

### Bid Document

Bid Details	
Bid End Date/Time	29-06-2021 15:00:00
Bid Opening Date/Time	29-06-2021 15:30:00
Bid Life Cycle (From Publish Date)	90 (Days)
Bid Offer Validity (From End Date)	60 (Days)
Ministry/State Name	Ministry Of Earth Sciences
Department Name	Earth System Science Organization (esso)
Organisation Name	N/a
Office Name	Indian National Centre For Ocean Information Services (incois)
Total Quantity	1
Item Category	Supply and Commissioning of Semi Rigid Inflatable Boat and 40HP Out Board Motor (OBM)
Minimum Average Annual Turnover of the Bidder	12 Lakh (s)
Years of Past Experience required	3 Year (s)
MSE Exemption for Turnover	Yes
Startup Exemption for Turnover	Yes
Document required from seller	Experience Criteria,Past Performance,Bidder Turnover,OEM Authorization Certificate,Compliance of BoQ specification and supporting document *In case any bidder is seeking exemption from Experience / Turnover Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer
Past Performance	80 %
Bid to RA enabled	No
Annual Maintenance Charges Required	Yes
Time allowed for Technical Clarifications during technical evaluation	10 Days
Evaluation Method	Total value wise evaluation

#### EMD Detail

Required	No
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#### ePBG Detail

Required	No
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#### Splitting

Bid splitting not applied.

**MII Purchase Preference**

MII Purchase Preference	Yes
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**MSE Purchase Preference**

MSE Purchase Preference	Yes
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1. If the bidder is a Micro or Small Enterprise as per latest definitions under MSME rules, the bidder shall be exempted from the requirement of "Bidder Turnover" criteria and "Experience Criteria". If the bidder is OEM of the offered products, it would also be exempted from the "OEM Average Turnover" criteria. In case any bidder is seeking exemption from Turnover / Experience Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer.
2. If the bidder is a Startup, the bidder shall be exempted from the requirement of "Bidder Turnover" criteria and "Experience Criteria". If the bidder is OEM of the offered products, it would also be exempted from the "OEM Average Turnover" criteria. In case any bidder is seeking exemption from Turnover / Experience Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer.
3. The minimum average annual financial turnover of the bidder during the last three years, ending on 31st March of the previous financial year, should be as indicated above in the bid document. Documentary evidence in the form of certified Audited Balance Sheets of relevant periods or a certificate from the Chartered Accountant / Cost Accountant indicating the turnover details for the relevant period shall be uploaded with the bid. In case the date of constitution / incorporation of the bidder is less than 3-year-old, the average turnover in respect of the completed financial years after the date of constitution shall be taken into account for this criteria.
4. Experience Criteria: In respect of the filter applied for experience criteria, the Bidder or its OEM {themselves or through reseller(s)} should have regularly, manufactured and supplied same or similar Category Products to any Central / State Govt Organization / PSU / Public Listed Company for number of Financial years as indicated above in the bid document before the bid opening date. Copies of relevant contracts to be submitted along with bid in support of having supplied some quantity during each of the Financial year. In case of bunch bids, the category of primary product having highest value should meet this criterion.
5. Preference to Make In India products (For bids < 200 Crore):Preference shall be given to Class 1 local supplier as defined in public procurement (Preference to Make in India), Order 2017 as amended from time to time and its subsequent Orders/Notifications issued by concerned Nodal Ministry for specific Goods/Products. The minimum local content to qualify as a Class 1 local supplier is denoted in the bid document. If the bidder wants to avail the Purchase preference, the bidder must upload a certificate from the OEM regarding the percentage of the local content and the details of locations at which the local value addition is made along with their bid, failing which no purchase preference shall be granted. In case the bid value is more than Rs 10 Crore, the declaration relating to percentage of local content shall be certified by the statutory auditor or cost auditor, if the OEM is a company and by a practicing cost accountant or a chartered accountant for OEMs other than companies as per the Public Procurement (preference to Make-in -India) order 2017 dated 04.06.2020. Only Class-I and Class-II Local suppliers as per MII order dated 4.6.2020 will be eligible to bid. Non - Local suppliers as per MII order dated 04.06.2020 are not eligible to participate. However, eligible micro and small enterprises will be allowed to participate .In case Buyer has selected Purchase preference to Micro and Small Enterprises clause in the bid, the same will get precedence over this clause.
6. Purchase preference to Micro and Small Enterprises (MSEs): Purchase preference will be given to MSEs as defined in Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012 dated 23.03.2012 issued by Ministry of Micro, Small and Medium Enterprises and its subsequent Orders/Notifications issued by concerned Ministry. If the bidder wants to avail the Purchase preference, the bidder must be the manufacturer of the offered product in case of bid for supply of goods. Traders are excluded from the purview of Public Procurement Policy for Micro and Small Enterprises. In respect of bid for Services, the bidder must be the Service provider of the offered Service. Relevant documentary evidence in this regard shall be uploaded along with the bid in respect of the offered product or service. If L-1 is not an MSE and MSE Seller (s) has/have quoted price within L-1+ 15% (Selected by Buyer)of margin of purchase preference /price band defined in relevant policy, such Seller shall be given opportunity to match L-1 price and contract will be awarded for 25%(selected by Buyer) percentage of total QUANTITY.
7. Past Performance: The Bidder or its OEM {themselves or through re-seller(s)} should have supplied same or similar Category Products for 80% of bid quantity, in at least one of the last three Financial years before the bid opening date to any Central / State Govt Organization / PSU / Public Listed Company. Copies of relevant contracts (proving supply of cumulative order quantity in any one financial year) to be submitted along with bid in support of quantity supplied in the relevant Financial year. In case of bunch bids, the category related to primary product having highest bid value should meet this criterion.

