of bid by authorized dealer / distributor / Indian agent/representative, Bidder shall provide the MAF from OEM with specific reference to this tender as per Annexure II.

ix. Consortium:
   a. A bidding firm may be a corporation/company or consortium of companies/corporations. Consortium shall mean more than one company with complementing skills joining together to undertake the scope of the work defined.
   b. In case of consortium applicant, consortia shall submit a valid Memorandum of Association (MoA) agreement among the members signed by the authorized signatories of the companies dated prior to the submission of the bid.
   c. If the Bidder had formed an association, each member of the association may be evaluated separately/jointly as per the qualification/eligibility.
   d. The MoA shall specify the prime bidder, stake of each member and outline the roles and responsibilities of each member. The MoA shall be exclusively for this project and should confirm that each member of the consortia is liable jointly and severally for execution of the contract.
   e. The bidder and consortium companies must be a Company registered under Indian Companies Act 1956 or may be reputed foreign bidder.

f. In the event of consortium, one of the partners shall be designated as "Prime Bidder". Each member of the consortium shall be equally responsible, jointly and separately for execution of the contract.

g. A bidding company/ consortium cannot be part of more than one consortium. Any member of consortium cannot bid separately as a sole bidder. The bidder (all consortium partners) must have company registration certificate, valid GST registration certificate and Income Tax return with Audit report from CA. Bidder shall provide an attested copy of all the above certificates along with this document.

h. Where the Bid is made by a Consortium, the bid shall specifically indicate the members of the consortium by whom and/or on whose behalf the Bid is being made and shall indicate with reference to each whether such member contributes directly to the work or not and, if so, to what extent he contributes to the said work. In the event of a person/firm who is not a member of the said consortium, details of name and address of such person/firm shall be accompanied by valid proof of authority drawn in favour of Consortium to bind such person/firm.

x. Tenderer must submit Quotations with technical compliance statement for all the specifications along with the detailed data sheets/ catalogues. Relevant remarks can be provided in the compliance statement if required. Quotations without technical compliance and data sheets/catalogues will not be considered.

xi. The bidder should have an end-to-end arrangement with the OEM/(s) to Supply of Long Endurance Autonomous Underwater Glider along with one-year standard warranty and four years AMC (2nd, 3rd, 4th & 5th Year). In this case each of the partners should have a specified annual turnover.

xii. The bidder should have an average annual financial turnover of Rs. 6.75 Crores or more during the last three years ending March 31, 2026 or end of the last financial year. Proof of turnover and Proof of annual profit certificate issued by the chartered accountant to be submitted.

xiii. Tenderer (OEM/SI) should have past experience in similar nature of works of similar volume in last five years ending previous day of last date of submission of the online Bid. Out of which
   a) one work of value Rs. 10.80 Cr or above or
   b) two works each of value Rs. 06.75 Cr or above or
   c) three works each of value Rs.5.40 Cr or above.
   Client certificates/Work Completion Certificate/ Experience certificate along with the P.O no. as a reference to be enclosed in this regard.

xiv. Bidder must submit a self-declaration / Eligibility declaration that their firm is not barred by any organization under MoES (Annexure –I).

xv. Bidder has to submit Pre-Contract Integrity Pact (Annexure -VI) on their company letterhead with Authorized Signatures and Stamp on all pages, without which the bid stands invalid.

xvi. Bidder should submit the EMD (as per clause 03 under section 14 of General terms and conditions), without which the bid stands invalid.

xvii. **Start ups**: NIL

Note: Bidder's offer is liable to be rejected if they don't upload any of the certificates/ documents sought in the Bid document, ATC and corrigendum if any.

6. Warranty Clause:

The following Warranty clause is applicable:

6.1. The supplier shall provide a minimum standard warranty of one (01) year from the date of successful installation, commissioning, and acceptance of the complete Long-Endurance Autonomous Underwater Glider system at INCOIS.

6.2. The warranty shall cover the complete system, including the glider vehicle, onboard electronics, navigation and communication systems, scientific sensors, battery systems, propulsion/thruster systems, software, accessories, and all associated hardware supplied under the

contract.

6.3. During the warranty period, the supplier shall, at no additional cost to INCOIS, repair or replace defective equipment or components, provide necessary spare parts, rectify software and firmware issues, and restore the system to full operational condition in accordance with OEM specifications.

6.4. During the warranty period, the Supplier shall, at no additional cost to INCOIS, provide one factory-level refurbishment, health assessment, performance verification, and calibration of each glider and all supplied scientific sensors. The Supplier/OEM shall bear all costs for pickup, transportation, servicing, insurance, and return delivery on a door-to-door basis. Where equipment is exported and re-imported for warranty services, all related expenses shall be borne by the Supplier/OEM, except applicable customs duties and taxes on re-import, which shall be borne by INCOIS. The equipment shall be returned in fully operational condition along with relevant service and calibration records.

6.5. Warranty claims shall not apply where the supplier demonstrates that the failure resulted from circumstances beyond the supplier's control, including but not limited to:

a) Failures attributable to operation, maintenance, alteration, or environmental conditions that are not compliant with the OEM's specifications and guidelines.
b) Repairs or refurbishment carried out by unauthorized third parties.
c) Damage due to accidents, vandalism, fishing activities, trawling, entanglement, collision, or other external causes.
d) Force majeure events.

6.6. If the supplier fails to satisfy the warranty obligations, defective equipment or components shall be repaired or replaced at no cost to INCOIS within 90 days of reporting the defect.

6.7. The warranty period shall automatically stand extended by the total period for which the equipment or any part thereof, remains out of service due to repair, replacement, refurbishment, transportation, testing, or any other warranty-related corrective action, until the equipment is restored to full operational condition and accepted by INCOIS.

6.8. The supplier shall submit an undertaking accepting the warranty obligations along with the acceptance of the Purchase Order.

7. Technical terms and conditions and post warranty modality:

7.1. The supplied Long-Endurance Autonomous Underwater Glider (AUG) system shall be complete in all respects and fully comply with the technical specifications, performance requirements, and scope of supply prescribed in this tender.

7.2. The supplied glider shall be delivered fully integrated, calibrated, tested, ballasted, and configured for operational deployment. Any hardware, software, licenses, accessories, interfaces, or integration components required for achieving the specified functionality shall be included in the scope of supply.

7.3. The supplier shall provide all necessary firmware, software, software upgrades, security patches, licenses, technical documentation, operation manuals, maintenance manuals, and user guides required for operation and maintenance of the system during the warranty period.

7.4. The supplier shall provide remote technical support for troubleshooting, diagnostics, software-related issues, system maintenance, mission planning, piloting support, and operational guidance throughout the warranty period.

7.5. The post-warranty services shall be quoted separately for the 1st, 2nd, 3rd, and 4th years following completion of the standard warranty period. Placement of AMC or any post-warranty service order shall be at the sole discretion of INCOIS and subject to administrative approval and availability of funds.

7.6. The supplier shall ensure the availability of technical support, software support, spare parts, batteries, consumables, and repair/refurbishment services for a minimum period of ten (10) years from the date of acceptance of the system.

8. Annual Maintenance Contract/service (AMC) for Underwater Glider System

8.1. Scope of AMC

The Annual Maintenance Contract (AMC) shall commence upon expiry of the warranty period and shall cover preventive and corrective maintenance, technical support, software/firmware updates, sensor health assessment, calibration, troubleshooting, repair, and replacement of defective components necessary to maintain the Underwater Glider System in operational condition.

During the AMC period, the Supplier/OEM shall provide comprehensive support for each glider and all supplied scientific sensors, including annual factory-level health assessment, performance verification, refurbishment (as required), calibration, repair or replacement of defective components, and deployment and recovery support. The Supplier/OEM shall bear all costs associated with servicing, calibration, repairs, transportation, freight, and insurance. Where equipment is exported and re-imported for AMC services, all related expenses shall be borne by the Supplier/OEM, except applicable customs duties and taxes payable on re-import into India, which shall be borne by INCOIS.

