



भारतीय राष्ट्रीय महासागर सूचना सेवा केंद्र
Indian National Centre for Ocean Information Services
 (पृथ्वी विज्ञान मंत्रालय भारत सरकार के अधीन एक स्वायत्त निकाय)
 (An autonomous body under Ministry of Earth Sciences, Govt. of India)
 "ओशियन वैली", प्रगति नगर(बी.ओ.), निज़ामपेट (एस.ओ.), हैदराबाद-500090
 "Ocean Valley", Pragathi Nagar (B.O), Nizampet (S.O), Hyderabad – 500090

संदर्भ: ईकोईस: क्रय: 52/2025
 Ref. INCOIS: PUR: 52/2025

दिनांक: 15.07.2026
 Date: 15.07.2026

eprocure.gov.in/procure/app के माध्यम से निविदा आमंत्रण सूचना
Notice Inviting Tender through eprocure.gov.in/procure/app

भारतीयराष्ट्रीयमहासागरसूचनासेवाकेंद्र, हैदराबाद, पृथ्वीविज्ञानमंत्रालय,भारतसरकारकेअंतर्गतएकस्वायत्तनिकायहै।
 Indian National Centre for Ocean Information Services (INCOIS), Hyderabad is an autonomous body under Ministry of Earth Sciences, Government of India.
 निम्नविवरणोंकेलिएपंजीकृतविक्रेताओंसेनिविदाओं/बोलियोंकोआमंत्रितकियाजाताहै।जीईएमकीएकअधिप्राप्तिहोनेकेनातेबोलियोंकोकेवलईविपणनसरकार (जीईएम) <http://eprocure.gov.in/procure/app> द्वाराऑनलाइनसेहीजमाकियाजाए।एनआईटीकासंक्षिप्तविवरणनीचेदियाजारहाहै।

Tenders/Bids are invited from registered vendors of eprocure.gov.in/procure for the following items. Being a <http://eprocure.gov.in/procure/app>, the bids has to be submitted online through <http://eprocure.gov.in/procure/app> only. The brief details of NIT are appended below:

कार्य का नाम Name of the Work	बोली संदर्भ सं. Bid Reference No.	बोली संख्या एवं दिनांक Bid Number and Date	बोली समाप्ति की तारीख और समय Bid end date and Time	बोली खोलने की तारीख और समय Bid Opening Date and Time
ईकोईस, हैदराबाद में सेमी-रिजिड इन्फ्लेटेबल बोट के लिए 40 HP फोर-स्ट्रोक आउटबोर्ड मोटर (OBM) की सप्लाई और कमीशनिंग, साथ ही OBM के लिए एल्युमीनियम क्रेडल/स्टैंड और ज़रूरी एक्सेसरीज़। Supply and commissioning of 01 No. of 40 HP Four Stroke Out Board Motor (OBM) for semi rigid Inflatable Boat along with Aluminum Cradles/Stands for OBM and necessary accessories at INCOIS Hyderabad	ईकोईस: क्रय: 52/2025 INCOIS: PUR: 52/2025	2026 INCOI 917159_1 Dt. 15.07.2026	12.08.2026 15:00	13.08.2026 15.30

eprocure.gov.in/procure होने के नाते, बोली को eprocure.gov.in/procure यानी, Bids/RAs कॉलम के तहत <http://eprocure.gov.in/procure/app> के माध्यम से ऑनलाइन जमा करना होगा। किसी भी सहायता के लिए, कृपया eprocure.gov.in/procure की हेल्प लाइन से संपर्क करें। निम्नलिखित कर्मियों से भी संपर्क किया जा सकता है: श्री वी.सुब्रमण्यम (ईमेल: manyam@incois.gov.in; फोन नंबर 040 2388 6022)/श्री। संतोष कुमार (ईमेल: santosh.kumar@incois.gov.in)

Being a eprocure.gov.in/procure, the bid has to be submitted online through [the eprocure.gov.in/procure](http://eprocure.gov.in/procure) i.e., <http://eprocure.gov.in/procure/app> under the Bids/RAs column. For any assistance, please contact help line of eprocure.gov.in/procure. The following personnel may also be contacted: Mr. V.Subrahmanyam (email: manyam@incois.gov.in; PhoneNo. 040 2388 6022)/Mr. Santosh Kumar(email: santosh.kumar@incois.gov.in)



(वी.सुब्रमण्यम / V. Subrahmanyam)
 प्रशासनिक अधिकारी (क्रय)/ Administrative Officer (Purchase)
 निविदा आमंत्रण प्राधिकारी, ईकोईस/
 Tender Inviting Authority, INCOIS



Government eProcurement System

eProcurement System Government of India

Tender Details

Date : 15-Jul-2026 12:51 PM

[Print](#)

Basic Details

Organisation Chain	ESSO-INCOIS		
Tender Reference Number	INCOIS PUR 52-2025		
Tender ID	2026_INCOI_917159_1	Withdrawal Allowed	Yes
Tender Type	Global Tenders	Form of contract	Supply
Tender Category	Goods	No. of Covers	2
General Technical Evaluation Allowed	No	ItemWise Technical Evaluation Allowed	No
Payment Mode	Offline	Is Multi Currency Allowed For BOQ	Yes
Is Multi Currency Allowed For Fee	No	Allow Two Stage Bidding	No

Payment Instruments

Offline S.No	Instrument Type
1	Demand Draft
2	R-T-G-S
3	NEFT
4	Bank Guarantee
5	LOC

Cover Details, No. Of Covers - 2

Cover No	Cover	Document Type	Description
1	Fee/PreQual/Technical	.pdf	Supply and commissioning of 01 No. of 40 HP Four Stroke Out Board Motor (OBM) for semi rigid Inflata
2	Finance	.xls	PRICE BID

Tender Fee Details, [Total Fee in ₹ * - 0.00]

Tender Fee in ₹	0.00
Fee Payable To	Nil
Tender Fee Exemption Allowed	No

Fee Payable At Nil

EMD Fee Details

EMD Amount in ₹	16,000	EMD Exemption Allowed	Yes
EMD Fee Type	fixed	EMD Percentage	NA
EMD Payable To	DIRECTOR INCOIS HYDERABAD	EMD Payable At	HYDERABAD

[Click to view modification history](#)

Foreign Currency BOQ Details

S.No	Currency	Conversion rate in ₹
1	US Dollar	96.2
2	European Euro	109.96
3	Japanese yen	0.59

Work /Item(s)

Title	52-2025				
Work Description	Supply and commissioning of 01 No. of 40 HP Four Stroke Out Board Motor (OBM)				
Pre Qualification Details	AS PER TENDER				
Independent External Monitor/Remarks	N A				
Show Tender Value in Public Domain	No				
Tender Value in ₹	8,10,000	Product Category	Vehides/Vehicle Spares	Sub category	OBM