**Supply And Commissioning Of Semi Rigid Inflatable Boat And 40HP Out Board Motor**

**(OBM) ( 1 set )**

(Minimum 50% Local content required for MII compliance)

Brand Type	Unbranded
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**Technical Specifications**

Buyer Specification Document	<a href="#">Download</a>
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Annual Maintenance	
Warranty of required product	1 Year
Annual Maintenance Charges Duration (Post Warranty)	1 Year
Annual Maintenance Charges Frequency	Quarterly

\*Warranty displayed under the AMC/CMC Details section will supersede the warranty displayed under the catalog specification

**Consignees/Reporting Officer and Quantity**

S.No.	Consignee/Reporting Officer	Address	Quantity	Delivery Days
1	Dasari Prasad	500090,Indian National Centre for Ocean Information Services (INCOIS), Ministry of Earth Sciences, Government of India, Ocean valley, Pragathi Nagar BO, Nizampet SO, Hyderabad - 50090 INDIA	1	90

**Buyer added Bid Specific Additional Scope of Work**

S.No.	Document Title	Description	Applicable i.r.o. Items
1	Supply and Commissioning of Semi Rigid Inflatable Boat and 40HP Out Board Motor (OBM) <a href="#">View</a>	Supply and Commissioning of Semi Rigid Inflatable Boat and 40HP Out Board Motor (OBM)	Supply And Commissioning Of Semi Rigid Inflatable Boat And 40HP Out Board Motor (OBM)(1)

**The uploaded document only contains Buyer specific Additional Scope of Work and / or Drawings for the bid items added with due approval of Buyer's competent authority. Buyer has certified that these additional scope and drawings are generalized and would not lead to any restrictive bidding.**

**Buyer Added Bid Specific Additional Terms and Conditions**

- 1.Availability of Service Centres: Bidder/OEM must have a Functional Service Centre in the State of each Consignee's Location in case of carry-in warranty. (Not applicable in case of goods having on-site warranty). If service center is not already there at the time of bidding, successful bidder / OEM shall have to establish one within 30 days of award of contract. Payment shall be released only after submission of documentary evidence of having Functional Service Centre.
- 2.Actual delivery (and Installation & Commissioning (if covered in scope of supply)) is to be done at following address Indian National Centre for Ocean Information Services (INCOIS), Ministry of Earth Sciences, Govt. of India, "Ocean Valley", Survey No.342/3, Beside ALEAP Near Pragathi Nagar, Opp. JNTU-Kukatpally, Hyderabad

500 090, Ph.No.040-2388 6000 , Fax No.040-23892910.

3. Bidder Turn Over Criteria: The minimum average annual financial turnover of the bidder during the last three years, ending on 31st March of the previous financial year, should be as indicated in the bid document. Documentary evidence in the form of certified Audited Balance Sheets of relevant periods or a certificate from the Chartered Accountant / Cost Accountant indicating the turnover details for the relevant period shall be uploaded with the bid. In case the date of constitution / incorporation of the bidder is less than 3 year old, the average turnover in respect of the completed financial years after the date of constitution shall be taken into account for this criteria.
4. Bidders shall quote only those products in the bid which are not obsolete in the market and has at least 5 years residual market life i.e. the offered product shall not be declared end-of-life by the OEM before this period.
5. Bidder / OEM has to give an undertaking that after expiry of warranty period, it will provide AMC Service for next 1 years for the offered products at the rate not more than 5 % of contract price per annum. Buyer reserves the right to enter into an AMC agreement ( covering preventive maintenance and servicing)with the Successful Bidder / OEM after expiry of the Warranty period at rate as mentioned above and the payment for the AMC charges would be made Quarterly after rendering of the AMC Services of the relevant AMC period. Performance Security of the successful bidder shall be forfeited if it fails to accept the AMC contract when called upon by the buyer. The original Performance Security of contract will be returned only after submission and verification of AMC Performance Security for 3% of total AMC value valid up to AMC period plus 2 months (if there is no other claim). (Undertaking of acceptance to be uploaded with bid).
6. Bidder's offer is liable to be rejected if they don't upload any of the certificates / documents sought in the Bid document, ATC and Corrigendum if any.
7. Bidders are advised to check applicable GST on their own before quoting. Buyer will not take any responsibility in this regards. GST reimbursement will be as per actuals or as per applicable rates (whichever is lower), subject to the maximum of quoted GST %.
8. Warranty period of the supplied products shall be 1 years from the date of final acceptance of goods or after completion of installation, commissioning & testing of goods (if included in the scope of supply), at consignee location. OEM Warranty certificates must be submitted by Successful Bidder at the time of delivery of Goods. The seller should guarantee the rectification of goods in case of any break down during the guarantee period. Seller should have well established Installation, Commissioning, Training, Troubleshooting and Maintenance Service group in INDIA for attending the after sales service. Details of Service Centres near consignee destinations are to be uploaded along with the bid.
9. Dedicated /toll Free Telephone No. for Service Support : BIDDER/OEM must have Dedicated/toll Free Telephone No. for Service Support.
10. Escalation Matrix For Service Support : Bidder/OEM must provide Escalation Matrix of Telephone Numbers for Service Support.
11. Experience Criteria: The Bidder or its OEM {themselves or through reseller(s)} should have regularly, manufactured and supplied same or similar Category Products to any Central / State Govt Organization / PSU / Public Listed Company for 3 years before the bid opening date. Copies of relevant contracts to be submitted along with bid in support of having supplied some quantity during each of the year. In case of bunch bids, the primary product having highest value should meet this criterion.
12. **NET WORTH:** Net Worth of the OEM should be positive as per the last audited financial statement.
13. Scope of supply (Bid price to include all cost components) : Supply Installation Testing and Commissioning of Goods
14. Successful Bidder can submit the Performance Security in the form of Account Payee Demand Draft also (besides PBG which is allowed as per GeM GTC). DD should be made in favour of DIRECTOR, INCOIS payable at HYDERABAD. After award of contract, Successful Bidder can upload scanned copy of the DD in place of PBG and has to ensure delivery of hard copy to the original DD to the Buyer within 15 days of award of contract.
15. Successful Bidder can submit the Performance Security in the form of Payment online through RTGS / internet banking also (besides PBG which is allowed as per GeM GTC). On-line payment shall be in Beneficiary name Indian National Centre for Ocean Information Services (INCOIS) Account No. 10442322840 IFSC Code SBIN0001676 Bank Name STATE BANK OF INDIA Branch address HAL CAMPUS, HYDERABAD. Successful Bidder to indicate Contract number and name of Seller entity in the transaction details field at the time of on-line transfer. Bidder has to upload scanned copy / proof of the Online Payment Transfer in place of PBG within 15 days of award of contract.
16. Successful bidder will have to ensure that adequate number of dedicated technical service personals / engineers are designated / deployed for attending to the Service Request in a time bound manner and for ensuring Timely Servicing / rectification of defects during warranty period, as per Service level agreement indicated in the relevant clause of the bid.
17. Timely Servicing / rectification of defects during warranty period: After having been notified of the defects / service requirement during warranty period, Seller has to complete the required Service / Rectification within 7 days time limit. If the Seller fails to complete service / rectification with defined time limit, a penalty of 0.5% of Unit Price of the product shall be charged as penalty for each week of delay from the seller. Seller can deposit the penalty with the Buyer directly else the Buyer shall have a right to recover all such penalty amount from the Performance Security (PBG). Cumulative Penalty cannot exceed more than 10% of the total contract value after which the Buyer shall have the right to get the service / rectification done from alternate sources at the risk and cost of the Seller besides forfeiture of PBG. Seller shall be liable to re-imburse the cost of such service / rectification to the Buyer.
18. The buyer organization is an institution eligible for concessional rates of GST as notified by the Government of India. The goods for which bids have been invited fall under classification of GST concession and the conditions