The serviced equipment shall be restored to full operational condition and returned with the relevant service and calibration records. However, the AMC shall not cover repair, replacement, or compensation for equipment lost, damaged, destroyed, or rendered inoperable due to **loss at sea, vessel collision, grounding, natural disasters, vandalism, force majeure events, or other causes beyond the reasonable control of the Supplier/OEM.**

The AMC shall include, but not be limited to, the following:

1. **Preventive Maintenance**-The Supplier shall provide preventive maintenance of the glider system, including the vehicle, scientific sensors/payloads, batteries, buoyancy engine, communication systems, control electronics, and associated accessories, through the OEM, its authorized Indian representative, or OEM-trained service professionals.
2. **Pre-Deployment and Post-Recovery Servicing**-The Supplier shall perform pre-deployment health checks and post-recovery inspection, servicing, and functional testing through the OEM, its authorized Indian representative, or OEM-trained service professionals to ensure mission readiness and operational reliability.
3. **Corrective Maintenance and Repairs** -The AMC shall include fault diagnosis, repair, replacement of defective components, and restoration of the system to full operational condition by the OEM, its authorized Indian representative, or OEM-trained service professionals.
4. **Software Support and Technical Assistance** -The Supplier shall provide firmware/software updates, remote technical support, troubleshooting assistance, and operational guidance through the OEM, its authorized Indian representative, or OEM-trained service professionals.
5. **Performance Verification and Reporting** -The Supplier shall conduct periodic performance verification of the glider and sensors and submit maintenance reports detailing the work carried out, observations, and recommendations. All AMC activities shall be performed or supervised by the OEM, its authorized Indian representative, or OEM-trained service professionals.

8.2. Service Support and Response Time

The Supplier/OEM shall:

a) Acknowledge service requests within two (2) working days.
b) Provide a preliminary diagnosis and corrective action plan within five (5) working days.
c) Commence corrective action immediately upon acceptance of the proposed solution by INCOIS.

For critical failures affecting deployment capability, the Supplier/OEM shall provide priority technical assistance and restore functionality at the earliest possible opportunity.

8.3. Repairs and Overseas Support

Where repair, refurbishment, calibration, or replacement of components requires shipment to facilities outside India, the Supplier/OEM shall coordinate and facilitate all related logistics and documentation.

- The Supplier/OEM/representative shall provide assistance for:
- Packing and transportation.
- Freight and insurance arrangements.
- Export, import, and re-import documentation.

- Technical coordination with OEM facilities.

The responsibilities and charges applicable for such activities during the AMC period shall be clearly specified in the bid.

8.4. Spare Parts and Consumables

The Supplier/OEM shall ensure the availability of essential spare parts, consumables, batteries, and replacement components throughout the AMC period.

Any obsolete components shall be supported through equivalent replacements or suitable upgrades, subject to compatibility with the supplied system.

8.5. Exclusions

Unless specifically covered under the AMC, the contract shall not include replacement or repair of equipment lost, damaged, or rendered inoperable due to:

- Loss at sea.
- Vessel collision or grounding.
- Natural disasters.
- Acts of vandalism.
- Force majeure events.

8.6. AMC Coverage Period

The bidder shall quote AMC charges separately for each year following expiry of the warranty period, up to a minimum of four (4) years. The quoted AMC charges shall remain valid for the period specified in the contract.

8.7. General

The AMC shall be executed in accordance with OEM standards and industry best practices to ensure continued operational readiness and scientific performance of the underwater glider system. The Supplier/OEM shall designate a single point of contact for all AMC-related activities and support services.

9. Quality of service and Specific SLA conditions (AMC) :

9.1. The supplier shall provide comprehensive technical support for the supplied Autonomous Underwater Glider systems throughout the warranty period.

9.2. The supplier shall acknowledge all service requests raised by INCOIS within two (02) working days and provide an initial technical response or troubleshooting guidance.

9.3. Remote technical support through e-mail, telephone, or online communication shall be made available during normal working hours throughout the warranty period.

9.4. In the event that a problem cannot be resolved remotely, the supplier shall recommend suitable corrective actions, including return of the affected component or system for repair, refurbishment, or calibration, wherever applicable.

9.5. The supplier shall provide software support, firmware updates, bug fixes, and technical assistance necessary for the continued operation of the glider system during the warranty period.

9.6. The supplier shall provide one scheduled preventive maintenance, refurbishment, and calibration of the glider vehicle and supplied scientific sensors during the AMC period, including submission of calibration certificates.

9.7. The supplier shall ensure that all repaired or replaced components meet the original technical specifications and operational performance requirements.

9.8. The supplier shall maintain the availability of recommended spare parts, consumables, and technical support services for a minimum period of ten (10) years from the date of successful acceptance of the system.

9.9. The supplier shall provide technical guidance, whenever required, for deployment, recovery, mission planning, software operation, data processing, and routine maintenance of the glider system.

9.10. During the optional Annual Maintenance Contract (AMC) period, if availed by INCOIS, the supplier shall provide annual preventive maintenance, system health assessment, calibration of supplied sensors, and refurbishment services in accordance with the agreed AMC scope.

10. Penalty Clause:

10.1. Penalty Clause during Warranty Period:

a) The supplier shall acknowledge service requests raised by INCOIS within the stipulated response time and shall initiate necessary corrective action.

b) If the supplied system develops any defect during the warranty period due to manufacturing defects, workmanship, software malfunction, or component failure, the supplier shall rectify the defect or replace the defective component(s) at no additional cost to INCOIS.

c) The warranty period shall be extended by the duration for which the equipment remains unavailable due to repair, replacement, refurbishment, calibration, or transportation.

10.2. Penalty Clause during AMC Period

The number of days shall be counted from the date on which the defective system/component is made available to the supplier for inspection, repair, refurbishment, or servicing, as mutually agreed by both parties.

Number of days	Penalty
1-90 days	No penalty
91- 120 days	50% of yearly AMC charges will be forfeited
121-180 days	75% of yearly AMC charges will be forfeited
>180 days	100%of yearly AMC charges will be forfeited

11. Contents of the Bid: The quote should be submitted in two bid format.

Part-I Technical Bid: Technical bid should contain filled-in Table - 1 and Table-2 along with legible documentary proof, without which the offer will not be considered further.

Part-II Commercial Bid: Commercial Bid should contain filled-in Table - 3. Please confirm whether prices are Quoted in commercial bid or not (Yes / No). Strictly do not mention/quote prices here.

Table 1: Eligibility Compliance – to be submitted on firms letter head duly signed and stamped

Sl. No.	Description	Compliance status Yes / No	Page number against the Proof attached.	Remarks/ Deviations, if any
	General			
1.	Name of the Bidder:			
2.	The bidder is a 1) Registered Indian under Indian Company Act 1956 / 2) Foreign firm /3) OEM/(s) / 4) Consortium 5) System Integrator			
3.	Bidder Address and contact details like E Mail , Phone etc.,			
4.	Single Point of Contact: Name, E-Mail and Ph No.			
5.	MSME / NSIC certificate details if any Registration/ License from the Government: GST Registration No. PAN Number			
6.	Details of Indian Channel Partner/Agent or OEM			

<table>
<tr><td>7.</td><td>Full Bank Details:

(Note: Bank Details provided cannot be changed during Contract, unless special request from the company)</td><td></td><td></td><td></td></tr>
<tr><td>8.</td><td>The Bidder should have an average annual financial turnover of Rs.6.75 Cr or more during the last three years ending March 31, 2026. Proof of turnover and Proof of annual profit certificate issued by the chartered accountant to be submitted.

<table><tr><th>Financial year</th><th>Details of Turnover</th><th>Details of Profit</th><th>Details of Net worth</th></tr><tr><td>2025-26</td><td></td><td></td><td></td></tr><tr><td>2024-25</td><td></td><td></td><td></td></tr><tr><td>2023-24</td><td></td><td></td><td></td></tr></table></td><td></td><td></td><td></td></tr>
<tr><td>9.</td><td>Tenderer (OEM/SI) should have past experience in similar nature of works in last five years ending previous day of last date of submission of the online Bid. Out of which
a) one work of value Rs. 10.80 Cr or above or
b) two works each of value Rs. 06.75 Cr or above or
c) three works each of value Rs.5.40 Cr or above.
Client certificates/Work Completion Certificate/ Experience certificate along with the P.O no. as a reference to be enclosed in this regard.
Experience details: Details are to be provided on the letter head duly signed and stamped by the authorized signatory along with copies of contract orders.