Contract Type	Tender	Bid Validity(Days)	180	Period Of Work(Days)	90
Location	INCOIS HYDERABAD TELANGANA INDIA	Pincode	500090	Pre Bid Meeting Place	NA
Pre Bid Meeting Address	NA	Pre Bid Meeting Date	NA	Bid Opening Place	INCOIS HYDERABAD
Should Allow NDA Tender	No	Allow Preferential Bidder	No		

Critical Dates

Publish Date	15-Jul-2026 03:00 PM	Bid Opening Date	13-Aug-2026 03:30 PM
Document Download / Sale Start Date	15-Jul-2026 03:30 PM	Document Download / Sale End Date	12-Aug-2026 12:51 PM
Clarification Start Date	15-Jul-2026 03:45 PM	Clarification End Date	27-Jul-2026 03:00 PM
Bid Submission Start Date	15-Jul-2026 04:00 PM	Bid Submission End Date	12-Aug-2026 03:00 PM

Tender Documents

NIT Document	S.No	Document Name	Description	Document Size (in KB)	
	1	Tendernotice_1.pdf	Tender Document	823.36	
Work Item Documents	S.No	Document Type	Document Name	Description	Document Size (in KB)
	1	BOQ	BOQ_963846.xls	PRICE BID	337.00

Bid Openers List

S.No	Bid Opener Login Id	Bid Opener Name	Certificate Name
1.	aneesh@incois.gov.in	Aneesh A Lotlikar	ANEESH ANANDRAO LOTLIKER
2.	venu@incois.gov.in	VENUGOPALARAO VANGAPANDU	VANGAPANDU VENU GOPALA RAO
3.	dasariprasad@incois.gov.in	PRASAD DASARI	DASARI PRASAD

GeMARPTS Details

Reason for non availability of GeMARPTS ID	Urgent nature of Procurement
Remarks	GeM Non Availability Report
Document Name	gar.pdf
Document Size (in KB)	57.82

Tender Properties

Auto Tendering Process allowed	No	Show Technical bid status	Yes
Show Finance bid status	Yes	Stage to disclose Bid Details in Public Domain	Technical Bid Opening
BoQ Comparative Chart model	Normal	BoQ Comparative chart decimal places	2
BoQ Comparative Chart Rank Type	L	Form Based BoQ	No

TIA Undertaking

S.No	Undertaking to Order	Tender complying with Order	Reason for non compliance of Order
1	PPP-MII Order 2017	Agree	
2	MSEs Order 2012	Agree	

Tender Inviting Authority

Name	V S MANYAM
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Address	INCOIS, MOES PRAGATHI NAGAR HYDERABAD-90
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<u>Tender Creator Details</u>

Created By	PRASAD DASARI
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Designation	Asst. Manager
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Created Date	13-Jul-2026 05:35 PM
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INCOIS: PUR 52 / 2025

15.07.2026

Global Tender Enquiry for “ Supply and commissioning of 01 No. of 40 HP Four Stroke Out Board Motor (OBM) for semi rigid Inflatable Boat along with Aluminum Cradles/Stands for OBM and necessary accessories at INCOIS, Hyderabad ”

Dear Sirs,

On behalf of Director, INCOIS Global tenders are invited under “Two Bid System” (Part –I Techno Commercial Bid, Part- II Commercial Bid) from reputed Manufacturers/ Authorized Agents for “40 HP Four Stroke Out Board Motor (OBM) for semi rigid Inflatable Boat and Accessories”.

1.	Name of the work	:	Supply and commissioning of 01 No. of 40 HP Four Stroke Out Board Motor (OBM) for semi rigid Inflatable Boat along with necessary accessories at INCOIS, Hyderabad
2.	BID Reference No.	:	INCOIS: PUR: 52/2025 dated 13.07.2026
3.	Earnest Money Deposit (EMD)	:	Rs.16,000/- (Rupees Sixteen thousand only) or USD 160.00 (USD one hundred and sixty only) as per clause 9 of the General Terms and Conditions under section 12.
4.	Last date for seeking clarifications	:	27.07.2026
5.	Due date Bid submission	:	12.08.2026 at 15:00 Hrs
6.	Bid opening date	:	13.08.2026 at 15:30 Hrs

The offers, in the prescribed format, shall be submitted through online at <http://eprocure.gov.in>.

For any assistance, please contact help line of CPP portal.

The following officials may also be contacted

Mr. V. Subrahmanyam (email: manyam@incois.gov.in; Phone No. 040 23886022)/

Mr. Santosh Kumar (email: santosh.kumar@incois.gov.in Phone No. 040-23886056

Postal/ Location Address
Indian National Centre for Ocean Information Services INCOIS, Ministry of Earth Sciences, Govt. of India, Ocean Valley, Pragathi Nagar BO, Nizampet SO, Hyderabad 500 090, Ph.No.040-2388 6000

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1. Introduction

- 1.1 Indian National Center for Ocean Information Services (INCOIS), a unit of Ministry of Earth Sciences, Govt. of India is a premier scientific Institute of the country, functioning on 24X7 basis to provide Ocean data, information and advisory services to society, industry, Government and Scientific community through sustained ocean observation and constant improvement through systematic and focused researching information and Ocean modeling.
- 1.2 INCOIS is located at approximate 3km from Pragathi Nagar at Ocean valley, Pragathi Nagar PO, Nizampet SO, Hyderabad – 500090, near besides ALEAP in 60-acre premises. It had started functioning at its premises w.e.f 2004 after construction of various buildings along with related services were completed and occupied in year 2004.

2. Scope of Work:

The scope includes the supply of one 40 HP four-stroke Outboard Motor along with standard tools and accessories such as a 25-litre fuel tank with hose and connectors, propeller, spark plugs, wrench, water pump kit, fuel filters, and fuses. A custom-fit marine-grade aluminum cradle with detachable wheels shall also be provided. The OBM must be installed and commissioned on the designated boat. It should be CE certified and comply with NMMA or IRS or equivalent standards. A one-year OEM warranty must be included, and the OEM should ensure service support and spare availability in India for at least 10 years. All relevant manuals and certificates must be supplied.