for eligibility of concession are met by the institution. A certificate to this effect will be issued by Buyer to the Seller after award of the Contract. Sellers are requested to submit their bids after accounting for the Concessional rate of GST.

Applicable Concessional rate of GST : 5%

Notification No.and date : 45/2017, 47/2017 dated 14/11/2017

19. Supplier shall ensure that the Invoice is raised in the name of Consignee with GSTIN of Consignee only.

20. Without prejudice to Buyer's right to price adjustment by way of discount or any other right or remedy available to Buyer, Buyer may terminate the Contract or any part thereof by a written notice to the Seller, if:

i) The Seller fails to comply with any material term of the Contract.

ii) The Seller informs Buyer of its inability to deliver the Material(s) or any part thereof within the stipulated Delivery Period or such inability otherwise becomes apparent.

iii) The Seller fails to deliver the Material(s) or any part thereof within the stipulated Delivery Period and/or to replace/rectify any rejected or defective Material(s) promptly.

iv) The Seller becomes bankrupt or goes into liquidation.

v) The Seller makes a general assignment for the benefit of creditors.

vi) A receiver is appointed for any substantial property owned by the Seller.

vii) The Seller has misrepresented to Buyer, acting on which misrepresentation Buyer has placed the Purchase Order on the Seller.

## Disclaimer

The additional terms and conditions have been incorporated by the Buyer after approval of the Competent Authority in Buyer Organization. Buyer organization is solely responsible for the impact of these clauses on the bidding process, its outcome and consequences thereof including any eccentricity / restriction arising in the bidding process due to these ATCs and due to modification of technical specification and / or terms and conditions governing the bid. Any clause incorporated by the Buyer such as demanding Tender Sample, incorporating any clause against the MSME policy and Preference to make in India Policy, mandating any Brand names or Foreign Certification, changing the default time period for Acceptance of material or payment timeline governed by OM of Department of Expenditure shall be null and void and would not be considered part of bid. Further any reference of conditions published on any external site or reference to external documents / clauses shall also be null and void. If any seller has any objection / grievance against these additional clauses or otherwise on any aspect of this bid, they can raise their representation against the same by using the Representation window provided in the bid details field in Seller dashboard after logging in as a seller within 4 days of bid publication on GeM. Buyer is duty bound to reply to all such representations and would not be allowed to open bids if he fails to reply to such representations.

## Additional Clause For Annual Maintenance Charges

**1.** AMC charges to be indicated as percentage of cost of Product/Equipment quoted for each year after the warranty period.

**2.** GST shall be included in the AMC Charges quoted.

**3.** The AMC functionality shall be available in bid only and no direct RA shall be applicable. In case of bid to RA decrement rules shall be applicable on total price inclusive of AMC charges.

**3.1** Buyer shall indicate number of years of warranty by selecting option of 1- 10 Years available in the field depending on warranty parameter applicable in category parameters for the equipment. The Seller while participating in Bid/RA will get fields to indicate AMC charges as percentage depending on number of years of AMC selected by Buyer. The following shall be applicable If 5 year AMC selected.

**3.1.1** AMC charges for first year after warranty period - Percentage to be indicated- A1.

**3.1.2** AMC charges for second year after warranty period - Percentage to be indicated A2.

**3.1.3** AMC charges for third year after warranty period - Percentage to be indicated A3.

**3.1.4** AMC charges for fourth year after warranty period - Percentage to be indicated A4.

**3.1.5** AMC charges for 5th year after warranty period - Percentage to be indicated A5.

**3.2** The calculation of AMC Charges shall take in to account of number of years of warranty and duration of AMC as specified while creating bid.

**3.3** AMC charges to be indicated for each subsequent year should be same or higher than preceding year.

**3.4** The AMC charges shall be offered within range of 3 to 10% of cost of equipment.

**4.** Since AMC charges are to be paid only later for each year during AMC period , applicable performance guarantee amount after placement of contract shall be based on the cost of product/equipment and not on basis of cost of equipment along with AMC Charges.

**5.** Performance bank guarantee applicable for AMC is to be submitted at start of the AMC and shall be applicable as 3% on the total contract value including AMC Charges The PBG submitted after award of contract shall be released only after new PBG for the AMC period is submitted and accepted by buyer/consignee after due verification. Bank guarantee for AMC is to remain valid till completion of AMC period plus one year .The bank guarantee for AMC shall be submitted to buyer directly.

**6.** In case of splitting of quantity product/equipment cost and AMC charges offered by L-1 in the evaluated cost shall be matched by higher quoting eligible bidders on one to one basis .The equipment cost shall be matched and AMC charges shall be matched year to year.

**7.** The AMC Contract shall be an offline contract to be handled by buyer. The payment of AMC will be made on AMC frequency (as indicated above) basis after satisfactory completion of said period, duly certified by end user and scope of AMC will be as per para 1 above.

[This Bid is also governed by the General Terms and Conditions](#)

In terms of GeM GTC clause 26 regarding Restrictions on procurement from a bidder of a country which shares a land border with India, any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority. While participating in bid, Bidder has to undertake compliance of this and any false declaration and non-compliance of this would be a ground for immediate termination of the contract and further legal action in accordance with the laws.