<table><tr><th>Sl.No.</th><th>Contract Order details</th><th>Scope of work</th><th>Period of contract</th><th>Contract Value</th></tr><tr><td></td><td></td><td></td><td></td><td></td></tr><tr><td></td><td></td><td></td><td></td><td></td></tr></table></td><td></td><td></td><td></td></tr>
<tr><td>10.</td><td>Earnest Money Deposit (EMD):</td><td></td><td></td><td></td></tr>
<tr><td>11.</td><td>Escalation matrix with full contact details, for the resolution of reported issues during contract period.</td><td></td><td></td><td></td></tr>
<tr><td>12.</td><td>The bidder should be either registered Indian under Indian Company Act 1956 or reputed foreign firm with experience of supply and maintenance of oceanographic instruments.</td><td></td><td></td><td></td></tr>
<tr><td>13.</td><td>A bidding firm may be a corporation/company or consortium of companies/corporations. Consortium shall mean more than one company with complementing skills joining together to undertake the scope of the work defined.</td><td></td><td></td><td></td></tr>
<tr><td>14.</td><td>Bidder self-declaration / Eligibility declaration as per Annexure –I</td><td></td><td></td><td></td></tr>
<tr><td>15.</td><td>Manufacturer Authorization Form (MAF) from OEM with specific reference to this tender is to be attached). Annexure - II</td><td></td><td></td><td></td></tr>
<tr><td>16.</td><td>Declaration by Agents/Associates of Foreign Principal as per Annexure - V</td><td></td><td></td><td></td></tr>
<tr><td>17.</td><td>Pre-Contract Integrity Pact on company letter head with Auhorized Signatures and Stamp on all pages as per Annexure VI</td><td></td><td></td><td></td></tr>
<tr><td>18.</td><td>In case of consortium, Compliance to all the terms in sl no. ix under section 5 of Eligibility Criteria</td><td></td><td></td><td></td></tr>
<tr><td>19.</td><td>Start ups: NIL</td><td></td><td></td><td></td></tr>
<tr><td colspan="5">Technical</td></tr>
<tr><td>20.</td><td>Does the proposed Long-Endurance Autonomous Underwater Glider comply with all technical specifications prescribed in this tender?</td><td></td><td></td><td></td></tr>
</table>

21.	Does the offered system comply with all general, functional, operational, and performance requirements specified in this tender?			
22.	Is the proposed glider a buoyancy-driven autonomous underwater vehicle suitable for long-duration oceanographic observations?			
23.	Does the offered glider have a minimum operational depth rating of 1000 m?			
24.	Does the glider meet the specified minimum mission endurance requirement with all mandatory sensors installed and operational?			
25.	Does the offered glider meet the specified minimum operational range requirement with all mandatory sensors installed and operational?			
26.	Is the glider equipped with a high-capacity lithium battery system and Battery Management System (BMS) suitable for long-endurance missions?			
27.	Is the glider equipped with an integrated hybrid thruster/propulsion system for improved transit efficiency, maneuverability, and operation in high-current environments?			
28.	Is the glider capable of autonomous mission execution based on predefined waypoints, heading control, and adaptive mission plans?			
29.	Can the glider receive updated mission commands and operational parameters remotely through satellite communication after deployment?			
30.	Does the communication system support satellite telemetry (Iridium/Starlink or equivalent) for command, control, remote piloting, and data transmission?			
31.	Is a secondary emergency telemetry and positioning system (Argos PTT or equivalent) provided?			
32.	Does the system include RF communication modem/equipment for short-range operations and recovery support?			
33.	Is the glider supplied with CTD, Dissolved Oxygen, and Bio-optical sensors (Chlorophyll-a, CDOM, Turbidity and Optical Backscatter) integrated with the platform?			
34.	Are all supplied scientific sensors compliant with the specified measurement range, accuracy, resolution, and operational depth requirements?			
35.	Is the glider equipped with an integrated altimeter, recovery beacon/strobe, leak detection system, bottom avoidance capability, and emergency recovery features?			
36.	Does the system provide automatic mission-abort and emergency surfacing functionality under predefined fault and safety conditions?			
37.	Is sufficient onboard memory available to store engineering and scientific data for the full mission duration?			
38.	Is mission planning, piloting, fleet management, diagnostics, simulation, data processing, and data visualization software supplied with the required licenses?			
39.	Does the bidder provide primary and backup server infrastructure/software for fleet management, remote piloting, and data download as specified in the tender?			
40.	Is the glider supplied factory assembled, calibrated, tested, ballasted, and ready for deployment?			
41.	Are field laptop/Toughbook, deployment and recovery accessories, communication equipment, toolkits, and standard accessories included in the scope of supply?			
42.	Are shipping/storage containers, transport cart/trolley, spare parts, battery chargers, integration accessories, and recommended spares included in the supply?			
43.	Does the bidder provide calibration certificates, operation manuals, maintenance manuals, software documentation, warranty documents, and complete technical documentation for the supplied system?			
44.	Does the bidder agree to conduct Sea trials in Indian waters to demonstrate system performance and sensor functionality?			

45.	Does the bidder provide a comprehensive one (1) year warranty covering the glider, sensors, communication equipment, batteries, and associated accessories?			
46.	Does the bidder provide one-time calibration, servicing, refurbishment, and repair support during the warranty period as specified in the tender?			
47.	Is OEM technical support available for ballasting, deployment, recovery, troubleshooting, and operational missions during the warranty and AMC periods?			
48.	Does the bidder undertake to provide post-warranty Annual Maintenance Contract (AMC), sensor calibration, battery servicing, refurbishment, and spare support as specified?			
49.	Does the bidder guarantee the availability of spare parts, batteries, software support, and technical assistance for the period specified in the tender?			
50.	Does the bidder provide comprehensive user training covering mission planning, piloting, deployment, recovery, ballasting, maintenance, troubleshooting, and data processing?			
51.	Does the bidder comply with all statutory, export-control, delivery, confidentiality, data security, and intellectual property requirements specified in this tender?			
52.	Has the bidder submitted the latest OEM technical brochure, product datasheet, user manuals, technical specifications, and supporting technical documentation demonstrating compliance with all tender requirements?			

Bidders should fill and submit the technical compliance sheet with authorized signatory along with supporting documents along with Techno-Commercial bid. Offers received without the compliance sheet will be summarily rejected.

Part –II: Commercial Bid (un-priced bid)

(Amount in INR/USD/EURO/JPY)

Sl. No.	Particulars	Qty.	Please confirm whether prices are Quoted in Commercial Bid or not. (Yes / No) Please do not mention/quote prices here.
1.	Long-Endurance Autonomous Underwater Glider (1000 m Depth Rated) Package comprising a complete autonomous glider system capable of sustained ocean observations with a typical operational endurance of 1.5 to 2 years. The package shall include lithium primary battery packs for extended-duration missions, shipping and transport accessories, deployment/recovery accessories, tool kit, consumables kit, ballasting kit, spare hardware kit, and communication systems for offshore and shore-based operations. The scientific payload shall include CTD (unpumped), thruster-assisted propulsion system, altimeter, integrated strobe, dissolved oxygen sensor, turbidity sensor, fluorescence/backscatter sensor (FLBBCD), PAR sensor, and associated onboard electronics. The package shall also include mission management and data reception system (Dock server or equivalent) at INCOIS, field laptop(marine grade), onsite training in India/OEM premises covering glider operations, mission planning, data processing and maintenance, and comprehensive technical support during the warranty period, including remote support for deployments, recoveries, troubleshooting, and operational missions. The system shall be suitable for long-duration physical and biogeochemical observations in the Indian Ocean and adjoining regions.	1 No.	