3. Technical Specifications :

Sl. No.	Description	Details
1	Application	The 40 HP four-stroke Outboard Motor (OBM) is intended for use on a 4.3-meter semi-rigid inflatable rescue boat with an aluminum hull, for the recovery and deployment of scientific platforms in ocean or seawater conditions
2	Power	40 HP - Four Stroke

3	Full Throttle RPM Range	5,000-6,000 RPM
4	Displacement	800-900 cc
5	Engine & Fuel	OBM shall be 4-stroke, 3-cylinder in-line gasoline (Petrol) engine with a suitable propeller and provide with a standard fuel tank along with suitable accessories such as Rubber fuel hoses, male & female adaptors.
6	Ignition system	The OBM shall have a microcomputer-programmed ignition system for efficient combustion and performance.
7	Starter System & Gear	Suitable electronic/battery starter and should have forward, neutral & reverse gear shifting arrangements.
8	Wind Force Withstanding Capacity	The OBM shall be capable of operating in maximum Beaufort Force 6 conditions (22–27 knots or 38–49 km/h wind speed).
9	Sea State Endurance	The OBM shall be operable in sea conditions up to a maximum of Sea State 5, with wave heights reaching up to 4 meters
10	Corrosion Protection	Marine-grade, Saltwater Resistant
11	Cooling System	The engine shall be equipped with a water-cooled cooling system incorporating a thermostat for temperature regulation.
12	Trim & Tilt Method	The OBM shall be equipped with a tiller handle for steering and feature a manual trim and tilt mechanism
13	OBM Support	The Outboard Motor (OBM) shall have comprehensive indigenous service and product support available across India.
14	Facility to fit in the semi-rigid inflatable boat	OBM shall be compatible (throttle response throughout its speed range, shaft length, propeller etc.) with a 4.3 m semi-rigid inflatable rescue boat of INCOIS and can be quickly attached to the boat whenever required.
15	Spares & Tool kit	OEM recommended standard spares and tool kits to be provided with each 2 sets.
16	Fuel Tank Capacity	The fuel tank shall have a minimum capacity of 25 liters and be supplied with a rubber fuel hose fitted with male and female connectors/adaptors
17	OBM Cover	Tarpaulin Overall closing cover.
18	OBM Cradle Material	The OBM cradle/stand shall be constructed from marine-grade aluminum for enhanced durability and corrosion resistance in marine environments
19	Cradle Design	The cradle shall be custom designed to securely fit a 40 HP Outboard Motor (OBM)
20	Caster Wheel	Provision of portable/detachable caster wheels compatible with the cradle to facilitate easy handling and mobility.
21	Handling	Forklift compatible with tie-down/lashing points
22	After Sales and Service	The OEM/Supplier shall have adequate infrastructure and facilities within India to provide after-sales service, technical support, and supply of spare parts, including electronic components, for a minimum period of 10 years from the date of delivery of the last equipment of the same model

23	On-board spares (OBS)	Fuel Filter – 06 Nos. / Fuel Line with Priming Valve and Connectors – 03 Nos./ Propeller – 02 Nos. / Spark Plug – 04 Nos./Spark Plug Wrench – 02 No./ Water Pump Repair Kit – 02 Set / Water Pump Impeller – 02 Nos./ Gear Oil Drain Screw Washer – 06 Nos./ Complete Set of System Fuses – 03 Sets
24	Warranty	One Year Standard Warranty
25	AMC (Optional)	The Supplier shall Provide Annual Maintenance Contract (AMC) Support for a period of 03 years for the 40HP Four Stroke Out Board Motor (OBM)

4. List Of Deliverables:

Sl.	Particulars	Qty
1.	40 HP Four Stroke Outboard Motor with tools, accessories and	01
2.	Aluminum Cradles/Stands for OBM	01
3.	AMC (Optional) for 2nd year after completion of 1st year standard warranty (<i>Placement of order for AMC will be at the discretion of INCOIS</i>)	01
4.	AMC (Optional) for 3rd year after completion of 2nd year AMC (<i>Placement of order for AMC will be at the discretion of INCOIS</i>)	01
5.	AMC (Optional) for 4th year after completion of 3rd year AMC (<i>Placement of order for AMC will be at the discretion of INCOIS</i>)	01

5. Warranty Clause:

5.1 Warranty Clause:

- 5.1.1 The supplier shall provide a minimum warranty period of 12 months from the date of delivery and acceptance of the 40 HP outboard motor, including all tools, accessories, and cradle/stands. The warranty shall cover all manufacturing defects, workmanship issues, and performance failures under normal operating conditions.
- 5.1.2 Warranty claims shall not be applicable if the supplier provides valid evidence that the defect or failure is not attributable to manufacturing or design faults, or if it is caused by external factors beyond the supplier's control. Supplier shall not be held responsible under the following circumstances:
- 5.1.3 Force Majeure Clause.
- 5.1.4 Improper Usage or Mishandling: Warranty shall not cover damage resulting from misuse, overloading, unauthorized modifications, or operation beyond the recommended parameters.
- 5.1.5 Third-Party Interference: Any damage caused by third-party actions, including but not limited to collision during transport, crane mishandling, or onboard accidents not related to manufacturing defects, shall be excluded from warranty coverage.

5.1.6 Vandalism or External Damage: Damage due to tampering, theft, vandalism, or interactions with external elements such as fishing nets, floating debris, or other marine hazards shall not be covered under warranty.

5.2 Obligation to Replace or Compensate: If any of the above warranty terms are not fulfilled, the supplier shall, at INCOIS's request, either replace the defective item(s) or reimburse the corresponding amount within 180 days, at no additional cost to INCOIS. An undertaking confirming this obligation must be submitted in the prescribed format along with the acceptance of the Purchase Order.

5.3 Warranty on Repaired or Replaced Items: If any item is found defective and is repaired or replaced by the supplier during the warranty period, the unexpired portion of the original warranty shall continue and be applicable from the date of receipt and acceptance of the repaired or replaced item. Quality of service and Specific SLA conditions as applicable: As per the standard purchase terms

6. Eligibility Criteria

- i. The bidder/OEM should be either registered Indian under Indian Company Act 1956 or reputed foreign firm with experience of supply and maintenance of 40 HP Four Stroke Out Board Motor (OBM) for semi rigid Inflatable Boat along with Aluminum Cradles/Stands. The bidder should have an end-to-end arrangement with the OEM/(s) to Out Board Motor (OBM) and its accessories. In this case each of the partners should have a specified annual turnover.
- ii. A bidding firm may be a corporation/company or consortium of companies/corporations. Consortium shall mean more than one company with complementing skills joining together to undertake the scope of the work defined.
- iii. Quotation should be submitted by the original manufacturer / supplier or its sole authorized distributor / dealer / Indian agent/representative. In case of bid by authorized dealer / distributor / Indian agent/representative, the manufactures authorization should be attached with the technical bid.
- iv. One Indian Channel Partner/Agent can participate in a tender on behalf of one manufacturer only. No offer will be entertained if the same Indian Agent/representative is representing another manufacturer for the same item.
- v. Each OEM is allowed to bid directly or through multiple system integrators (SI) / Bidder for this tender. (Manufacturer Authorization Form (MAF) from OEM with specific reference to this tender is to be attached).
- vi. Bidder should submit an authorization letter from principal company in case of foreign principal authorizing Indian representative to submit the tender document on behalf of its foreign principal.
- vii. Consortium:
 - a. A bidding firm may be a corporation/company or consortium of companies/corporations. Consortium shall mean more than one company with complementing skills joining together to undertake the scope of the work defined.
 - b. In case of consortium applicant, consortia shall submit a valid Memorandum of Association (MoA) agreement among the members signed by the authorized signatories of the companies dated prior to the submission of the bid.
 - c. If the Bidder had formed an association, each member of the association may be evaluated separately/jointly as per the qualification/eligibility.
 - d. The MoA shall specify the prime bidder, stake of each member and outline the roles and responsibilities of each member. The MoA shall be exclusively for this project and should confirm that each member of the consortia is liable jointly and severally for execution of the contract.
 - e. The bidder and consortium companies must be a Company registered under Indian Companies Act 1956 or may be reputed foreign bidder.
 - f. In the event of consortium, one of the partners shall be designated as "Prime Bidder". Each member of the consortium shall be equally responsible, jointly and separately for execution of the contract.
 - g. A bidding company/ consortium cannot be part of more than one consortium. Any member of consortium cannot bid separately as a sole bidder. The bidder (all consortium partners) must have company registration certificate, valid GST registration certificate and Income Tax return with Audit report from CA. Bidder shall provide an attested copy of all the above certificates along with this document.