**---Thank You---**



INCOIS: PUR:43/2020



03.06.2021

**Request Proposal for "Supply and Commissioning of Semi Rigid Inflatable Boat and 40HP Out Board Motor (OBM) along with necessary accessories and one year standard warranty at INCOIS, Hyderabad "**

Dear Sirs,

On behalf of Director, INCOIS tenders are invited from tenderer's with appropriate registration having adequate resources and setup and dealing with similar works on regular basis " Supply and Commissioning of Semi Rigid Inflatable Boat and 40 HP out board motor (OBM) ". The offers, in the prescribed format, shall be submitted through online Government E Marketplace at <http://gem.gov.in>. No tender will be accepted in hard copy, fax, e-mail or any other such means. The intending, bidders must be registered with Government E Marketplace

1.	<b>Name of the work</b>	:	<b>Supply and Commissioning of Semi Rigid Inflatable Boat and 40HP Out Board Motor (OBM) along with necessary accessories and one year standard warranty at INCOIS, Hyderabad</b>
2.	<b>BID Reference No. GeM BID ID No.</b>	:	INCOIS: PUR:63/2019
3.	<b>Submission of Bid</b>	:	Please note that the subject tender has to be submitted online via Government E Marketplace at <a href="http://gem.gov.in">http://gem.gov.in</a>
4.	<b>Earnest Money Deposit (EMD)</b>	:	A bid securing declaration to be submitted on the bidding firm's letter head as per Annexure -I
5.	<b>Last date for seeking the clarifications</b>	:	On or before 09 00Hrs of June 15, 2021
6.	<b>Bid submission due date online</b>	:	On or before 1500 Hrs of June 29, 2021
7.	<b>Bid opening date</b>	:	After 15 00 Hrs of June 29, 2021
8.	<b>Delivery/Completion Period</b>	:	Within 90days from the date of acceptance of the PO
9.	<b>*Acceptance of the Order by the successful bidder upon AOC</b>	:	* Within 10 days from the date of issue of the PO/Order.

Being a GeM procurement, the bid has to be submitted online through the GeM portal i.e., <http://gem.gov.in>. For any assistance, please contact help line of GeM portal. The following officials may also be contacted: Mr. Devendra Kumar (email: [devendra.kumar@incois.gov.in](mailto:devendra.kumar@incois.gov.in); Phone No. 040 23886074)/Mr. R V Giridhar (email: [rvgiridhar@incois.gov.in](mailto:rvgiridhar@incois.gov.in) Phone No. 040-2388 6055)

INCOIS may, at its discretion, extend the deadline for submission of bids by issuing a corrigendum, in which case all rights and obligations of the owner and the bidders previously subject to the original deadline will thereafter be subject to the deadline as extended.

Postal Address	Location Address
Indian National Centre for Ocean Information Services (INCOIS), Ministry of Earth Sciences, Govt. of India, "Ocean Valley", Pragathi Nagar (BO), Nizampet (SO), Hyderabad - 500 090	Indian National Centre for Ocean Information Services (INCOIS), Ministry of Earth Sciences, Govt. of India, "Ocean Valley", Survey No.342/3, Beside ALEAP, Near Pragathi Nagar, Opp. JNTU-Kukatpally, Hyderabad 500 090, Ph.No.040-2388 6000 , Fax No.040-23892910

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**1. Introduction**

- 1.1. Indian National Centre for Ocean Information Services (ESSO-INCOIS), Hyderabad, a unit of Ministry of Earth Sciences, Govt. of India is a premier scientific Institute of the country, functioning on 24X7 basis to provide Ocean data, information and advisory services to society, industry, Government and Scientific community through sustained ocean observation and constant improvement through systematic and focused researching information and Ocean modeling.
- 1.2. INCOIS is located at approximate 3km from Pragathi Nagar at Ocean valley, Pragathi Nagar PO, Nizampet SO, Hyderabad - 500090, near besides ALEAP in 60 acre premises. It had started functioning at its premises after construction of various buildings along with related services in year 2004.
- 1.3. Indian National Centre for Ocean Information Services (ESSO-INCOIS), Hyderabad, has a program on operation and maintenance of Deep Sea Gliders, Lagrangian Profiling Floats and Mooring buoys in Indian Ocean to collect Met-Ocean parameters. This Oceanographic platforms comprises of accessories sensors to collect the ocean surface and sub-surface of hydrographic parameters for recovery and deployment of said platforms in ocean during our science/research cruises, It is mandatory to purchase Semi Rigid Inflatable Boat with OBM as per the details provided here.

**2. Scope of the Work**

- 2.1. Supply and Commissioning of Semi Rigid Inflatable Boat and 40 HP out board motor (OBM) along with necessary accessories and one year standard warranty at INCOIS, Hyderabad.
- 2.2. The supplier shall supply Semi Rigid Inflatable Boat as per the following technical specification. The supplier shall cover manufacture, testing and supply of Semi Rigid Inflatable Boat with OBM and necessary accessories in accordance with the technical specifications provided in the Tender Document. The boat will be used for retrieving and servicing of scientific platforms and mooring buoys in the deep sea. The boat will be launched from the mother ship. No water sporting gears shall be attached with the boat.

**3. List of Deliverables:**

Sl. No.	Description of item	Quantity
1.	Semi Rigid Inflatable Boat with accessories	01 No
2.	40 HP out board motor (OBM) with accessories	01 No