2.	Lithium Primary Battery Pack (Optional Add-on Spare): One additional OEM-approved high-capacity lithium primary battery set, complete with all required interfaces and integration hardware, compatible with the supplied glider for extended mission endurance and future replacement requirements	1 No	
3.	Packing, Freight, Insurance and Delivery to INCOIS, Hyderabad (CIP Basis)	1 Lot	
Optional Items: Placement of orders, as and when required, shall be at the sole discretion of the Director, INCOIS. The rate for the optional components will also be considered for evaluation			
4.	Non-Pumped CTD Sensor,1000 dbar	1 No	
5.	Optical Dissolved Oxygen Sensor dbar	1 No	
6.	Bio-optical (CDOM/Chlorophyll/Backscatter) Sensor dbar	1 No	
7.	Turbidity Sensors dbar	1 No	
8.	Glider Dolly Assembly For Ease of Transport and operations (included in base package) dbar	1 set	
9.	Start-up Tool Kit and Ballasting Accessories, dbar	1 set	
10.	One-Year Recommended Spares Kit dbar	1 set	
11.	Annual Maintenance Contract/ Service – 1st Year (After satisfactory completion of 1Y standard warranty)	1 YEAR	
12.	Annual Maintenance Contract/ Service – 2nd Year (After satisfactory completion of 1st Y AMC)	1 YEAR	
13.	Annual Maintenance Contract/ Service – 3rd Year (After satisfactory completion of 2nd Y AMC)	1 YEAR	
14.	Annual Maintenance Contract/ Service – 4th Year (After satisfactory completion of 3rd Y AMC)	1 YEAR	

12. Technical Evaluation Criteria:

The following elements will be the primary considerations in evaluating all submitted proposals and in the selection of a vendor or vendors:

- Completeness of the Proposal
- Financial Status of the Firm
- Track Record of similar projects executed
- Technical Compliance of the Products Quoted
- Price & Acceptance to Payment Terms
  - The purpose of two bid systems (technical and commercial) is to evaluate all the firms on technical basis with reference to the tendered specifications, performance of similar service rendered elsewhere and obtaining users views with reference to the earlier services. This will enable the technical committee to arrive at a fair recommendation in the interest of the organization.
  - In the event of seeking any clarification from various bidders by INCOIS, the bidders are required to furnish only technical clarifications that are asked for. No amendment to commercial bid will be entertained at that stage. Further, during this process, if any bidder indicates the price during the clarification, such bids also will not be considered for further evaluation.
  - Technical bids will be opened on due date.
  - The bids submitted will be examined vis-a-vis the tendered specifications and evaluation is made accordingly.
  - Bids complete in all respects will qualify for further evaluation.
  - The Bidders, whose accuracies of the equipment is acceptable to the committee; those bids will only be considered as the technically qualified bids.
  - After completion of technical evaluation, the commercial bid of the technically qualified bidders will be opened through e-Portal.

13. Commercial Evaluation Criteria

- Generally the contract is awarded to the technically qualified eligible bidder whose bid has been determined as the lowest evaluated bid.

- The exchange rate applied for conversion of foreign currency to INR, will be the State Bank of India (SBI) Bill Currency Selling Exchange Rate prevailing on the deadline date of the bid submission. This procedure is in strict compliance with Section 07, Point 7.5.2 (1) of the Manual for Procurement of Goods issued by the Ministry of Finance, Government of India.
- Notwithstanding anything stated above, INCOIS reserves the right to assess Bidder's capability and capacity to perform the contract. Should circumstances warrant such an assessment in the overall interest of the organization, INCOIS reserves the right to reject any or all tenders/ bids at any time prior to award of contract, without assigning reasons thereof, and without thereby incurring any liability to the affected Bidder or Bidders.
- If the order is to be placed on foreign firm, Price quoted should be on INCOIS term CIP, Hyderabad, India. The firm has to ship the goods with the insurance coverage of 110% of invoice value from the warehouse of origin to the warehouse of INCOIS, Hyderabad, India.
- The un-satisfactory performance / delay in services during warranty period may lead to forfeiture of balance warranty amount, which is at the discretion of Director, INCOIS after ascertaining the circumstances.

Foreign bidders should give quote/price on the INCO term of CIP, Hyderabad, India basis

14. General Terms and Conditions:

Sl No.	Details
1.	Validity Period: Bids/Offers shall have the validity period of 180 days from the tender closing date. Optional items validity upto 5 years from the date of placement of order
2.	The bidder should specifically/particularly state GST if any applicable as extra and the rate at which the same is chargeable, failing which, the prices quoted will be deemed to be inclusive of such levies. If a particular bidder is not registered under the GST Act, the prices quoted by him will be treated as net and inclusive of all taxes and statutory levies and that any future claims made by him for reimbursement of those levies on account of retrospective registration under the GST Act will under no circumstances be entertained by the INCOIS and that liability for payment of these levies will be wholly and exclusively that of the bidder quoting against our bid
3.	**Earnest Money Deposit (EMD)**: Bid Security of Rs. 27,00,000/- (Rupees Twenty Seven Lakhs only) or USD 28,500.00 (USD twenty eight thousand five hundred only) has to be submitted as per the following form/ options: 1. Demand Draft 2. Insurance Security Bond 3. e-Bank Guarantee 4. Fixed Deposit in favor of Director, INCOIS payable at Hyderabad with validity for a period of 45 days beyond the bid validity period. 5. Bank Guarantee format for Bid Security Annexure-III 6. Online payment through NEFT/RTGS as per Bank details given below: foreign bank guarantees needs confirmation by an Indian nationalized bank **Name of the Bank: SBI, HAL Campus** **Branch: HAL Campus** **Account Name: Director, INCOIS** **Account No.10442322840** **IFSC Code: SBIN0001676** The scanned copy of the same is to be uploaded to Portal while submitting the bid. Bank Guarantee should be sent by the issuing banker directly to the office of INCOIS, Hyderabad. The original DDs / Financial instruments if any should reach to INCOIS within 5 working days of Bid opening, failing which the bid may treated as incomplete & may lead to rejection of the bid by buyer without making any reference to the bidder.

	The Bidder shall submit the Earnest Money Deposit (EMD) in full as specified in this tender document. All bank charges, transaction fees, currency conversion fees, or any other incidental expenses incurred during the transfer of the EMD shall be borne solely by the Bidder. The net Amount received in the buyers designated bank account must match the exact EMD amount required. Any bid where the EMD received is short or deficient due to bank deductions shall be rejected as non-responsive. Vendors registered with Ministry of Micro and Small Enterprises (MSE) /National Small Scale Industries Corporation (NSIC) and *Startups recognized by DPIIT* are exempted from payment of EMD only **if the vendor is manufacturing and supplying the tendered products for this particular NIT.** A copy of valid registration certificate should be submitted
4.	**Delivery Schedule:** Within 09 months from the date of acceptance to the Contract/Purchase Order at Hyderabad, India.
5.	**Acceptance of the order:** The Successful bidder shall formally accept the Purchase order within 15 days from the date of issue of the PO/Order. If the acceptance communication is not received within 15 days, then PO would be deemed to have been as accepted and binding on the successful bidder.
6.	**Payment terms:** **A. Material Component** **For domestic tender:** 90% of the total contract value will be released within 30 days upon successful delivery, commissioning, data validation and acceptance of material at INCOIS, Hyderabad along with original Ink signed commercial invoice, applicable Test Certificate, Pre-shipment inspection/Q.C. passed certificate, Calibration Certificates and warranty undertaking. 10% shall be released upon successful completion of warranty period, or against submission of an equivalent Performance Bank Guarantee (PBG)/Bank Guarantee valid for a period of 14 months. **For International Vendor:** 90% of the contract value shall be released through Usance Letter of Credit against submission of Proforma Invoice, Order Acceptance, LC guidelines and other supporting documents. The balance 10% shall be released through wire transfer upon successful completion of warranty period, or against submission of an equivalent Performance Bank Guarantee (PBG)/Bank Guarantee valid for a period of 14 months. All bank charges outside India shall be borne by the supplier, while bank charges within India shall be borne by the purchaser.*Net payment will be released after statutory deductions.* **Service Component AMC (Both Indian and Foreign Firms)** 100% of payment for each completed 12 months/1year AMC will be paid through wire transfer on pro rata basis, against successful completion of services (on need basis only), upon submission of invoice, service reports, log reports, calibration reports etc. after the satisfactory completion/ acceptance of services. *Net payment will be released after statutory deductions. No advance payment will be allowed and no other payment terms will be considered.*
7.	**Warranty clause: one year standard warranty as** per section 03, table -1 , point no. 22 of the above.
8.	**Security Deposit:** Successful Bidder should submit Security Deposit 3% of the total material contract value valid for 12 months plus 60 days, with in 15 days of acceptance of the contract per format in (Annexure –IV) in the following form/ options:

	• Demand Draft • Insurance Security Bond • e-Bank Guarantee • Fixed Deposit Receipt in favor of Director, INCOIS payable at Hyderabad • Online payment through NEFT/RTGS as per Bank details given below: **Name of the Bank:** SBI, HAL Campus **Branch:** HAL Campus **Account Name**: Director, INCOIS **Account No.**10442322840 **IFSC Code:** SBIN0001676 Same will be returned upon delivery and acceptance of the material **Security Deposit is liable to be invoked in the event of** • Non-execution contract during validity period of the contract • If the service of the successful bidder is found to be unsatisfactory and fails to adhere to our bid terms and conditions • Any unilateral revision/decision made by the successful bidder during the validity period of the contract.
9.	**Performance Guarantee**: In case of placement of order for AMC, Successful Bidder should submit Performance Bank Guarantee 3% of the total contract value valid for contract period plus 60 days, with in 15 days of acceptance of the contract per format in (Annexure –IV) in the following form/ options: • Demand Draft • Insurance Security Bond • e-Bank Guarantee • Fixed Deposit Receipt in favor of Director, INCOIS payable at Hyderabad • Online payment through NEFT/RTGS as per Bank details given below: **Name of the Bank:** SBI, HAL Campus **Branch:** HAL Campus **Account Name**: Director, INCOIS **Account No.**10442322840 **IFSC Code:** SBIN0001676 **Performance Guarantee is liable to be invoked in the event of** • Non-execution contract during validity period of the contract • If the service of the successful bidder is found to be unsatisfactory and fails to adhere to our bid terms and conditions • Any unilateral revision/decision made by the successful bidder during the validity period of the contract.
10.	At the time of award of AMC (Optional) Successful bidder has to submit the Service Level Agreement in prescribed format on Indian non-judicial stamp paper worth Rs. 200/- duly signed by authorized signatory within 21 days of the acceptance of the order
11.	Any bidder from a country which shares a land border with India shall be eligible to bid in this tender only if the bidder is registered with the Competent Authority, i.e. the Registration Committee constituted by the Department for Promotion of Industry and Internal Trade (DPIIT), in terms of Department of Expenditure O.M. No. F.7/10/2021-PPD dated 23.02.2023 read with O.M. F.No. 6/18/2019-PPD dated 23.07.2020 and the amendments thereto. The bidder shall submit a certificate to this effect in the bid. If the certificate is found false, this would be a ground for immediate termination and further legal action in accordance with law.
12.	**Liquidated Damages Clause**: In case the supply/delivery/services is delayed and delay is attributed to the Successful Bidder or is not as per our specifications and in the event of breach of any of the terms and conditions mentioned in the Purchase Order, INCOIS shall have the right.

	a) To recover at the rate of 0.5% per week for the value equivalent to undelivered material / services against the delay in execution of the order or part thereof subject to a maximum of 10% of the services/material not executed/delivered. b) To purchase elsewhere, after due notice to the Bidder Inc., on the account and at the risk of the defaulting supplier for the stores/services not supplied or others of a similar description without cancelling the work order in respect of the job not yet due for supply or c) To cancel the order or a portion thereof and if so desired to purchase the stores / services at the risk and cost of the defaulting supplier and also. d) To extend the period of delivery with or without penalty shall not be more than agreed liquidated damages referred to in clause (a) above, To forfeit the security deposit full or in part at the discretion of Director, INCOIS.
13.	***Force Majeure Clause:*** A Force Majeure (FM) means extraordinary events or circumstances beyond human control, such as an event described as an act of God (like a natural calamity) or events such as a war, strike, riots, crimes (but not including negligence or wrong-doing, predictable/seasonal rain and any other events specifically excluded in the clause). An FM clause in the contract frees both parties from contractual liability and obligation when prevented by such events from fulfilling their obligations under the contract. An FM clause does not entirely excuse a party's non-performance but only suspends it for the duration of the FM. The firm must give notice of FM within a reasonable time as the conditions permit (not later than 14 days after its occurrence), and it cannot be claimed ex-post facto. There may be an FM situation affecting the purchase organisation only. In such a situation, the purchase organisation is to communicate with the supplier along similar lines as above for further necessary action. If the performance in whole or in part or any obligation under this contract is prevented or delayed by any reason of FM for a period exceeding 90 (ninety) days, either party may, at its option, seek to terminate the contract without any financial repercussion on either side. Notwithstanding the punitive provisions contained in the contract for delay or breach of contract, the supplier would not be liable for imposition of any such sanction so long as the delay and/or failure of the supplier in fulfilling its obligations under the contract is the result of an event covered in the FM clause.
14.	Preference to Make In India: Nil
15.	Price bid is to be submitted on-line in enclosed price bid format only. Price bids submitted in any other formats will be summarily rejected.
16.	**The Pre-Contract Integrity Pact** format on firms letter head duly signed and stamped by the authorized signatory are to enclosed as per **Annexure- VI** has to be uploaded by all the participating bidders as pre-qualification along with technical bid. However, the successful bidder has to submit physical signed Integrity pact at the time of award of Contract as per Annexure VI on **a)** On Rs. 200/- Indian non-judicial stamp paper in case of Indian Agents to a Foreign Company. **b)** On Company's Letter Head in case of Direct Foreign Bidder. Before award of the contract. The integrity pact will be monitored by IEMS's Constituted by Ministry of Earth Sciences (MoES) i. Ms. Arti Bhatnagar, IDAS (Retd.,) S6/4, Fourth Floor, DLF Phase III Sirus Road, Gurugram, Haryana – 122010 Email: msarti@rediffmail.com ii. Sh. Upamanyu Basu, IRS (IT) (Retd.) Flat no. 2568 (3rd floor), School Lane, Sector D, Pocke 2, Vasant Kunj New Delhi 110 070 Email: upamanyubasu@gmail.com
17.	**Termination for default**: Where the Contractor commits a material breach – including a repeated breach after a Performance Improvement Notice INCOIS may, after issuing 15

	(fifteen) days' written notice to cure and the Contractor having failed to cure within that period, terminate the contract in whole or in part and forfeit the Performance Guarantee in full. INCOIS may additionally get the balance work executed at the Contractor's risk and cost and recover the excess expenditure from any sum due to the Contractor or from the Performance Guarantee. INCOIS may also terminate the contract for convenience on 90 (ninety) days' written notice, in which case the Contractor is paid for services satisfactorily rendered up to the date of termination and the Performance Guarantee is released, with no further claim on either side. Termination does not prejudice any accrued right or remedy of either party.
18.	a)Any dispute or difference arising out of or in connection with this contract shall first be settled amicably by discussion between INCOIS and Contractor, within 30 days of a written dispute notice by either party. (b) Failing amicable settlement, the dispute shall be referred to a Dispute Resolution Committee comprising representatives of INCOIS and contractor, chaired by an officer nominated by the Director, INCOIS, which shall Endeavour to resolve the matter within 30 days of its constitution. (c) Failing resolution under (b), the parties may by mutual written consent refer the dispute to mediation under the Mediation Act, 2023. (d) Arbitration shall not be a method of dispute resolution under this contract. Disputes not resolved through (a) to (c) shall be adjudicated by the courts at Hyderabad, Telangana, which alone shall have jurisdiction. This contract is subject to the laws of India alone.

15. **Technical Clarifications:** If firms require clarifications on certain points in the document, they can be submitted through GeM as per timelines. Note: Firms may submit a combined/consolidated query only once and no subsequent clarifications can be entertained. Queries should be forwarded through GEM only.

16. **Pre-bid Conference:** INCOIS has made every effort to bring out the requirements to facilitate the Firms to make their proposals. However, keeping in view that Firms may have clarifications on certain points in the Document before submitting the Proposal, a Pre-bid meeting will be held at INCOIS, Hyderabad on November 10, 2026 at 11:00 hrs. During the pre-bid meeting, a brief presentation will be done by INCOIS on the bid requirements. The firms should submit authorisation for Attending Pre bid Conference as per Annexure VII. The firms also are required to make a detailed presentation of their technical proposals (Company Profile, Proposed Products, Implementation Plan, etc.) if required. It is desired that the firm also demonstrate the features of the products that they have quoted. All the clarifications will be consolidated and shared to the vendors after the pre-bid meet and addendum/corrigendum will be added in the tender column of INCOIS website (if required only).

17. **Contact details:**

Dr N Suresh Kumar
Scientist
040-23886060
sureshkumar@incois.gov.in

Shri V Subrahmanyam
Purchase Officer,
040-2388 6022 / 2388 6055
manyam@incois.gov.in &
rvgiridhar@incois.gov.in

Declaration:

I _____, years and residing at _____, son/daughter of _____, aged _____ years, State and Sole Proprietor / Managing Partner / Director of _____, after having carefully studied the GeM Bid No. _____ dated _____, floated by the Institute, hereby undertake that I agree to and shall abide by the terms prescribed in the said tender document for "Supply of Long Endurance Autonomous Underwater Glider along with one-year standard warranty and four years AMC (2nd, 3rd, 4th & 5th Year-Optional) at INCOIS, Hyderabad"

Signature of the Tenderer/ Authorised Signatory & date

Name OFFICE SEAL, Address

Note: The bidder/tenderer has to sign & stamp on all pages of tender document and upload the same

Annexure -I

Eligibility Declarations

(To be submitted as part of Technical bid)
(On Company Letter-head)
(Along with supporting documents)
Ref: Your Tender Document No. INCOIS: PUR:36/2026; Tender Title: **Supply of Long Endurance Autonomous Underwater Glider along with one-year standard warranty and four years AMC (2nd, 3rd, 4th & 5th Year) at INCOIS, Hyderabad**

Bidder's Name_____
[Address and Contact Details]
Bidder's Reference No._____ Date.....
Note: The list below is indicative only. You may attach more documents as required to confirm your eligibility criteria.]