- h. Where the Bid is made by a Consortium, the bid shall specifically indicate the members of the consortium by whom and/or on whose behalf the Bid is being made and shall indicate with reference to each whether such member contributes directly to the work or not and, if so, to what extent he contributes to the said work. In the event of a person/firm who is not a member of the said consortium, details of name and address of such person/firm shall be accompanied by valid proof of authority drawn in favour of Consortium to bind such person/firm.
- viii. Bidder must submit Quotations with technical compliance statement for all the specifications along with the detailed data sheets/ catalogues. Relevant remarks can be provided in the compliance statement if required. Quotations without technical compliance and data sheets/catalogues will not be considered.
- ix. OEM/Bidder should have competence and adequate experience in similar nature of work 'Supply and commissioning of 01 No. of 40 HP Four Stroke Out Board Motor (OBM) for semi rigid Inflatable Boat along with Aluminum Cradles/Stands for OBM and necessary accessories as described earlier which should be inclusive of all spares and consumables OEM Bidder should submit the documentary evidence of the same .
- x. The bidder should have an average annual financial turnover of Rs.04.05 lakh or more during the last three years ending March 31, 2026. Proof of turnover and Proof of annual profit certificate issued by the chartered accountant to be submitted.
- xi. Bidder (OEM/SI) should have past experience in supplying of boats in open sea application and should have supplied to Govt Organizations/ Marine R&D institutes / Ports etc. in last three years ending previous day of last date of submission of the online Bid.Out of which
- one work of value Rs. 6.48 lakhs or more or
 - two works of value Rs. 4.05 lakhs or more
 - three works of value Rs 3.24 lakhs. Or more,
- Client certificates/Work Completion Certificate/ Experience certificate along with the P.O no. as a reference to be enclosed in this regard.
- xii. Non-Blacklisting Declaration: Self-declaration/affidavit (notarized) that the firm is not currently blacklisted/debarred by MoES or its Organizations.
- xiii. Bidder should provide list of clients and their contact details.
- xiv. The Bidder should provide Full Bank Details of the Firm.
- xv. The Bidder should provide Single Point of Contact of the firm.
- xvi. Earnest Money Deposit (EMD) :As per clause 9 of the General Terms and Conditions under section 12.
- xvii. Escalation matrix with full contact details, for the resolution of reported issues during contract period.
- xviii. **Start ups:** In order to promote make in India and startups, the prior turnover for all startups shall be relaxed partially subject to their meeting of quality, technical specifications and tender conditions as per tender. The bidder who intends to participate as "start up" company should enclose the certificate towards startup enterprise registration/recognition issued by Department for Promotion of Industry and Internal Trade (DPIIT), Ministry of Commerce& Industry
- xix. Bidder's offer is liable to be rejected if they don't upload any of the certificates/ documents sought in the Bid document and corrigendum if any.

NOTE:

- Offers of bidders which do not fulfill the eligibility criteria or fail to submit documentary proof for all the points under eligibility criteria will not be considered for further evaluation.

7. Contents of the Bid: The quote should be submitted in two bid format. (i) Technical Bid and (ii) Commercial Bid

- Technical Bid:** Technical bid should contain all the information as listed below without which the offer will not be considered further.
 - Technical bid should contain filled-in Table-1 along with legible documentary proof, without which the offer will not be considered further.

NOTE:

- Part/conditional/incomplete quotations will not be accepted.
- Bidder has to quote for all the components given in the Price bid. Hence, please indicate as Yes or No in the table given below.

Table 1: Technical Compliance Statement

S No	Description	Compliance status Yes / No	Page number against the Proof attached.	Remarks/ Deviations, if any																
General																				
1.	Name of the Bidder																			
2.	The bidder is a 1) Registered Indian under Indian Company Act 1956 / 2) Proprietary /3) OEM/(s) /4) System Integrator/5) Others																			
3.	Bidder Address and contact details like E Mail , Phone etc.,																			
4.	MSE / NSIC certificate details if any Registration/ License from the Government: GST Registration No. PAN Number																			
5.	Single Point of Contact : Name E-mail: Ph No.																			
6.	Full Bank Details: <i>(Note: Bank Details provided cannot be changed during Contract, unless special request from the company)</i>																			
7.	The bidder must be a Company registered under Indian Company Act 1956 or a registered firm. (Proofs for Registration of company, PAN and GST certificates to be submitted.)																			
8.	The Bidder should have an average annual financial turnover of Rs.4.05 lakhs during the last three years ending March 31, 2026. Proof of turnover and Proof of annual profit certificate issued by the chartered accountant to be submitted. <table border="1"> <thead> <tr> <th>Financial year</th><th>Details of Turnover</th><th>Details of Profit</th><th>Details of Net worth</th></tr> </thead> <tbody> <tr> <td>2025-26</td><td></td><td></td><td></td></tr> <tr> <td>2024-25</td><td></td><td></td><td></td></tr> <tr> <td>2023-24</td><td></td><td></td><td></td></tr> </tbody> </table>	Financial year	Details of Turnover	Details of Profit	Details of Net worth	2025-26				2024-25				2023-24						
Financial year	Details of Turnover	Details of Profit	Details of Net worth																	
2025-26																				
2024-25																				
2023-24																				
9.	Bidder (OEM/SI) should have past experience in supplying of Out Board Motors (OBM) and should have supplied to Govt Organizations/ Marine R&D institutes / Ports etc. in last three years ending previous day of last date of submission of the online Bid. Out of which																			