#### 4. Technical Specifications:

Sl. No.	Description	Details
<b>PART A: Technical Specification with Compliance for Semi Rigid Inflatable Boat with accessories</b>		
1.	Length overall	4.3m +0.2/-0.1
2.	Beam Overall	1.95 m +0.1/-0.1
3.	Tube Diameter	0.45 m
4.	Material	Aluminum hull with Hypalon inflatable buoyancy tube (Resist UV and abrasion)
5.	Passengers	8 Persons
6.	Maximum pay load	1000 kg. approx.
7.	Hull	The hull material shall be Aluminum and to resist the capillary-crack in sea water and the floor shall be anti-skid. Provide towing eye one number at bow center and two numbers at stern.
8.	No. of air compartments	4 to 6 Nos
9.	Air filling and safety Relief valve with plug	4 to 6 Nos
10.	Weight of boat with accessories in Air	Less than 250 kg
11.	Facility to fit the OBM	25 to 40 HP
12.	Color	Orange/Yellow with INCOIS name printed (to be given)
13.	Lifting Hook	4 Nos on top of Aluminum hull
14.	Carrying handles & Anodes	4 to 6 Nos of carrying handles should be provided on top of the tube also provide suitable anodes.
15.	Fender, Grab line & reflecting stickers	Provide, fender, grab lines & reflection stickers on two sides of the tube.
16.	Accessories	Provide repair kit, stowage bag with accessories, Paddles - 2 Nos, ropes, handles and Foot pump with suitable air filling knob, Owner's manual (English version) - 2 set
17.	Storage stand	Bidder should provide a suitable storage stand and Over all closing cover.
18.	Certification	Availability of approved Drawing from IRS/ any other Government of India (DG Shipping) approved agency/certified by IACS registered international certification agencies or Equivalent European certification a& CE certified.
19.	AMC (Optional)	Availability of Annual maintenance & services support including visiting or pick & drop at INCOIS-Hyd.
<b>Part-B: Technical Specification with Compliance for 40 HP out board motor (OBM) with accessories</b>		
20.	Application	The 40 HP Four Stroke Outboard Motor (OBM) is intended to be used on 4.3 m Semi rigid inflatable boat for recovery and deployment of Scientific platforms in Ocean/Sea water.
21.	Power	40 HP
22.	Engine & Fuel	OBM shall be 4 strokes, 3 cylinders in line gasoline(Petrol) engine with suitable proppeller and provide with standard fuel tank along with suitable accessories such as fuel hoses, male & female adopter.
23.	Injection system	OBM shall have electronic/programmed fuel injection system.

24.	Starter System & Gear	Suitable electronic/battery starter and should have forward, neutral & reverse gear shifting arrangements.
25.	Cooling System	Engine Cooling system shall be water coolant with thermostat.
26.	Trim & Tilt Method	OBM provided with tiller handle for steering, Manual trim & Tilt.
27.	OBM Make	The Make & Model of OBM shall be of reputed make. OBM make should have indigenous product support throughout India.
28.	Facility to fit in the Semi rigid inflatable boat	OBM shall be compatible (throttle response throughout its speed range, shaft length, propeller etc.) with 4.3 m Semi rigid inflatable boat of INCOIS and can be quickly attached to boat whenever required.
29.	Spares & Tool kit	OEM recommended standard spares and tool kits to be provided with each 2 set.
30.	Storage stand	OEM shall be provided with suitable storage stand and Overall closing cover.
31.	Certification	The OBM should have NMMA or IRS certification as per ISO 6185-3 or Equivalent European certification & CE certified.

## 5. Eligibility Criteria

Only those bidders fulfilling the following criteria should respond to the tender.

- The Tenderer must be a Company registered under Indian Company Act 1956 or a registered firm. Registration certificate to be submitted. Proofs for Registration of company, PAN and GST certificates to be submitted.
- Tenderer should be OEM/an authorized service provider / partner for Supply and Commissioning of Semi Rigid Inflatable Boat and 40 HP out board motor (OBM) .Copy of OEM Authorization certificate should be submitted along with the offer.
- The bidder should have an average annual financial turnover of Rs. 11.50 lakhs or more during the last three years ending March 31, 2020. Net worth of the company should not have been eroded by 30% over the last 3 years. Proof of turnover and Proof of annual profit certificate issued by the chartered accountant to be submitted.
- Tenderer (OEM/SI) should have past experience in supplying of boats for open sea application and should have supplied to Govt. organizations/ Marine R&D institutes/ Ports etc., in last five years ending previous day of last date of submission of the online Bid. Out of which one work of value Rs. 18.40 lakhs or two works of value Rs. 13.80 lakhs or three works of value Rs. 9.20 lakhs. Client certificates / PO to be enclosed in this regard.
- OEM/Bidder should have competence and adequate experience in similar nature "Supply and Commissioning of Semi Rigid Inflatable Boat and suitable out board motor (OBM)" as described earlier; which should be inclusive of supply of all spares and consumables. OEM/Bidder should submit the documentary evidence for the same.
- The bidder should provide profile of their company including its infrastructure, technical manpower and their expertise.
- Tenderer must submit technical compliance statement for all the specifications along with the detailed data sheets/ catalogues. Relevant remarks can be provided in the compliance statement if required. Quotations without technical compliance and data sheets/catalogues will not be considered.
- Earnest Money Deposit (EMD) : A bid securing declaration to be submitted on the bidding firm's letter head duly signed and stamped by the authorized signatory as per Annexure -I

- Confirmation/undertaking on the letter head of the bidder duly signed and stamped by the authorised signatory towards the supply of tendered materials/items (make and model) are invariably not from the land border sharing countries with India as per Ministry of Finance Department of Expenditure Office Memorandum No. 6/18/2019-PPD DT. 23.07.2020 and F.18/37/2020-PPD, dt. 08.02.2021.
- **Start ups:** In order to promote make in India and startups, the prior turnover and prior experience for all startups shall be relaxed subject to their meeting of quality, technical specifications and tender conditions as per tender. The bidder who intends to participate as "start up" company should enclose the certificate towards startup enterprise registration/recognition issued by Department of Industrial Policy and Promotion, Ministry of Commerce and the certificate should be certified by the Chartered Accountant or should be registered with GeM as startup. Applicable certificate should be enclosed.
- Bidder's offer is liable to be rejected if they don't upload any of the certificates/ documents sought in the Bid document, ATC and corrigendum if any.

**NOTE:**

- Offers of bidders which do not fulfill the eligibility criteria or fail to submit documentary proof for all the points under eligibility criteria will not be considered for further evaluation.
- No further communication in this regard will be entertained.
- The bids submitted without EMD Declaration (as per clause 05 under section 08 of General terms and conditions) will be summarily rejected and no further communication in this regard will be entertained.

6. **Contents of the Bid:** The quote should be submitted in two bid format. (i) Technical Bid and (ii) Commercial Bid

**Technical Bid:** Technical bid should contain all the information as listed below without which the offer will not be considered further.

**NOTE:**

- Technical bid should contain filled-in Technical Compliance Statement along with legible documentary proof, without which the offer will not be considered further.
- Part/conditional/incomplete quotations will not be accepted.