Eligibility Declarations

(Please tick appropriate boxes or cross out any declaration not applicable to the bidder)
We hereby confirm that we comply with all the stipulations of tender document and declare as under and shall provide evidence of our continued eligibility to the Procuring Entity as may be requested:
Legal Entity of Bidder:_____
Bidder/ Agent Status: _____

We solemnly declare that we (including our affiliates or subsidiaries or constituents):

(a) are not insolvent, in receivership, bankrupt or being wound up, not have our affairs administered by a court or a judicial officer, not have our business activities suspended and are not the subject of legal proceedings for any of these reasons;
(b) (including our Contractors/ subcontractors for any part of the contract):
    i) Do not stand declared ineligible/ blacklisted/ banned/ debarred by the Procuring Organisation or its Ministry/ Department from participation in its Tender Processes; and/ or
    ii) Are not convicted (within three years preceding the last date of bid submission) or stand declared ineligible/ suspended/ blacklisted/ banned/ debarred by appropriate agencies of Government of India from participation in Tender Processes of all of its entities, for offences mentioned in Tender Document in this regard. We have neither changed our name nor created a new "Allied Firm", consequent to the above disqualifications.
(c) Do not have any association (as bidder/ partner/ Director/ employee in any capacity) with such retired public official or near relations of such officials of Procuring Entity, as counter-indicated, in the Tender Document.
(d) We certify that we fulfil any additional eligibility Criteria mentioned prescribed in Tender Document.

(e) We have no conflict of interest, which substantially affects fair competition. The prices quoted are competitive and without adopting any unfair/ unethical/ anti-competitive means. No attempt has been made or shall be made by us to induce any other bidder to submit or not to submit an offer to restrict competition.

Restrictions on procurement from bidders from a country or countries, or a class of countries under Rule 144 (xi) of the General Financial Rules 2017:

"We have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India and on sub-contracting to contractors from such countries, and solemnly certify that we fulfil all requirements in this regard and are eligible to be considered. We certify that:

we are not from such a country or, if from such a country, we are registered with the Competent Authority (copy enclosed). and;
we shall not subcontract any work to a contractor from such countries unless such contractor is registered with the Competent Authority.
MSME Status:

Having read and understood the Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012 (as amended and revised till date), and solemnly declare the following:

a) We are - Micro/ Small/ Medium Enterprise/ SSI/ Govt. Deptt. /PSU/ Others:.....

b) We attach herewith, Udhyam Registration Certificate with the Udhyam Registration Number as proof of our being MSE registered on the Udhyam Registration Portal. The certificate is the latest up to the deadline for submission of the bid.

c) Whether Proprietor/ Partner belongs to SC/ ST or Women category. (Please specify names and percentage of shares held by SC/ ST Partners):.....

Start-up Status

we confirm that we are/ are not a Start-up entity as per the definition of the Department of Promotion of Industrial and Internal Trade – DPIIT.

Make in India Status:

Having read and understood the Public Procurement (Preference to Make in India PPP - MII) Order, 2017 (as amended and revised till date) and related notifications from the relevant Nodal Ministry/ Department, and solemnly declare the following:

a) **Self-Certification for the category of suppliers:**

(Provide a certificate from statutory auditors/ cost accountant in case of Tenders above Rs 10 Crore for Class-I or Class-II Local Suppliers).Details of local content and location(s) at which value addition is made are as follows:

Local Content and %age

Location(s) of value addition

Therefore, we certify that we qualify for the following category of the supplier (tick the appropriate category):

☐ Class-I Local Supplier/

☐ Class-II Local Supplier/

☐ Non-Local Supplier.

b) **We also declare that.**

☐ There is no country whose bidders have been notified as ineligible on a reciprocal basis under this order for the offered Services, or

☐ We do not belong to any Country whose bidders are notified as ineligible on a reciprocal basis under this order for the offered Services.

Penalties for false or misleading declarations:

We hereby confirm that the particulars given above are factually correct and nothing is concealed and undertake to advise any future changes to the above details. We understand that any wrong or misleading self-declaration would violate the Code of Integrity and attract penalties as mentioned in this Tender Document.

.....

(Signature with date)

.....

(Name and designation)

Duly authorized to sign bid for and on behalf of

.....

.....

[name & address of Bidder and seal of company]

Annexure -II

OEM's Authorization Format

(On Company Letter Head)
(To be submitted as part of Technical bid)
OEM's Name_____
[Address and Contact Details]
OEM's Reference No._____ Date.....

The Director
Indian National Center for Ocean Indormation Services (INCOIS)
Pragathi Nagar -Hyderabad - 500090

Dear Sirs,
Ref. Your Tender Document No. 36/2026 Tender Title: **Supply of Long Endurance Autonomous Underwater Glider along with one-year standard warranty and four years AMC (2nd, 3rd, 4th & 5th Year) at INCOIS, Hyderabad.**

We, ----------, are proven and reputable manufacturers of the Tendered Goods. We have factories at----------. We hereby authorise Messrs----------(*name and address of the authorised dealer)* to submit a bid, process the same further and enter into a contract with you against above referred Tender Process for the supply of above Goods manufactured by us. Their registration number with us is ....., dated/ since.....
We further confirm that no Contractor or firm or individual other than Messrs. ..... (*name and address of the above-authorised dealer*) is authorized for this purpose.
As principals, we commit ourselves to extend our full support for warranty obligations, as applicable as per the Tender Document, for the Goods and incidental Works/ Services offered for supply by the above firm against this Tender Document.
Our details are as under:
Name of the Company:.....
Complete Postal Address: .....
Pin code/ ZIP code: .....
Telephone nos. (with country/ area codes): .....
Fax No.: (with country/ area codes): .....
Mobile Nos.: (with country/ area codes): .....
Contact persons/ Designation: .....
Email IDs: .....
We enclose herewith, as appropriate, *our ---------- (Bye-Laws/ Registration Certificate/ Memorandum of Association/ Partnership Agreement/ Power of Attorney/ Board Resolution*)

Yours faithfully,
.....
[signature with date, name, and designation]
for and on behalf of Messrs.....
[name & address of the OEM and seal of company]
DA: As above

ANNEXURE-III

Bank Guarantee Format for Bid Security

Whereas……..[1] (hereinafter called "the Bidder") has submitted its bid dated……..(date of submission of bid) for the supply of ……..(being the provision of Supply and Installation Setup for **Supply of Long Endurance Autonomous Underwater Glider along with one-year standard warranty and four years AMC (2nd, 3rd, 4th & 5th Year) at INCOIS, Hyderabad.** under tender No. INCOIS: PUR 36/2026)(herein after called "the Bid").

KNOW ALL PEOPLE by these presents that WE ……..(name of bank) of ……..(name of country), having our registered office at ……..(address of bank) (hereinafter called "the Bank"), are bound unto……(name of Purchaser) (hereinafter called "the Purchaser") inthe sum of _____for which payment well and truly to be made to the said Purchaser, the Bank binds itself, its successors, and assigns by these presents. Sealed with the Common Seal of the said Bank this_____day of_20_____.

THE CONDITIONS of this obligation are:

1. If the Bidder Withdraws its Bid during the period of bid validity specified by the Bidder on the Bid Form; or

2. If the Bidder, having been notified of the acceptance of its bid by the Purchaser during the period of bid validity:

(a) fails or refuses to execute the Contract Form if required; or

(b) fails or refuses to furnish the performance security, in accordance with the instruction to Bidders.
We undertake to pay the Purchaser up to the above amount up on receipt of its first written demand, without the Purchaser having to substantiate its demand, provided that in its demand the Purchaser will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This Guarantee will remain in force up to and including 45 days after the period of bid validity, i.e., up to…… And any demand in respect thereof should reach the bank not later than this date.