S No	Description	Compliance status Yes / No	Page number against the Proof attached.	Remarks/ Deviations, if any																				
	a) one work of value Rs. 06.48 lakhs or more or b) two works of value Rs. 04.05 lakhs or more c) three works of value Rs 03.24 lakhs. Or more, Client certificates/Work Completion Certificate/ Experience certificate along with the P.O no. as a reference to be enclosed in this regard. <table border="1"> <thead> <tr> <th>Sl.No.</th><th>Contract Order details</th><th>Scope of work</th><th>Period of contract</th><th>Cont Valu</th></tr> </thead> <tbody> <tr><td> </td><td> </td><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td><td> </td><td> </td></tr> </tbody> </table>	Sl.No.	Contract Order details	Scope of work	Period of contract	Cont Valu																		
Sl.No.	Contract Order details	Scope of work	Period of contract	Cont Valu																				
10.	Earnest Money Deposit (EMD) : As per clause 9 of the General Terms and Conditions under section 12.																							
11.	Escalation matrix with full contact details, for the resolution of reported issues during contract period.																							
12.	The bidder/OEM should be either registered Indian under Indian Company Act 1956 or reputed foreign firm with experience of supply and maintenance of 40 HP Four Stroke Out Board Motor (OBM) for semi rigid Inflatable Boat along with Aluminum Cradles/Stands. The bidder should have an end-to-end arrangement with the OEM/(s) to Out Board Motor (OBM) and its accessories. In this case each of the partners should have a specified annual turnover.																							
13.	A bidding firm may be a corporation/company or consortium of companies/corporations. Consortium shall mean more than one company with complementing skills joining together to undertake the scope of the work defined.																							
14.	Quotation should be submitted by the original manufacturer / supplier or its sole authorized distributor / dealer / Indian agent/representative. In case of bid by authorized dealer / distributor / Indian agent/representative, the manufactures authorization should be attached with the technical bid.																							
15.	One Indian Channel Partner/Agent can participate in a tender on behalf of one manufacturer only. No offer will be entertained if the same Indian Agent/representative is representing another manufacturer for the same item.																							
16.	Bidder should submit an authorization letter from principal company in case of foreign principal authorizing Indian representative to submit the tender document on behalf of its foreign principal.																							
17.	Consortium , as per Section 06 point vii																							
18.	Bidder must submit Quotations with technical compliance statement for all the specifications along with the detailed data sheets/ catalogues.																							

S No	Description	Compliance status Yes / No	Page number against the Proof attached.	Remarks/ Deviations, if any
	Relevant remarks can be provided in the compliance statement if required. Quotations without technical compliance and data sheets/catalogues will not be considered.			
19.	OEM/Bidder should have competence and adequate experience in similar nature of work 'Supply and commissioning of 01 No. of 40 HP Four Stroke Out Board Motor (OBM) for semi rigid Inflatable Boat along with Aluminum Cradles/Stands for OBM and necessary accessories as described earlier which should be inclusive of all spares and consumables OEM Bidder should submit the documentary evidence of the same			
20.	Non-Blacklisting Declaration: Self-declaration/affidavit (notarized) that the firm is not currently blacklisted/debarred by MoES or its Organizations			
21.	Bidder should provide list of clients and their contact details.			
22.	Start ups: In order to promote make in India and startups, the prior turnover for all startups shall be relaxed partially subject to their meeting of quality, technical specifications and tender conditions as per tender. The bidder who intends to participate as "start up" company should enclose the certificate towards startup enterprise registration/recognition issued by Department for Promotion of Industry and Internal Trade (DPIIT), Ministry of Commerce & Industry			
23.	Signature on all the pages of the tender document, including addendum, if any, issued by INCOIS and The bidder should give a self-declaration certificate for acceptance of all terms & conditions of tender document			

Technical Parameters:

Technical Specification with Compliance for 40 HP out board motor (OBM) with tools and accessories and cradles/stands					
Sl. No.	Description	Details	Complied (Yes/No)	Supporting documents Page No.	Remarks
1	Application	The 40 HP four-stroke Outboard Motor (OBM) is intended for use on a 4.3-meter semi-rigid inflatable rescue boat with an aluminum hull, for the recovery and deployment of scientific platforms in ocean or seawater conditions			
2	Power	40 HP - Four Stroke			
3	Full Throttle RPM Range	5,000-6,000 RPM			
4	Displacement	800-900 cc			

5	Engine & Fuel	OBM shall be 4-stroke, 3-cylinder in-line gasoline (Petrol) engine with a suitable propeller and provide with a standard fuel tank along with suitable accessories such as Rubber fuel hoses, male & female adaptors.			
6	Ignition system	The OBM shall have a microcomputer-programmed ignition system for efficient combustion and performance.			
7	Starter System & Gear	Suitable electronic/battery starter and should have forward, neutral & reverse gear shifting arrangements.			
8	Wind Force Withstanding Capacity	The OBM shall be capable of operating in maximum Beaufort Force 6 conditions (22–27 knots or 38–49 km/h wind speed).			
9	Sea State Endurance	The OBM shall be operable in sea conditions up to a maximum of Sea State 5, with wave heights reaching up to 4 meters			
10	Corrosion Protection	Marine-grade, Saltwater Resistant			
11	Cooling System	The engine shall be equipped with a water-cooled cooling system incorporating a thermostat for temperature regulation.			
12	Trim & Tilt Method	The OBM shall be equipped with a tiller handle for steering and feature a manual trim and tilt mechanism			
13	OBM Support	The Outboard Motor (OBM) shall have comprehensive indigenous service and product support available across India.			
14	Facility to fit in the semi-rigid inflatable boat	OBM shall be compatible (throttle response throughout its speed range, shaft length, propeller etc.) with a 4.3 m semi-rigid inflatable rescue boat of INCOIS and can be quickly attached to the boat whenever required.			
15	Spares & Tool kit	OEM recommended standard spares and tool kits to be provided with each 2 sets.			
16	Fuel Tank Capacity	The fuel tank shall have a minimum capacity of 25 litres and be supplied with a rubber fuel hose fitted with male and female connectors/adaptors			
17	Storage stand	OEM shall be provided with a suitable storage stand and Overall closing cover.			

18	Certification & Compliance	The Offered Out Board Motor (OBM) shall be certified by IRS/CE or hold an equivalent internationally recognized certification, It should also comply with emission norms (eg EPA, CARB, and NMMA/IACS. Relevant certificates must be submitted with the bid.			
19	OBM Cradle/ Stand Material	The OBM cradle/stand shall be constructed from marine-grade aluminum for enhanced durability and corrosion resistance in marine environments			
20	Cradle Design	The cradle shall be custom designed to securely fit a 40 HP Outboard Motor (OBM)			
21	Caster Wheel	Provision of portable/detachable caster wheels compatible with the cradle to facilitate easy handling and mobility.			
22	Handling	Forklift compatible with tie-down/lashing points			
23	AMC (Optional)	Availability of Annual maintenance & services support, at INCOIS-Hyd.			
24	After Sales and Service	The OEM/Supplier shall have adequate infrastructure and facilities within India to provide after-sales service, technical support, and supply of spare parts, including electronic components, for a minimum period of 10 years from the date of delivery of the last equipment of the same model			
25	On-board spares (OBS)	Fuel Filter – 06 Nos. / Fuel Line with Priming Valve and Connectors – 03 Nos./ Propeller – 02 Nos. / Spark Plug – 04 Nos./Spark Plug Wrench – 02 No./ Water Pump Repair Kit – 02 Set / Water Pump Impeller – 02 Nos./ Gear Oil Drain Screw & Washer – 06 Nos./ Complete Set of System Fuses – 03 Sets, Suitable Batteries for self-start with charger and IP 68 Clause enclosed box -1 Set			
26	FAT	The 40 HP four Stroke out board motor shall undergo a Factory Acceptance Test (FAT) at the Manufacturer's / Bidder's/ Suppliers's yard or Site, in the presence of the INCOIS team/ Representative.			