Sl. No.	Description	Details	Complied (Yes/No)	Supporting documents at Page No.	Remarks
<b>PART A: Technical Specification with Compliance for Semi Rigid Inflatable Boat with accessories</b>					
1.	Length overall	4.3m +0.2/-0.1			
2.	Beam Overall	1.95 m +0.1/-0.1			
3.	Tube Diameter	0.45 m			
4.	Material	Aluminum hull with Hypalon inflatable buoyancy tube (Resist UV and abrasion)			
5.	Passengers	8 Persons			
6.	Maximum pay load	1000 kg. approx.			
7.	Hull	The hull material shall be Aluminum and to resist the capillary-crack in sea water and the floor shall be anti-skid. Provide towing eye one number at bow center and two numbers at stern.			
8.	No. of air compartments	4 to 6 Nos			

9.	Air filling and safety Relief valve with plug	4 to 6 Nos			
10.	Weight of boat with accessories in Air	Less than 250 kg			
11.	Facility to fit the OBM	25 to 40 HP			
12.	Color	Orange/Yellow with INCOIS name printed (to be given)			
13.	Lifting Hook	4 Nos on top of Aluminum hull			
14.	Carrying handles & Anodes	4 to 6 Nos of carrying handles should be provided on top of the tube also provide suitable anodes.			
15.	Fender, Grab line & reflecting stickers	Provide, fender, grab lines & reflection stickers on two sides of the tube.			
16.	Accessories	Provide repair kit, stowage bag with accessories, Paddles - 2 Nos, ropes, handles and Foot pump with suitable air filling knob, Owner's manual (English version) - 2 set			
17.	Storage stand	Bidder should provide a suitable storage stand and Over all closing cover.			
18.	Certification	Availability of approved Drawing from IRS/ any other Government of India (DG Shipping) approved agency/certified by IACS registered international certification agencies or Equivalent European certification a& CE certified.			
19.	AMC (Optional)	Availability of Annual maintenance & services support including visiting or pick & drop at INCOIS-Hyd.			
<b>Part-B: Technical Specification with Compliance for 40 HP out board motor (OBM) with accessories</b>					
20.	Application	The 40 HP Four Stroke Outboard Motor (OBM) is intended to be used on 4.3 m Semi rigid inflatable boat for recovery and deployment of Scientific platforms in Ocean/Sea water.			
21.	Power	40 HP			
22.	Engine & Fuel	OBM shall be 4 strokes, 3 cylinders in line gasoline(Petrol) engine with suitable propeller and provide with standard fuel tank along with suitable accessories such as fuel hoses, male & female adopter.			
23.	Injection system	OBM shall have electronic/programmed fuel injection system.			
24.	Starter System & Gear	Suitable electronic/battery starter and should have forward, neutral & reverse gear shifting arrangements.			
25.	Cooling System	Engine Cooling system shall be water coolant with thermostat.			
26.	Trim & Tilt Method	OBM provided with tiller handle for steering, Manual trim & Tilt.			

27.	OBM Make	The Make & Model of OBM shall be of reputed make. OBM make should have indigenous product support throughout India.			
28.	Facility to fit in the Semi rigid inflatable boat	OBM shall be compatible (throttle response throughout its speed range, shaft length, propeller etc.) with 4.3 m Semi rigid inflatable boat of INCOIS and can be quickly attached to boat whenever required.			
29.	Spares & Tool kit	OEM recommended standard spares and tool kits to be provided with each 2 set.			
30.	Storage stand	OEM shall be provided with suitable storage stand and Overall closing cover.			
31.	Certification	The OBM should have NMMA or IRS certification as per ISO 6185-3 or Equivalent European certification & CE certified.			
32.	AMC (Optional)	Availability of Annual maintenance & services support including pick & drop at INCOIS-Hyd.			
<b>General terms and Conditions</b>					
33.	Name of the Bidder				
34.	The bidder is a 1) Registered Indian under Indian Company Act 1956 / 2) Proprietary /3) OEM/(s) /4) System Integrator/5) Others				
35.	Bidder Address and contact details like E Mail , Phone etc.,				
36.	MSME / NSIC certificate details if any				
37.	The Tenderer must be a Company registered under Indian Company Act 1956 or a registered firm. Registration certificate to be submitted. Proofs for Registration of company, PAN and GST certificates to be submitted.				
38.	Tenderer should be OEM/an authorized service provider / partner for Supply and Commissioning of Semi Rigid Inflatable Boat and 40 HP out board motor (OBM) . <b>Copy of OEM Authorization certificate should be submitted along with the offer.</b>				
39.	The bidder should have an average annual financial turnover of Rs. 11.50 lakhs or more during the last three years ending March 31, 2020. Net worth of the company should not have been eroded by 30% over the last 3 years. <b>Proof of turnover and Proof of annual profit certificate issued by the chartered accountant to be submitted.</b>				
40.	Tenderer (OEM/Sl) should have past experience in supplying of boats for open sea application and should have supplied to Govt. organizations/ Marine R&D institutes/ Ports etc., in last five years ending previous day of last date of submission of the online Bid. Out of which one work of value Rs. 18.40 lakhs or two works of value Rs. 13.80 lakhs or three works of value Rs. 9.20 lakhs. <b>Client certificates / PO to be enclosed in this regard.</b>				

41.	Experience details: Details are to be provided on the letter head duly signed and stamped by the authorized signatory along with copies of contract orders.													
	<table border="1"> <tr> <td>Sl.No.</td> <td>Contract Order details</td> <td>Scope of work</td> <td>Period of contract</td> <td>Contract Value</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </table>	Sl.No.	Contract Order details	Scope of work	Period of contract	Contract Value								
Sl.No.	Contract Order details	Scope of work	Period of contract	Contract Value										
42.	OEM/Bidder should have competence and adequate experience in similar nature "Supply and Commissioning of Semi Rigid Inflatable Boat and suitable out board motor (OBM)" as described earlier; which should be inclusive of supply of all spares and consumables. <b>OEM/Bidder should submit the documentary evidence for the same.</b>													
43.	The bidder should provide profile of their company including its infrastructure, technical manpower and their expertise.													
44.	Tenderer must submit technical compliance statement for all the specifications along with the detailed data sheets/ catalogues. Relevant remarks can be provided in the compliance statement if required. Quotations without technical compliance and data sheets/catalogues will not be considered.													
45.	Earnest Money Deposit (EMD) : A bid securing declaration to be submitted on the bidding firm's letter head duly signed and stamped by the authorized <b>signatory as per Annexure -I</b>													
46.	<b>Confirmation/undertaking on the letter head</b> of the bidder duly signed and stamped by the authorised signatory towards the supply of tendered materials/items (make and model) are invariably not from the land border sharing countries with India as per Ministry of Finance Department of Expenditure Office Memorandum No. 6/18/2019-PPD DT. 23.07.2020 and F.18/37/2020-PPD, dt. 08.02.2021.													
47.	<b>Start ups:</b> In order to promote make in India and startups, the prior turnover and prior experience for all startups shall be relaxed subject to their meeting of quality, technical specifications and tender conditions as per tender. The bidder who intends to participate as "start up" company should enclose the certificate towards startup enterprise registration/recognition issued by <b>Department of Industrial Policy and Promotion, Ministry of Commerce and the certificate should be certified by the Chartered Accountant or should be registered with GeM as startup. Applicable certificate should be enclosed.</b>													