(Signature of the Bank)

Name of the Bidder

ANNEXURE-IV

Bank Guarantee Format for Performance Security

To

The Director
Indian National Centre for Ocean Information Services (INCOIS)
Ocean Valley, Pragathi Nagar (BO), Nizampet (SO)
Pragathi Nagar
Hyderabad-500 090

Whereas..... (name and address of the contractor) (hereinafter called "the contractor") has undertaken, in pursuance of contract no ..... date..... to ..... (Description of Services) (hereinafter called "the contract").
And whereas you have stipulated it in the said contract that the contractor shall furnish you with a bank guarantee by a Commercial bank for the sum specified therein as security for compliance with its obligations as per the contract.
And, whereas we have agreed to give the contractor such a bank guarantee.
Now Therefore we hereby affirm that we are guarantors and responsible to you, on behalf of the contractor, up to a total of .....(amount of the guarantee in words and figures), and we undertake to pay you, upon your first written demand declaring the contractor to be in default under the contract and without cavil or argument, any sum or sums within the limits of (amount of guarantee) as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.
We hereby waive the necessity of your demanding the said debt from the contractor before presenting us with demand. We further agree that no change or addition to or other modification of the terms of the contract to be performed there under or of any of the contract documents which may be made between you and the contractor shall in any way release us from any liability under this guarantee, and we hereby waive notice of any such change, addition, or modification.

This guarantee shall be valid until the .....day of .....20.....

Our.....branch at.....*(Name & Address of the .....*(branch) is liable to pay the guaranteed amount depending on the filing of a claim and any part thereof under this Bank Guarantee only and only if you serve upon us at our .....* branch a written claim or demand and received by us at our .....* branch on or before Dt..... Otherwise, the bank shall be discharged of all liabilities under this guarantee after that.

(Signature of the authorized officer of the Bank)

.....
.....
Name and designation of the officer
.....
Seal, name & address of the Bank and address of Branch

Annexure-V

Declaration by Agents/ Associates of Foreign Principals
(Required only for Agents/ Associates of Foreign Principals)

(On Company Letter Head)
(Along with supporting documents, if any)
(To be submitted as part of Technical bid)
Agent's Name_____
[Address and Contact Details]
Principal's Reference No._____ Date.....
The Director
INCOIS
Hyderabad
Dear Sirs,
Ref. Your Tender Document No. Tend No.36/2026; Tender Title: **Supply of Long Endurance Autonomous Underwater Glider along with one-year standard warranty and four years AMC (2nd, 3rd, 4th & 5th Year) at INCOIS, Hyderabad.**

We, ..., are a bonafide business as per Indian Laws. We have been retained as agent/ associates by our foreign principals/OEM, Messrs..... (*name and address of the principal*) to associate with them for participation in this Tender Process.

We understand that any failure or non-disclosures, or mis-declarations by us, shall be treated as a violation of the Code of Integrity. Our Bids shall be liable to be rejected as nonresponsive, in addition to other punitive actions by the Procuring Entity as per the Tender Document.

The required details as per ITB-clause 3.5 are as follows.

(a) Name of the Agent/ Associate:.....
(b) Documents regarding ownership pattern: as appropriate – Bye Laws/ Registration Certificate/ Memorandum of Association/ Partnership Agreement/ Power of Attorney/ Board Resolution.
(c) Year of establishment.....
(d) Sister Concerns.....,
(e) Corporate Identity No. (CIN): .....
(f) Aadhar Card of Owner/ CEO/ Partner
(g) PAN number: .....
(h) Complete Postal Address: .....
(i) Pin code/ ZIP code: .....
(j) Telephone nos. (with country/ area codes): .....
(k) Mobile Nos.: (with country/ area codes): .....
(l) Contact persons/ Designation: .....
(m) Email IDs: .....
(n) Type of GST Registration (Registered, Unregistered, Composition, SEZ, RCM etc.): .....
(o) GSTIN number: ..... in Consignor and Consignee States
(p) Registered office from where agency/association services would be mainly provided for GST Purpose: .....
(q) Contact Names, Nos. & email IDs for GST matters (Please mention primary and secondary contacts): .....

Details required from the foreign principal/ OEM are given below.

(a) Name of the Company:.....
(b) Nationality/ Country of operation/ incorporation.....
(c) Status:
- manufacturer or
- agents of manufacturer holding the Letter of Authority of the Principal, specifically authorizing the agent to make an offer in India in response to tender either directly or through the agents/ representatives.

(d) Complete Postal Address: .....
(e) Telephone nos. (with country/ area codes): .....
(f) Mobile Nos.: (with country/ area codes): .....

(g) Contact persons/ Designation: .....
(h) Email IDs: .....

Because of price-sensitive information, agency/ dealership/ any other agreement with foreign principals/ OEM shall be submitted as per ITB-clause 3.5, on-demand, after the Financial bid opening. It shall contain details of payments of all commissions, gratuities, or fees concerning the tender process or execution of the contract that we have paid/ received, or shall pay/ receive, as per the following format:

Name of Recipient	Address	Services to be provided	Amount and Currency

Our principals have authorized us to confirm that the commission/ remuneration, if any, to us under thecontract shall be paid in India, in equivalent Indian Rupees, on satisfactory completion of the Project or supplies of Goods and Spares.

We enclose herewith: as appropriate, our ---------- Bye-Laws/ Registration Certificate/ Memorandum of Association/ Partnership Agreement/ Power of Attorney/ Board Resolution

Yours faithfully,

.....

.....

[signature with date, name, and designation]

for and on behalf of Messrs.....

[name & address of the OEM and seal of company]

Annexure-VI

Pre - Contract Integrity Pact -Format

This Agreement (hereinafter called the Integrity Pact) is made on _____ day of the month of _____2026 **at Hyderabad, India.**

BETWEEN

Indian National Center for Ocean Information Services (INCOIS), Hyderabad, through Director INCOIS represented by Mr V Subrahmanyam Administrative Officer (Purchase), for and on behalf of President of India (hereinafter called the **"The Principal"**, which expression shall mean and include unless the context otherwise requires, his successors in office and assigns) of the First Part

AND

M/ s. _____ (hereinafter called the **"The Bidder/ Contractor"** which expression shall mean and include, unless the context otherwise requires, his successors and permitted assigns) of the Second Part.

PREAMBLE
'The Principal' intends to award, under laid down organizational procedures, contract/ s for **"Supply of Long Endurance Autonomous Underwater Glider along with one-year standard warranty and four years AMC, other items (2nd, 3rd, 4th & 5th Year, Other items-Optional) at INCOIS, Hyderabad"**, 'The Principal' values full compliance with all relevant laws of the land, rules, regulations, economic use of resources and of fairness/ transparency in its relations with its Bidder(s) and/ or Contractor(s). In order to achieve these goals, the Principal shall appoint Independent External Monitors (IEMs) who shall monitor the tender process and the execution of the contract for compliance with the principles mentioned above.

Section 1 - Commitments of the 'The Principal'

(1) 'The Principal' commits itself to take all measures necessary to prevent corruption and to observe the following principles: -
   a. No employee of the Principal, personally or through family members, shall in connection with the tender for, or the execution of a contract, demand, take a promise for or accept, for self or third person, any material or immaterial benefit which the person is not legally entitled to.
   b. The Principal shall, during the tender process, treat all Bidder(s) with equity and reason. The Principal shall in particular, before and during the tender process, provide to all Bidder(s) the same information and shall not provide to any Bidder(s) confidential/ additional information through which the Bidder(s) could obtain an advantage in relation to the tender process or the contract execution.
   c. The Principal shall exclude from the process all known prejudiced persons.

(2) If the Principal obtains information on the conduct of any of its employees, which is a criminal offence under the IPC/ PC Act, or if there be a substantive suspicion in this regard, the Principal shall inform the Chief Vigilance Officer and in addition, can initiate disciplinary actions.