27	SAT	The 40 HP four Stroke out board motor shall undergo a Site Acceptance Test (SAT) at INCOIS, Designated Site in Hyderabad in the presence of, INCOIS team/ Representative. And the Manufacturer's / Bidder's/ Suppliers's team.			
28	Expenses for FAT & SAT	All Expenses towards the Factory Acceptance Test (FAT) and Site Acceptance Test (SAT), including the trail test, shipping material, logistics and other necessary arrangements, shall be borne by the manufacturer/bidder/supplier.			

ii) **Commercial Bid:**

Table 2: Compliance Statement (Un-Priced bid format)

NOTE:

- Bidder has to quote for all the components given in the Price bid. Hence, please indicate as Yes or No in the table given below.
- Bidder should upload the price breakup (In the commercial bid cover). In the following format on bidder letter head duly signed and stamped by the authorized signatory.
- Price bids submitted in any other formats will be summarily rejected.

S No.	Item Description	Quantity	Units	Please confirm whether prices are Quoted in commercial bid or not. (Yes / No) <u>Please do not mention prices here.</u>
1.	40HP FOURSTROKEOUTBOARDMOTOR (OBM)with tools, accessories, spares and Aluminum cradles/stands as per technical specification along with 1 year stand warranty	01	No	
2.	AMC (Optional) for 2nd year after completion of 1st year standard warranty (<i>Placement of order for AMC will be at the discretion of INCOIS</i>)	01	year	
3.	AMC (Optional) for 3rd year after completion of 2nd year AMC (<i>Placement of order for AMC will be at the discretion of INCOIS</i>)	01	year	
4	AMC (Optional) for 4th year after completion of 3rd year AMC (<i>Placement of order for AMC will be at the discretion of INCOIS</i>)	01	year	
5	Packaging and shipping	01	No	
6	Any other charges	01	No	

8. Technical Evaluation Criteria:

The following elements will be the primary considerations in evaluating all submitted proposals and in the selection of a vendor or vendors:

- Completeness of the Proposal
- Financial Status of the Firm
- Track Record of similar projects executed
- Technical Compliance of the Products Quoted
- Price & Acceptance to Payment Terms

- The purpose of two bid systems (technical and commercial) is to evaluate all the firms on technical basis with reference to the tendered specifications, performance of similar service rendered elsewhere and obtaining users views with reference to the earlier services. This will enable the technical committee to arrive at a fair recommendation in the interest of the organization.
- In the event of seeking any clarification from various bidders by INCOIS, the bidders are required to furnish only technical clarifications that are asked for. No amendment to commercial bid will be entertained at that stage. Further, during this process, if any bidder indicates the price during the clarification, such bids also will not be considered for further evaluation.
- Technical bids will be opened on due date.
- The bids submitted will be examined vis-a-vis the tendered specifications and evaluation is made accordingly.
- Bids complete in all respects will qualify for further evaluation.
- The Bidders, whose accuracies of the equipment is acceptable to the committee; those bids will only be considered as the technically qualified bids.
- After completion of technical evaluation, the commercial bid of the technically qualified bidders will be opened through e-Portal.

9. Commercial Evaluation Criteria

- Generally the contract is awarded to the technically qualified eligible bidder whose bid has been determined as the lowest evaluated commercial bid.
- Notwithstanding anything stated above, INCOIS reserves the right to assess Bidder's capability and capacity to perform the contract. Should circumstances warrant such an assessment in the overall interest of the organization, INCOIS reserves the right to reject any or all tenders/ bids at any time prior to award of contract, without assigning reasons thereof, and without thereby incurring any liability to the affected Bidder or Bidders.
- If the order is to be placed on foreign firm, Price quoted should be on INCO term CIF, Hyderabad, India. The firm has to ship the goods with the insurance coverage of 110% of invoice value from the warehouse of origin to the warehouse of INCOIS, Hyderabad, India.
- The un-satisfactory performance / delay in services during warranty period may lead to forfeiture of balance warranty amount, which is at the discretion of Director, INCOIS after ascertaining the circumstances.

Foreign bidders should give quote/price on the INCOIS term of CIF, Hyderabad, India basis

10. Penalty Clause: During the one-year standard warranty period, the vendor shall replace or repair any component that fails due to manufacturing defects or performance issues under normal usage, at no cost to INCOIS. There are no penalties applicable during the post-warranty period for this purchase.

11. Optional Annual Maintenance (AMC) Clause:

- The AMC Charges Quoted by the Bidder for the post warranty period for 03 years are strictly **optional** and at the sole discretion of INCOIS.
- INCOIS, reserve the right to place the order with or without or without AMC at the time of contract finalization. However, for financial evaluation and determining the overall L1 bidder, the total cost (Product Price + AMC Price) will be factored in as per Standard evaluation Protocol.
- To engage the OEM or authorized service provider for comprehensive Annual Maintenance of the supplied Out Board Motor, ensuring its optimal functionality, safety, and operational readiness for scientific and support activities.
- **Scope under AMC:** The selected firm shall carry out preventive maintenance as per OEM guidelines, including but not limited to: Routine servicing of the boat's hull, deck fittings, and associated hardware/ Steering and control system inspection and adjustments. /Maintenance of safety and navigation equipment. / Inspection of trailer/cradle, if supplied, including greasing of necessary parts if applicable and tie-down points. / Corrective Maintenance: -Attend to breakdowns and functional issues promptly/ Minimum **four preventive maintenance visits** per year. / Service report after each visit including checklists and rectifications. / Recommendations for replacements and performance upgrades, if necessary.

Upon reporting a problem by INCOIS, If the problem is not rectified in the specified time, the penalty clause will be applicable as following. The number of days is counted from the date when the system is available for the vendor to inspect and start service / repair work, mutually agreed by both the parties.