(ii) Commercial Bid:

S.No	Description	Qty
1	<b><u>SEMI RIGID INFLATABLE BOAT</u></b> with accessories as per technical specification along with 1 year stand warranty	1 No
2.	<b><u>40 HP FOUR STROKE OUTBOARD MOTOR (OBM)</u></b> with accessories as per technical specification along with 1 year stand warranty	1 No

7. **Quality of Service:** The Bidder should provide OEM warranty support. The Bidder shall be responsible for replacing any defective part / parts (consumable / non-consumable) without any extra cost to INCOIS during the warranty period.

I. **During 1 year standard Warranty:** If any kind of defects/malfunctions remarked during the entire service period, replacement/rectification should be arranged free of cost. The to and fro freight charges shall be borne by the successful bidder during warranty period. If the problem is not rectified in the specified time, the penalty clause will be applicable as below:

Penalty clause:

1. Successful bidder should make sure that the reported issues are resolved with-in 4 weeks of time of reporting. If any spare components fails and not replaced with similar components of same make and duly accepted by INCOIS with-in 4 weeks of time of reporting, it will be viewed as an instance. INCOIS will take up alternative measures for resolving the issues at the risk and cost of the successful bidder.
2. During the warranty period of one year, each such instance will attract a penalty of 10% of PBG/ABG value or 10 % of remaining (PO Value) payment. More than three such occasions will lead to forfeiture of total PBG/ABG amount or 10% of remaining payment.
3. In case, if successful bidder fails to resolve the reported issues with-in 4 weeks and INCOIS gets the issues resolved through alternative means, it should not have any implications on the already agreed support for the required particulars provided.

The successful bidder has to sign the formal agreement and the bidder shall guarantee and adhere to the following standards.

#### 8. General terms and Conditions

Point No.	Details
1.	Quotation: Quotation have to submitted online in the Government E Marketplace at <a href="http://gem.gov.in">http://gem.gov.in</a> .
2.	<b>Contract Period:</b> Supply & Commissioning is to be completed within 90 days from the date of acceptance of the order
3.	<b>Warranty:</b> The warranty period shall be for a period of 1 year from the date of supply, commissioning & acceptance of the same. Any defects noticed in the items/components during the warranty period shall be rectified by the vendor immediately without any additional charge.
4.	<b>* Acceptance of the order by successful bidder upon AOC:</b> Within 10days from the date of issue of the PO/Order. If the acceptance communication is not received with in 10days. Then PO would be deemed as accepted and binding to the successful bidder.
5.	<b>Earnest Money Deposit (EMD)</b> : A bid securing declaration to be submitted on the bidding firm's letter head duly signed and stamped by the authorized signatory as per Annexure -I
6.	<b>Confirmation/undertaking on the letter head</b> of the bidder needs to submit duly signed and stamped by the authorised signatory towards the supply of tendered materials/items (make and model) are invariably not from the land border sharing countries with India as per Ministry of Finance Department of Expenditure Office Memorandum No. 6/18/2019-PPD DT. 23.07.2020 and F.18/37/2020-PPD, dt. 08.02.2021.
7.	<b>Start ups:</b> In order to promote make in India and startups, the prior turnover and prior experience for all startups shall be relaxed subject to their meeting of quality, technical specifications and tender conditions as per tender. The bidder who intends to participate as "start up" company should enclose the certificate towards startup enterprise registration/recognition issued by Department of Industrial Policy and Promotion, Ministry of Commerce and the certificate should be certified by the Chartered Accountant or should be registered with GeM as startup. Applicable certificate should be enclosed.
8.	Payment Terms: 90% will be released upon delivery, commissioning and acceptance of the material by INCOIS. Balance 10% will be paid after successful completion of warranty period or against submission of advance bank guarantee from a nationalized bank for the like amount valid for a period of 1 year + 60days claim period. <b><i>Net payment will be released after statutory deductions. No advance payment will be allowed and no other payment terms will be considered.</i></b>
9.	Preference to Make In India : Preference will be given to the eligible Make in India offered products for this mission critical project, in accordance with the CVC letter No. 018/VGL/022-377353 dated 20.04.2018, pertaining to Department of Industrial Policy and Promotion (DIPP) in connection with Preference to Make in India, Order 2017'(PPP- MII Order) dated 15.07.2017 pursuant to rule 153 (iii) of General Financial Rules 2017.
10.	Security Deposit: Successful bidder has to submit 03% of the Order value (Material component) towards Security Deposit by means of Demand Draft drawn in favour of Director, INCOIS payable at Hyderabad or Bank Guarantee from any Nationalized Bank valid for a <b>period of 06 months</b> . This deposit will be free of interest and is refundable after the satisfactory execution of the contract and complete fulfillment of contractual obligations.
11.	SD is liable to forfeiture in the event of : a. Non Execution order during validity period of the contract b. If the service of the successful bidder is found to be unsatisfactory and fails to adhere to our tender