Section 2 - Commitments of the 'Bidder/ Contractor'

(1) The 'Bidder/ Contractor' commit themselves to take all measures necessary to prevent corruption. The 'Bidder/ Contractor' commit themselves to observe the following principles during participation in the tender process and during the contract execution.
   a. The 'Bidder/ Contractor' shall not, directly or through any other person or firm, offer, promise, or give to any of the Principal's employees involved in the tender process or the execution of the contract, or to any third person any material or other benefit which he is not legally entitled to, in order to obtain in exchange any advantage of any kind whatsoever during the tender process or during the execution of the contract.

b. The 'Bidder/ Contractor' shall not enter with other Bidders info any undisclosed agreement or understanding, whether formal or informal. This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the tender process.

c. The 'Bidder/ Contractor' shall not commit any offence under the relevant IPC/ PC Act; further, the 'Bidder/ Contractor' shall not use improperly, for purposes of competition or personal gain, or pass on to others, any information or document provided by the Principal as part of the business relationship, regarding plans, technical proposals, and business details, including information contained or transmitted electronically.
d. The 'Bidder/ Contractor' of foreign origin shall disclose the name and address of the Agents/ representatives in India if any. Similarly, the Bidder/ Contractors of Indian Nationality shall furnish the name and address of the foreign principals, if any. Further details as mentioned in the "Guidelines on Indian Agents of Foreign Suppliers" shall be disclosed by the Bidder/ Contractor. Further, as mentioned in the Guidelines, all the payments made to the Indian agent/ representative have to be in Indian Rupees only. Copy of the "Guidelines on Indian Agents of Foreign Suppliers" is placed in Appendix to this agreement.
e. The 'Bidder/ Contractor' shall, when presenting their bid, disclose any and all payments made, is committed to, or intends to make to agents, brokers, or any other intermediaries in connection with the award of the contract.
f. Bidder/ Contractor who have signed the Integrity Pact shall not approach the Courts while representing the matter to IEMs and shall wait for their decision in the matter.

(2) The 'Bidder/ Contractor' shall not instigate third persons to commit offences outlined above or be an accessory to such offences.

Section 3 - Disqualification from tender process and exclusion from future contracts

If the 'Bidder/ Contractor', before award or during execution, has committed a transgression through a violation of Section 2, above or in any other form such as to put their reliability or credibility in question, the Principal is entitled to disqualify the 'Bidder/ Contractor' from the tender process or take action as per the procedure mentioned in the "Guidelines on Banning of business dealings".

Section 4 - Compensation for Damages

1) If the Principal has disqualified the 'Bidder/ Contractor' from the tender process prior to the award according to Section 3, the Principal is entitled to demand and recover from 'Bidder/ Contractor' the damages equivalent to Earnest Money Deposit/ Bid Security.
2) If the Principal has terminated the contract according to Section 3, or if the Principal is entitled to terminate the contract according to Section 3, the Principal shall be entitled to demand and recover from the contractor liquidated damages of the contract value or the amount equivalent to Performance Bank Guarantee.

Section 5 - Previous transgression

1) Bidder declares that no previous transgressions occurred in the last three years with any other Company in any country conforming to the anti-corruption approach or with any Public Sector Enterprise in India that could justify his exclusion from the tender process.
2) If Bidder makes an incorrect statement on this subject, he can be disqualified from the tender process, or action can be taken as per the procedure mentioned in "Guidelines on Banning of business dealings".

Section 6 - Equal treatment of all Bidders/ Contractors/ Subcontractors

1) In the case of Sub-contracting, the Principal Contractor shall take responsibility for the adoption of the Integrity Pact by the Sub-contractor.
2) The Principal shall enter into agreements with identical conditions as this one with all Bidders and Contractors.
3) The Principal shall disqualify from the tender process all bidders who do not sign this Pact or violate its provisions.

Section 7 - Criminal charges against violating Bidder(s)/ Contractor(s)/ Subcontractor(s)

If the Principal obtains knowledge of the conduct of a Bidder, Contractor or Subcontractor, or of an employee or a representative or an associate of a Bidder, Contractor or Subcontractor which constitutes corruption, or if the Principal has substantive suspicion in this regard, the Principal shall inform the same to the Chief Vigilance Officer.

Section 8 - Independent External Monitor

(1) The Principal appoints a competent and credible Independent External Monitor for this Pact after approval by Central Vigilance Commission. The task of the Monitor is to review independently

and objectively whether and to what extent the parties comply with the obligations under this agreement.

(2) The Monitor is not subject to instructions by the representatives of the parties and performs his functions neutrally and independently. The Monitor would have access to all Contract documents whenever required. It shall be obligatory for him/ her to treat the information and documents of the Bidders/ Contractors as confidential. He/she reports to the Head of the Procuring Organisation.

(3) The Bidder(s)/ Contractor(s) accepts that the Monitor has the right to access without restriction to all Project documentation of the Principal, including that provided by the contractor. The contractor shall also grant the Monitor, upon his request and demonstration of a valid interest, unrestricted and unconditional access to their project documentation. The same is applicable to Sub-contractors.

(4) The Monitor is under contractual obligation to treat the information and documents of the Bidder/ Contractor(s)/ Sub-contractor(s) with confidentiality. The Monitor has also signed declarations on 'Non-Disclosure of Confidential Information' and of 'Absence of Conflict of Interest'. In case of any conflict of interest arising at a later date, the IEM shall inform the Head of the Procuring Organisation and recuse himself/ herself from that case.

(5) The Principal shall provide to the Monitor sufficient information about all meetings among the parties related to the Project provided such meetings could have an impact on the contractual relations between the Principal and the contractor. The parties offer the Monitor the option to participate in such meetings.

(6) As soon as the Monitor notices, or believes to have noticed, a violation of this agreement, he shall so inform the Management of the Principal and request the Management to discontinue or take corrective action, or to take other relevant action. The monitor can, in this regard, submit non-binding recommendations. Beyond this, the Monitor has no right to demand from the parties that they act in a specific manner, refrain from action, or tolerate action.

(7) The Monitor shall submit a written report to the Head of the Procuring Organisation within 8 to 10 weeks from the date of reference or intimation to him by the Principal and, should the occasion arise, submit proposals for correcting problematic situations.

(8) If the Monitor has reported to Head of the Procuring Organisation, a substantiated suspicion of an offence under relevant IPC/ PC Act, and Head of the Procuring Organisation has not, within the reasonable time, taken visible action to proceed against such offence or reported it to the Chief Vigilance Officer, the Monitor may also transmit this information directly to the Central Vigilance Commissioner.

(9) The word 'Monitor' would include both singular and plural.

Section 9 - Pact Duration

This Pact begins when both parties have legally signed it. It expires for the contractor 12 months after the last payment under the contract and for all other Bidders 6 months after the contract has been awarded. Any violation of the same would entail disqualification of the bidders and exclusion from future business dealings.

If any claim is made/ lodged during this time, the same shall be binding and continue to be valid despite the lapse of this pact as specified above unless it is discharged/ determined by the Head of the Procuring Organisation.

Section 10 - Other provisions

1) This agreement is subject to Indian Law. The place of performance and jurisdiction is the Registered Office of the Principal, i.e., Hyderabad
2) Changes and supplements, as well as termination notices, need to be made in writing. Side agreements have not been made.
3) If the contractor is a partnership or a consortium, this agreement must be signed by all partners or consortium members.
4) Should one or several provisions of this agreement turn out to be invalid, the remainder of this agreement remains valid. In this case, the parties shall strive to come to an agreement with their original intentions.
5) Issues like Warranty/ Guarantee etc., shall be outside the purview of IEMs.

(6) In the event of any contradiction between the Integrity Pact and its Appendix, the Clause in the Integrity Pact shall prevail.

For and on behalf of the Principal	For and on behalf of 'Bidder/ Contractor
Indian National Center for Ocean Information Services (INCOIS), Hyderabad	
Witness:	**Witness:**
1.....	**1**.....
2.....	**2**.....

ANNEXURE-VII

Authorization for Attending Pre-bid Conference

(On company letter head duly signed and stamped by the authorized signatory)

Bidder's Name_____
[Address and Contact Details]
Bidder's Reference No._____ Date.....
To
The Director, INCOIS
INCOIS

Ref: Tender Document No. INCOIS: PUR:36/2026; Tender Title: **Supply of Long Endurance Autonomous Underwater Glider along with one-year standard warranty and four years AMC, other items (2nd, 3rd, 4th & 5th Year, Other items-Optional) at INCOIS, Hyderabad**

Subject: Authorization for attending Pre-bid Conference on _____ (date).

Following persons are hereby authorized to attend the Pre-bid Conference for the tender mentioned above on behalf of _____ (Bidder) in order of preference given below.

Sr.	Name	Government Photo ID Type/ Number

Note:
Maximum of two representatives (carrying valid Government photo IDs) shall be permitted to attend the Pre-bid opening. An alternate representative shall be permitted when regular representatives are not able to attend.
Permission to enter the hall where the pre-bid conference is conducted may be refused if authorization as prescribed above is not submitted.

Signatures of bidder
or
Officer authorized to sign the bid.
Documents on behalf of the bidder
[name & address of Bidder and seal of company]