	Number of days	Penalty
1	1-90 days	No penalty
2	91- 120 days	50% of yearly AMC charges will be forfeited
3	121-180 days	75% of yearly AMC charges will be forfeited
4	>180 days	100% of yearly AMC charges will be forfeited

12. General terms and Conditions:-

Point No.	Details
1.	* Acceptance of the order: The Successful bidder shall formally accept the Purchase order Within 10 days from the date of issue of the PO. If the acceptance communication is not received within 10 days, then PO would be deemed as accepted and binding to the successful bidder.
2.	Validity Period: Bids/Offer shall have the validity period of 180 days from the tender closing date.
3.	The bidder should specifically/particularly state GST if any applicable as extra and the rate at which the same is chargeable, failing which, the prices quoted will be deemed to be inclusive of such levies. If a particular bidder is not registered under the GST Act, the prices quoted by him will be treated as net and inclusive of all taxes and statutory levies and that any future claims made by him for reimbursement of those levies on account of retrospective registration under the GST Act will under no circumstances be entertained by the INCOIS and that liability for payment of these levies will be wholly and exclusively that of the bidder quoting against our bid
4.	Delivery Period: Supply and Commission to be completed Within 90 Days, from the date of acceptance of the order.
5.	AMC Period (if Awarded): 03 years (refer Section 11 of tender document) after expiry of warranty period
6.	Warranty Period: 1 year warranty from the date of acceptance of the material
7.	Payment terms: A. If Indian Purchase Order 90% payment will be released within 30 days, upon delivery and acceptance of all items at INCOIS and submission of Invoice, applicable Test Certificate, Pre-shipment inspection/Q.C. passed certificate etc., 10% payment will be released within 30 days, after successful completion of warranty period or against submission of 110% of same amount as advance bank guarantee from a nationalized/scheduled bank valid for a period of 01 year 02 months. B. If Foreign Purchase Order - U-LC will be established for 100% order value against submission of a) Order Acceptance, b) Proforma Invoice, c) Original Airway Bill d) LC details e) Original Invoice f) Packing List g) Insurance Copy, if any h) Submission of 110% of 10 % contract value after acceptance of material at INCOIS as performance bank guarantee from a nationalized/scheduled bank valid for a period of 14 months. <i>Net payment will be released after statutory deductions. No advance payment will be allowed and no other payment terms will be considered.</i>
8.	Performance Guarantee (If PO Placed for AMC): After Completion of one year warranty period Bidder should submit Performance Bank Guarantee 5% of the total AMC contract value valid for 38 months, within 15 days from the date of warranty completion period as per the following form/ options: a) Demand Draft

	b) Insurance Security Bond c) e-Bank Guarantee d) Fixed Deposit Receipt in favor of Director, INCOIS payable at Hyderabad e) Online payment through NEFT/RTGS as per Bank details given below: Name of the Bank: SBI, HAL Campus Branch: HAL Campus Account Name: Director, INCOIS Account No.10442322840 IFSC Code: SBIN0001676 Performance Guarantee is liable to be invoked in the event of a. Non-execution contract during validity period of the contract b. If the service of the successful bidder is found to be unsatisfactory and fails to adhere to our bid terms and conditions Any unilateral revision/decision made by the successful bidder during the validity period of the contract.
9.	Earnest Money Deposit (EMD): Rs.16,000/- (Rupees Sixteen thousand only) or USD 160.00 (USD one hundred and sixty only) has to be submitted as per the following form/ options: 1. Demand Draft 2. Insurance Security Bond 3. e-Bank Guarantee - with validity for a period of 45 days beyond the bid validity period. 4. Fixed Deposit in favor of Director, INCOIS payable at Hyderabad with validity for a period of 45 days beyond the bid validity period. 5. Online payment through NEFT/RTGS as per Bank details given below: Name of the Bank: SBI, HAL Campus Branch: HAL Campus Account Name: Director, INCOIS Account No.10442322840 IFSC Code: SBIN0001676 The scanned copy of the same is to be uploaded to the CPP Portal while submitting the bid. Bank Guarantee should be sent by the issuing banker directly to the office of INCOIS, Hyderabad. The original DDs / Financial instruments if any should reach to INCOIS within 5 working days of Bid opening, failing which the bid may treated as incomplete & may lead to rejection of the bid by buyer without making any reference to the bidder.
10.	Start ups: In order to promote make in India and startups, the prior turnover for all startups shall be relaxed partially subject to their meeting of quality, technical specifications and tender conditions as per tender. The bidder who intends to participate as "start up" company should enclose the certificate towards startup enterprise registration/recognition issued by Department for Promotion of Industry and Internal Trade (DPIIT), Ministry of Commerce& Industry
11.	Successful bidder has to submit the Service level Agreement in prescribed format on Indian non-judicial stamp paper worth Rs.200/- duly signed by authorized signatory within 15days of receipt of AMC order. If PO Placed for AMC.
12.	Liquidated Damages Clause: Liquidated Damages: if the Successful Bidder fails to deliver any or all of the Goods or fails to perform the incidental Works/ Services(e.g. installation, commissioning or operator training) within the time frame(s) incorporated in the contract, the Procuring Entity shall, without prejudice to other rights and remedies available to the Procuring Entity under the contract, deduct from the contract price, as agreed liquidated damages, but not as a penalty, a sum equivalent to the ½% percent (or any other percentage if prescribed in the contract) of the delivered price (including elements of GST & freight) of the delayed Goods and/ or incidental Works/ Services for each week of delay or part thereof until actual delivery or performance, subject to a maximum deduction of the 10% (or any other percentage if prescribed in the contract) of the delayed Goods' or incidental Works/ Services' contract price(s).
13.	Force Majeure Clause:

	A Force Majeure (FM) means extraordinary events or circumstances beyond human control, such as an event described as an act of God (like a natural calamity) or events such as a war, strike, riots, crimes (but not including negligence or wrong-doing, predictable/seasonal rain and any other events specifically excluded in the clause). An FM clause in the contract frees both parties from contractual liability and obligation when prevented by such events from fulfilling their obligations under the contract. An FM clause does not entirely excuse a party's non-performance but only suspends it for the duration of the FM. The firm must give notice of FM within a reasonable time as the conditions permit (not later than 14 days after its occurrence), and it cannot be claimed ex-post facto. There may be an FM situation affecting the purchase organization only. In such a situation, the purchase organization is to communicate with the supplier along similar lines as above for further necessary action. If the performance in whole or in part or any obligation under this contract is prevented or delayed by any reason of FM for a period exceeding 90 (ninety) days, either party may, at its option, seek to terminate the contract without any financial repercussion on either side. Notwithstanding the punitive provisions contained in the contract for delay or breach of contract, the supplier would not be liable for imposition of any such sanction so long as the delay and/or failure of the supplier in fulfilling its obligations under the contract is the result of an event covered in the FM clause.
14.	The Bids shall be uploaded only after signed by a duly authorized officer of the firm which is bidding for the tendered requirement, and in the case of a Corporation, seal, or otherwise appropriately executed under seal.
15.	The acceptance of tender will solely rest with Director, INCOIS who does not bind himself to accept the lowest or any other tender. No reasons will be furnished for acceptance or rejection of any tender.
16.	Canvassing in connection with tender is strictly prohibited and any canvassing will render the bid of such Bidders ineligible.
17.	INCOIS reserves the right to alter the scope/or reduce quantum of work, before/after issue of work order and Bidders shall not have any claim whatsoever on this account.
18.	In case of any unresolved dispute or differences arising at any time between this Institute and the firm holding the contract, these shall be resolved in terms of the Arbitration and Conciliation Act 1996 and held at Hyderabad, Telangana, India only. Further, this contract is subject to laws of India alone. The arbitration process shall commence within 30days of a dispute notice, and the decision of the Arbitrator(s) shall be final and binding on both the parties.