	<p>terms and conditions.</p> <p>c. Any unilateral revision made by the successful bidder during the validity period of the contract.</p>
12.	<p><b>Liquidated Damages Clause:</b> In case the supply/delivery/services is delayed and delay is attributed to the Successful Bidder or is not as per our specifications and in the event of breach of any of the terms and conditions mentioned in the Purchase Order, INCOIS shall have the right.</p> <p>a) To recover at the rate of 0.5% per week for the value equivalent to undelivered material / services against the delay in execution of the order or part thereof subject to a maximum of 10% of the services/material not executed/delivered.</p> <p>b) To purchase elsewhere, after due notice to the Tenderer Inc., on the account and at the risk of the defaulting supplier for the stores/services not supplied or others of a similar description without cancelling the work order in respect of the job not yet due for supply or</p> <p>c) To cancel the order or a portion thereof and if so desired to purchase the stores / services at the risk and cost of the defaulting supplier and also.</p> <p>d) To extend the period of delivery with or without penalty shall not be more than agreed liquidated damages referred to in clause (a) above,</p> <p>e) to forfeit the security deposit full or in part at the discretion of Director, INCOIS</p>
13.	<p>INCOIS is partially exempted from GST under Notification No. 45/2017 or 47/2017-Central Tax (Rate) dated 14.11.2017. <b>Concessional GST under this section is 5% only. INCOIS will issue the Concessional GST Certificate upon request.</b></p>
14.	<p>Successful bidder has to submit the formal agreement in prescribed format on Indian non-judicial stamp paper worth Rs.200/- duly signed by authorised signatory within 30 days of receipt of order.</p>
15.	<p>Please note that any falsification/suppression of information could lead to the disqualification.</p>
16.	<p>Bidders should fill and submit the technical compliance sheet along with Techno-Commercial bid. Offers received without the compliance sheet will be summarily rejected.</p>
17.	<p>Tenders not in complete shape or not conforming to technical specifications or not confirming to terms and conditions are liable for rejection.</p>
18.	<p>All above relevant documents must be enclosed with technical bids failing which bids may be ignored and will not be considered for technical evaluation.</p>
19.	<p>Proof for fulfillment of eligibility criteria mentioned above should be submitted along with the tender. If the tender is submitted without valid documents, INCOIS shall not consider the bid offered as responsive. Tenders received without proof of eligibility criteria will be rejected</p>
20.	<p>Any deviations technically or commercially should be clearly indicated in the Technical bid offer only.</p>
21.	<p>The vendor shall be liable and responsible for any defect in the composition or substance and defect in the workmanship or process of manufacture and defect in the design of goods, shall make good by free replacement or repairs defects which under normal use appear therein or arise from defective composition or substance of material defective workmanship or process of manufacture and defective design as per the warranty clause.</p>
22.	<p><b>Force Majeure Clause:</b> If the execution of the contract / supply order is delayed beyond the period stipulated in the contract as a result on out-break of hostilities, declaration of an embargo's or blockage or fire flood, acts of nature or any other contingency , pandemic declared by WHO/Govt. authorities causing stoppage of work beyond the supplier's /INCOIS control, Director, INCOIS may allow such additional time by extending the delivery period as he considers to be justified by the circumstances of the case and his decision shall be final, conclusive and binding. If and when additional time is granted by the INCOIS, the contract/supply shall be read and understood as if it had contained from its inception the delivery date as extended.</p>
23.	<p>If any tenderer withdraws his tender after price bid is opened, within the validity period or makes any modifications in the terms and conditions of tender, which are not acceptable to the INCOIS, then INCOIS shall without prejudice to any other right or remedy available to it, be at liberty to initiate appropriate action w.r.t bid securing declaration.</p>
24.	<p>The bidder shall sign and upload. the Bids with the exact name and address of the firm, which is bidding for the tendered requirement.</p>
25.	<p>The Bids shall be uploaded only after signed by a duly authorized officer of the firm which is bidding for the tendered requirement, and in the case of a Corporation, seal, or otherwise</p>



	appropriately executed under seal.
26.	The acceptance of tender will solely rest with Director, INCOIS who does not bind himself to accept the lowest or any other tender. No reasons will be furnished for acceptance or rejection of any tender.
27.	Director, INCOIS reserves the right to cancel the tender at any stage due to any technical /administrative reasons. The bidder shall not have any claim under what so ever reasons.
28.	Canvassing in connection with tender is strictly prohibited and any canvassing will render the bid of such tenderer ineligible.
29.	INCOIS reserves the right to alter the scope/or reduce quantum of work, before/after issue of work order and tenderer shall not have any claim whatsoever on this account.
30.	In case of any un resolved dispute or differences arising at any time between this Institute and the firm holding the contract, these shall be resolved in terms of the Arbitration and Conciliation Act 1996 and held at Hyderabad, Telangana, India only. Further, this contract is subject to laws of India alone

*We have read and understood the above terms and conditions in detail and the same are accepted by us.*

Signature of the Tenderer/ Authorised Signatory & date

Name

OFFICE SEAL,

Address

*Note: The bidder/tenderer has to sign & stamp on all pages of tender document and upload the same*

**BID-SECURING DECLARATION FORM**

**Bid No.INCOIS:PUR:63/2019 date 03.06.2021; Supply and Commissioning of Semi Rigid Inflatable Boat and 40HP Out Board Motor (OBM) along with necessary accessories and one year standard warranty at INCOIS, Hyderabad**

**To**

**The Director**

**Indian National Centre for Ocean Information Services (INCOIS),**

**Ministry of Earth Sciences, Govt. of India,**

**“Ocean Valley”, Pragathi Nagar (BO),**

**Nizampet (SO), Hyderabad - 500 090,**

I/We, the undersigned, declare that: I/We understand that, according to your conditions, bids must be supported by a Bid Securing Declaration.

I/We accept that I/We may be disqualified from bidding for any contract with you for a period of one year from the date of notification if I am /We are in a breach of any obligation under the bid conditions, because I/We have withdrawn/modified/amended, impairs or derogates from the tender, my/our Bid during the period of bid validity specified in the form of Bid; or having been notified of the acceptance of our Bid by the purchaser during the period of bid validity (i) fail or reuse to execute the contract, if required, or (ii) fail or refuse to furnish the Performance Security, in accordance with the Instructions to Bidders.

I/We understand this Bid Securing Declaration shall cease to be valid if I am/we are not the successful Bidder, upon the earlier of (i) the receipt of your notification of the name of the successful Bidder; or (ii) thirty days after the expiration of the validity of my/our Bid.

Dated on \_\_\_\_\_ day of \_\_\_\_\_

**Signature of the Tenderer/Authorised Signatory & date**

**Name of the authorized signatory:**

**OFFICE SEAL,**

**Designation:**

**Name of the Bidder:**

**Address:**

(Note: In case of a Joint Venture, the Bid Securing Declaration must be in the name of all partners to the Joint Venture that submits the bid)