13. Technical Clarifications through CPP Portal only :- If bidder requires clarifications on any point in this document, it may be submitted through CPP Portal only and replies will be furnished by INCOIS through CPP Portal.

If any correspondence / Clarifications are received outside CPP Portal, despite above clear instructions such correspondence/ Clarifications will be ignored by INCOIS.

Declaration

I, _____ son/daughter of _____ aged _____ years and residing at _____ State and sole proprietor /managing partner /director of _____, after having read and understood the bid document No..... dated..... floated by the Institute, hereby undertake that I agree to and shall abide by the terms and conditions prescribed in the said bid document for engagement of service provider for **Supply and commissioning of 01 No. of 40 HP Four Stroke Out Board Motor (OBM) for semi rigid Inflatable Boat along with Aluminum Cradles/Stand for OBM and necessary accessories at INCOIS, Hyderabad.**

Signature of the Bidders/Authorised Signatory & date

Name

OFFICE SEAL,

Address

Note: The bidder /Bidders has to sign & stamp on all pages of bid document and upload the Same

BANK GUARANTEE FORMAT FOR BID SECURITY:

Whereas.....¹ (hereinafter called "the Bidder") has submitted its bid dated.....(date of submission of bid) for the supply of(name and / or description of the goods) (hereinafter called "the Bid").
 KNOW ALL PEOPLE by these presents that WE(name of bank) of(name of country), having our registered office at(address of bank) (hereinafter called "the Bank"), are bound unto.....(name of Purchaser) (hereinafter called "the Purchaser") in the sum of _____ for which payment well and truly to be made to the said Purchaser, the Bank binds itself, its successors, and assigns by these presents. Sealed with the Common Seal of the said Bank this _____ day of ____20 ____.

THE CONDITIONS of this obligation are:

1. If the Bidder Withdraws its Bid during the period of bid validity specified by the Bidder on the Bid Form; or
2. If the Bidder, having been notified of the acceptance of its bid by the Purchaser during the period of bid validity:
 - (a) fails or refuses to execute the Contract Form if required; or
 - (b) fails or refuses to furnish the performance security, in accordance with the instruction to Bidders.

We undertake to pay the Purchaser up to the above amount upon receipt of its first written demand, without the Purchaser having to substantiate its demand, provided that in its demand the Purchaser will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This Guarantee will remain in force up to and Including 45days after the period of bid validity i.e, up to.....
 And any demand in respect thereof should reach the bank not later than this date.

(Signature of the Bank)

Name of the Bidder

ANNEXURE II

Bank Guarantee Format for Performance Security

To

The Director
Indian National Centre for Ocean Information Services (INCOIS)
Ocean vally, Pragathi Nagar (BO), Nizampet (SO)
Pragathi Nagar
Hyderabad-500 090

Whereas..... (name and address of the contractor) (hereinafter called "the contractor") has undertaken, in pursuance of contract no date..... to supply (Description of goods and Works/ Services) (hereinafter called "the contract").

And whereas you have stipulated it in the said contract that the contractor shall furnish you with a bank guarantee by a Commercial bank for the sum specified therein as security for compliance with its obligations as per the contract.

And, whereas we have agreed to give the contractor such a bank guarantee.

Now Therefore we hereby affirm that we are guarantors and responsible to you, on behalf of the contractor, up to a total of(amount of the guarantee in words and figures), and we undertake to pay you, upon your first written demand declaring the contractor to be in default under the contract and without cavil or argument, any sum or sums within the limits of (amount of guarantee) as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

We hereby waive the necessity of your demanding the said debt from the contractor before presenting us with demand. We further agree that no change or addition to or other modification of the terms of the contract to be performed there under or of any of the contract documents which may be made between you and the contractor shall in any way release us from any liability under this guarantee, and we hereby waive notice of any such change, addition, or modification.

This guarantee shall be valid until theday of20.....

Our.....branch at.....*(Name & Address of the*(branch) is liable to pay the guaranteed amount depending on the filing of a claim and any part thereof under this Bank Guarantee only and only if you serve upon us at our* branch a written claim or demand and received by us at our* branch on or before Dt..... Otherwise, the bank shall be discharged of all liabilities under this guarantee after that.

(Signature of the authorized officer of the Bank)

.....
.....
Name and designation of the officer

.....
Seal, name & address of the Bank and address of Branch

*Preferably at the headquarters of the authority competent to sanction the expenditure for the procurement of goods or at the concerned district headquarters or the state headquarters.

OEM's Authorization Format

(On Company Letter Head)

(To be submitted as part of Technical bid)

OEM's Name _____

[Address and Contact Details]

OEM's Reference No. _____ Date _____

The Director,

INCOIS

[Complete address of the Procuring Entity]

Dear Sirs,

Ref. Your Tender Document No. Tend No.52 /2025; Tender Title: **Supply and commissioning of 01 No. of 40 HP Four Stroke Out Board Motor (OBM) for semi rigid Inflatable Boat along with Aluminum Cradles/Stands for OBM and necessary accessories at INCOIS, Hyderabad.**

We, -----, are proven and reputable manufacturers of the Tendered Goods. We have factories at-----
----- We hereby authorize Messrs-----*(name and address of the authorized dealer)* to submit a bid, process the same further and enter into a contract with you against above referred Tender Process for the supply of above Goods manufactured by us. Their registration number with us is -----, dated/ since-----

We further confirm that no Contractor or firm or individual other than Messrs. ----- *(name and address of the above-authorized dealer)* is authorized for this purpose.

As principals, we commit ourselves to extend our full support for warranty obligations, as applicable as per the Tender Document, for the Goods and incidental Works/ Services offered for supply by the above firm against this Tender Document.

Our details are as under:

Name of the Company:-----

Complete Postal Address: -----

Pin code/ ZIP code: -----

Telephone nos. (with country/ area codes): -----

Fax No.: (with country/ area codes): -----

Mobile Nos.: (with country/ area codes): -----

Contact persons/ Designation: -----

Email IDs: -----

We enclose herewith, as appropriate, our ----- *(Bye-Laws/ Registration Certificate/ Memorandum of Association/ Partnership Agreement/ Power of Attorney/ Board Resolution)*

Yours faithfully,

[signature with date, name, and designation]

for and on behalf of Messrs.-----

[name & address of the OEM and seal of compan